

INDUSTRIAL
ZONES, EXPORT
PROCESSING
ZONES AND
HIGH-TECH
ZONES
IN VIET NAM

In 1991 the Vietnamese Government introduced the policy to develop these special zones in an effort to geographically diversify investment attraction, to accelerate export, and to create more jobs.

- * An *Export Processing Zone* is an industrial zone specializing in the production of exports and the provision of services for the production of exports and export activities with specified boundaries established, or permitted to be established, by the Government.
- * An *Industrial Zone* is a zone which specializes in the production of industrial goods and the provision of services for industrial production established, or permitted to be established, by the Government of Viet Nam.
- * A *High-Tech Zone* is a zone for high-tech industrial enterprises and enterprises providing services for high-tech development, including scientific-technological research and application and training and related services. Such zones have fixed geographical boundaries and are established pursuant to decisions of the Government or the Prime Minister. Export processing enterprises may be located in high-tech zones.

During the past few years, the system of industrial zones has been developed all over the country, playing an important role in attracting foreign investment to Viet Nam. To date, 71 industrial zones have been established. The details of infrastructure construction for IZs are that one IZ was built by a 100% foreign owned project, 14 by joint venture enterprises, and 56 by Vietnamese enterprises. The total area of industrial zones is more than 12,000 hectares, 35% of which has been leased out. In addition the Dung Quat Economic Zone, which is located in the Central Viet Nam with an area of 14,000 hectares, has been developed for oil refinery and petro-chemistry.

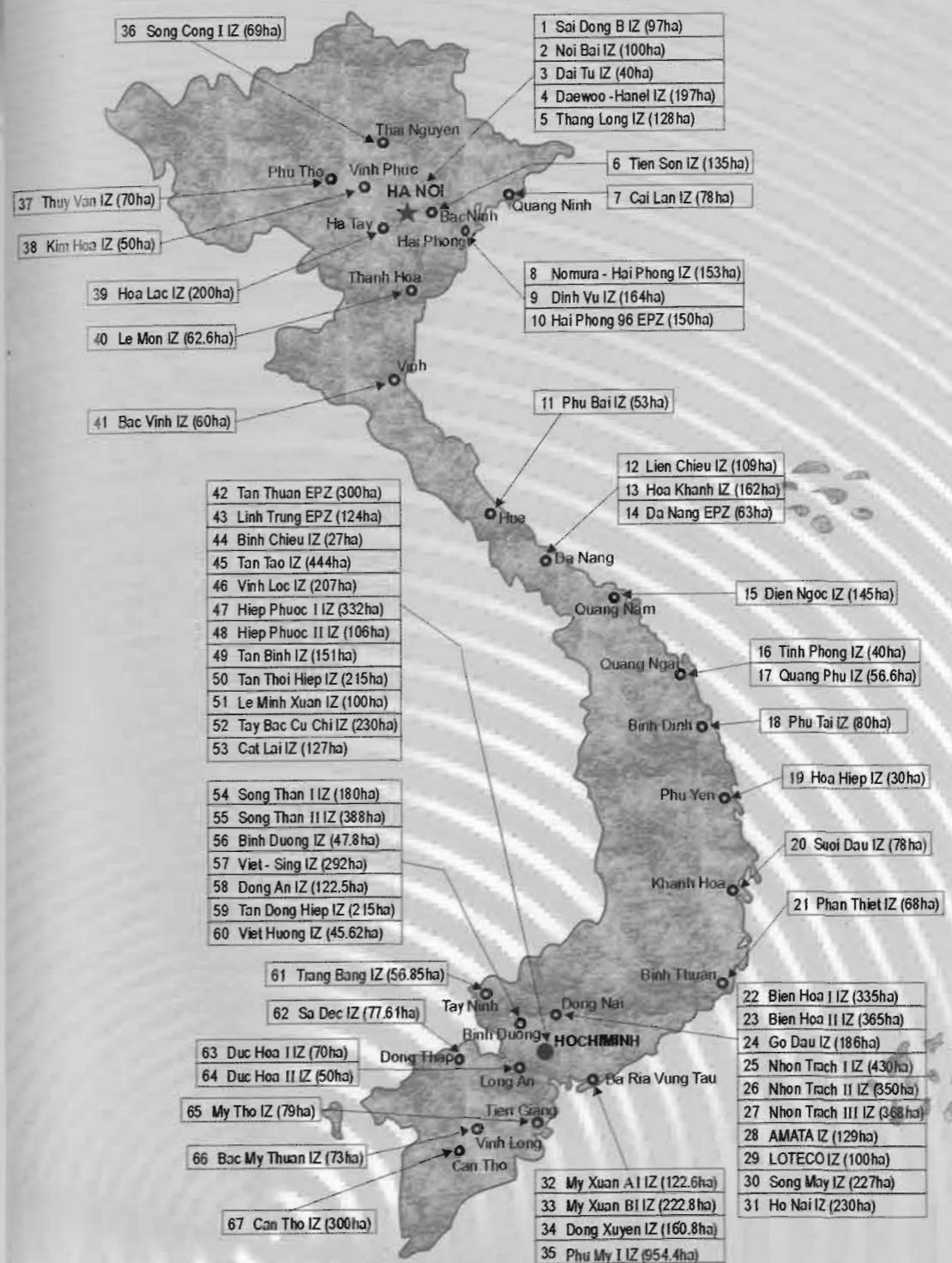
To date there have been 870 foreign investment projects with a registered capital of US\$ 9 billion operating in industrial zones, accounting for 23% of the total foreign investment in Viet Nam. Most of these projects are textiles, garments, shoes, electronic assembly, mechanical manufacturing, plastics, and food processing enterprises. About 85% of projects in industrial zones are 100% foreign owned companies.

Advantages of locating in IZs, EPZs and HTZs

Investors which decide to locate in almost any IZ, EPZ or HTZ in Viet Nam may enjoy these advantages:

- *Pro-business environment with strong support and commitment from the local authorities, and special investment incentives granted by the Government, including:*
 - *Corporate income tax rates: 10%, 15%, 20% applied for whole project duration;*
 - *Profit remittance tax rate: 3 % of profits transferred abroad regardless of capital contribution scale.*
- *Comprehensive infrastructure and superior environment; high competitiveness in investment cost.*
- *Concentrated location of factory and office buildings, easy for management.*
- *One-stop service to obtain an investment licence simply and quickly, with post-licence services.*
- *High quality work force available with specialists of management, engineering and language.*
- *Diversified services provided by professional business people.*

Viet Nam IZs, EPZs





INVESTMENT PROCEDURES

BBT1_198	CP1_0295	CP2_0100	SAV4_198
BBT1_198	CP1_0295	CP2_0100	SAV4_198
BBT1_198	CP1_0295	CP2_0100	SAV4_198
BBT1_198	CP1_0295	CP2_0100	SAV4_198
BBT1_198	CP1_0295	CP2_0100	SAV4_198

Selection of an investment project

Based on the socio-economic development planning and orientation for each period, the Ministry of Planning and Investment issues: (i) a list of specially encouraged investment projects; (ii) a list of encouraged investment projects; (iii) a list of regions in which investment is encouraged; (iv) a list of sectors in which licensing of investment is conditional; and (v) a list of sectors in which investment will not be licensed.

Leaving aside sectors in which licensing of investment is conditional or in which investment will not be licensed, any investor may on its own initiative select investment projects, investment partners, the form of investment, the locality, the duration of investment, the markets for the sale of products and its legal capital contribution proportion in accordance with the provisions of the Law on Foreign Investment and other related legal instruments.

The Ministry of Planning and Investment publishes a *List of National Projects Calling For Foreign Investment*. Ministries, branches and provincial People's Committees also publish *Lists of Projects calling for foreign investment* for their respective industries and localities. In principle, when the above lists are published from time to time, the projects included in those lists are regarded as complying with current planning.

The List of National Projects Calling for Foreign Direct Investment in the 2001-2005 Period appears as Annex of this Book.

Project classification and licensing bodies

For the purpose of allocation of management functions between Government agencies, investment projects are principally classified into the following groups:

Group A projects comprise:

- Projects in the following sectors, irrespective of invested capital:
 - Infrastructure construction of urban areas; BOT, BTO and BT projects;
 - Construction and operation of seaports and airports; operation of sea and air transportation;
 - Oil and gas;
 - Post and telecommunication services;
 - Publishing, printing service (except projects for printing of technical materials, printing of packaging, labels of goods, and printing on textiles), press, radio and television broadcasting; advertising services; cinematic activities; artistic

performance; conducting games with prizes; medical examination and treatment establishments; education and training (including secondary education, tertiary, undergraduate and post graduate training or equivalent levels); scientific research and production of medicine for human diseases;

- Insurance, finance, auditing and inspection;
- Exploration and exploitation of rare and precious natural resources;
- Construction of residential houses for sale;
- Import services and domestic distribution services.
- Deep sea fishing and exploitation of sea-products.
- National defence and security projects;

- Projects with invested capital of at least forty (40) million USD in the following fields: electricity, mining, metallurgy, cement, mechanical engineering manufacture, chemicals, hotels, apartments for lease, tourism-entertainment sector;
- Projects using at least five (5) hectares of urban land or at least fifty (50) hectares of land of other categories, except for the projects for construction of infrastructure facility of industrial zones, export processing zones and high-tech zones using less than 50 hectares of land.

Group B projects comprise projects that are not included in the above Group A.

A project with foreign invested capital in Viet Nam is approved in the form of an investment licence which is usually issued by the Ministry of Planning and Investment in a unified standard form. However with decentralization, the People's Committees of Ha Noi and Ho Chi Minh City are delegated with authority to issue an investment license for the project of up to US\$10 million; the rest of other provincial people's committee are delegated with such authority for the project of up to US\$5 million; Management Boards of IZs and EPZs also have authority to grant licenses for the projects up to US\$40 million.

Licensing procedures and timing

- Registration for the issue of an investment licence within 15 working days for a project satisfying the following conditions:
 - (i) not belonging to the list of Group A projects (see above); (ii) conforming with approved planning for product; (iii) not belonging to the list of projects in respect of which an environmental impact assessment report is required; and
 - satisfying one of the following conditions: (i) will export at least 80% of products; (ii)

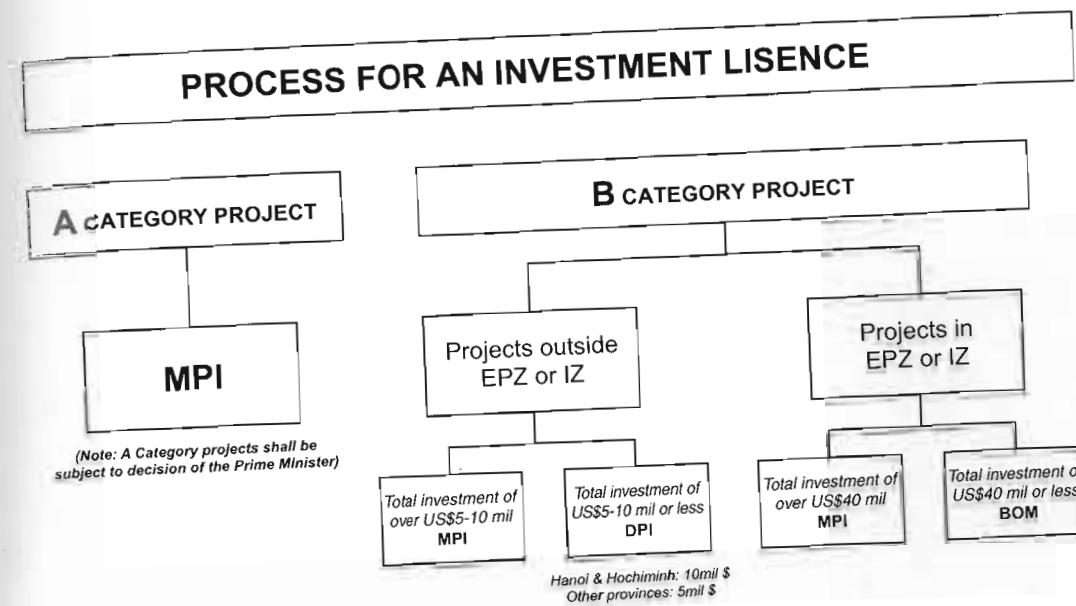
belongs to the manufacturing sector with an investment capital of up to US\$ 5 million and with at least 50% of its products exported.

- Evaluation for the issue of an investment licence within 45 days applies to all other projects.

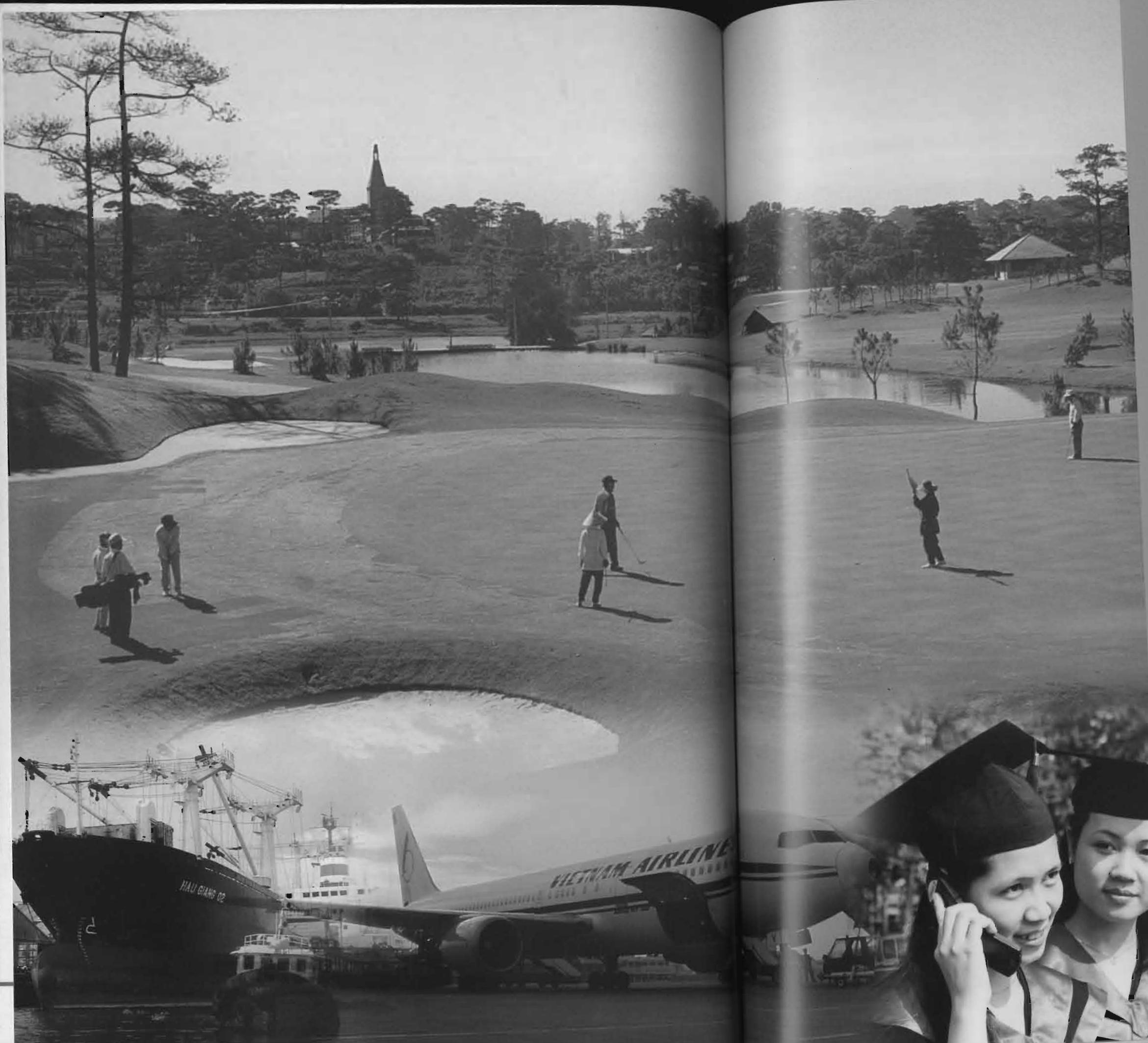
Application documents must be prepared in the Vietnamese language and in another prevailing foreign language in accordance with a standard form introduced by the Ministry of Planning and Investment, and they must be submitted to the competent agencies for issuing the investment licence. Depending on the form of investment, an application will include:

	Registration for issue of an investment licence	Evaluation for issue of an investment licence
Business Cooperation Contract	<ul style="list-style-type: none"> - Application for registration of investment licence; - Contract; - Document verifying the legal status and financial position of investors; - Documents relating to technology transfer (if any). 	<ul style="list-style-type: none"> - Application for investment licence; - Contract; - Economic - technical explanation; - Document verifying the legal status and financial position of investors; - Documents relating to technology transfer (if any).
Joint Venture Enterprise	<ul style="list-style-type: none"> - An application for registration of investment licence; - Joint venture contract and charter; - Document verifying the legal status and financial position of investors; - Documents relating to technology transfer (if any). 	<ul style="list-style-type: none"> - Application for investment licence; - Joint venture contract and charter; - Economic - technical explanation; - Document verifying the legal status and financial position of investors; - Documents relating to technology transfer (if any)
100 % foreign owned capital enterprise	<ul style="list-style-type: none"> - An application for registration of investment licence; - Charter; - Document verifying the legal status and financial position of investors; - Documents relating to technology transfer (if any). 	<ul style="list-style-type: none"> - Application for investment licence; - Charter; - Economic - technical explanation; - Document verifying the legal status and financial position of investors; - Documents relating to technology transfer (if any).

On a case-by-case basis, and consistent with the nature of the project for which the application for issuance of an investment licence is made, the investment licence-issuing body may request the investor to provide a number of supplementary and related documents.



COST OF
DOING
BUSINESS
IN VIET NAM



In order to create a level playing field for foreign and domestic investment, the Vietnamese Government has been speeding up the process of price adjustment on certain goods and services applicable to foreign organizations and individuals. At present, almost all prices are applied on a non-discriminatory basis to foreign organizations and individuals, and the Government is continuing to take measures to abolish discriminatory pricing on electricity prices, domestic airfares etc.

LAND RENTAL APPLICABLE TO FDI PROJECTS

Urban land: US\$0.18 - US\$12/m²/year depending on certain urban categories.

Non-urban land (Unit: US\$/m²/year)

Type of commune	Minimum rate	Maximum rate
1. Commune with boundary adjoining the inner areas of HCMC and Ha Noi	0.18	1.08
2. Commune with boundary adjoining the inner areas of Vung Tau, Bien Hoa and Hai Phong City	0.10	0.60
3. Other regions:		
- In deltas	0.060	0.36
- In midlands	0.045	0.27
- In mountainous regions	0.020	0.12

Land rental applicable to projects locating in IZ and EPZ

The rent is subject to the agreement between investors and IZ infrastructure development companies depending on location, facilities, and duration of rent. The following is the typical cost prevailing in 2000 and is one of the examples only.

(Unit: US\$/m²/year)

Location	Minimum rate	Maximum rate
Surrounding area of Ha Noi	Negotiable	1.5
Surrounding area of Ho Chi Minh		
- Land only:	Negotiable	0.75
- Built-in-factory:		18.00
Other provinces (Da Nang, Hai Phong, etc.)	Negotiable	0.6

OFFICE SPACE RENTAL

- International class office buildings costs US\$15.00 - US\$20.00/m²/month, while local standard office costs from US\$2.00/m²/month in business area in Ha Noi and Ho Chi Minh City.

MANPOWER COSTS

The minimum monthly wage of Vietnamese unskilled employees working in foreign invested enterprises is stipulated as follows:

- VND 626,000 (US\$41) in city districts of Ha Noi and Ho Chi Minh City.
- VND 556,000 (US\$37) in suburbs of Ha Noi and Ho Chi Minh City; and in city districts of Hai Phong, Bien Hoa and Vung Tau.
- VND 487,000 (US\$32) in other areas.

UTILITY COSTS

- Electricity Cost (VND per kWh) inclusive VAT

Residential: (VND)

>20KV:	1320 (US\$0.086)
>6 KV - <20KV:	1463 (US\$0.095)
<6KV:	1617 (US\$0.105)

Industrial: neither peak nor off-peak hours (VND)

>110KV:	913 (US\$0.060)
>22KV - <110KV:	979 (US\$0.064)
>6KV - <22KV:	1045 (US\$0.068)
<6KV:	1122 (US\$0.073)

- Water cost (VND per c.m) varies from province to province

TELEPHONE COSTS

- Installation and subscription fees

Installation Fee: US\$86 plus 10% VAT
Subscription Fee: US\$1.8/month plus 10% VAT

- International calls

The full rate for international calls from Viet Nam to other countries is in the range of US\$2.5 - US\$3.45 per minute. Internet phone calls have also been introduced as part of a pilot project. The cost of these calls is US\$1.43 per minute (inclusive of VAT). Since 1999, the Vietnamese Government has implemented a program to reduce telecommunication charges for international calls by 10% each year. This will continue until calls are equal to the standard call rates of other countries in the region.

LIVING
IN
VIET NAM



Entry and exit visas

In addition to a passport, a visa is necessary to visit Viet Nam from most countries, although there are some countries whose tourists do not now require visas. Tourist and business visas are usually obtained from Vietnamese embassies and consulates abroad. People coming to live and work in Viet Nam usually obtain a visa through a sponsoring agency, providing them with personal details - full name - date and place of birth - citizenship - passport number, date and place of issue, expiry date - date and point of entry into Viet Nam.

The sponsor will send these particulars to Vietnamese immigration and security authorities, who will in turn give approval to the relevant embassy. Once this is approved, send your passport and two completed application forms with an attached photograph to the appropriate Vietnamese Embassy or consulate. The visa will be stamped into the passport.

For a tourist visa, complete two application forms, attach one photo to each and forward with your passport and the required fee to the relevant embassy. Your passport will be returned with a visa stamped inside.

For business Visas, the fee varies depending on the length of the visa and ranges from US\$25.00 to US\$100 for a multiple entry visa. For a Tourist Visa, the fee is US\$25.00 for a single entry or US\$40.00 for a multiple entry visa.

International and local travel

International flights are available from Ha Noi, Ho Chi Minh City and Da Nang. Viet Nam Airlines and other foreign airlines have booking offices in both cities. Local flights also run frequently, everyday from Ha Noi to Ho Chi Minh City and vice versa.

By land travel, buses and trains are very common for local transportation of passengers around towns/cities and for inter-provincial trips including from Ha Noi to Ho Chi Minh City and vice versa. For the last few years, metered-radio taxis have been available in the major cities and at Noi Bai (Ha Noi) and Tan Son Nhat (Ho Chi Minh City) airports. Car hire is relatively cheap and for shorter journeys cyclos (pedal driven transport) can be hired.

Accommodation

- The quality and availability of international hotels has increased dramatically in recent years in Viet Nam. Five and four-star international hotels are abundant in Ha Noi and Ho Chi Minh City. In addition, mini hotels are plentiful, easy to find and very cheap in comparison with the first-tier hotels. In recent years, the current supply has been outstripping demand.

In 2002, the cost for a five-star hotel ranges from approximately US\$60.00 per night and US\$10.00 per night for a mini-hotel. For international standard serviced apartments, the

rent of a two-bed room style can be from US\$1,000 per month, while four-bed room local standard accommodation varies from US\$500 per month in the city centre of Ha Noi and Ho Chi Minh City.

In addition to hotels, housing accommodation is now easy to find in big urban areas, especially Ha Noi and Ho Chi Minh City. Many high-class and international standard residential buildings are now open for rent, with much lower prices compared to a few years ago. Local standard housing accommodation is also abundant, mainly from individual landlords, with cheaper prices. The former are often preferred by individual foreigners.

Medical care

There are international clinics in Ha Noi and Ho Chi Minh City with emergency facilities that may entail being medivacced out of Viet Nam to Singapore or Thailand. There is also an international hospital in Ha Noi and dental facilities are also available. Visitors to Viet Nam (whether they are on long term business projects or merely tourists) should ensure that they have travel and health insurance coverage.

Education

Although there is no State school for foreigners in Viet Nam, foreign diplomatic and economic institutions have set up schools for their employees' children. Recently, expatriates in Ha Noi can enroll their children aged 4 to 15 years old in the United Nations International School, and those in Ho Chi Minh City can join the International Grammar School.

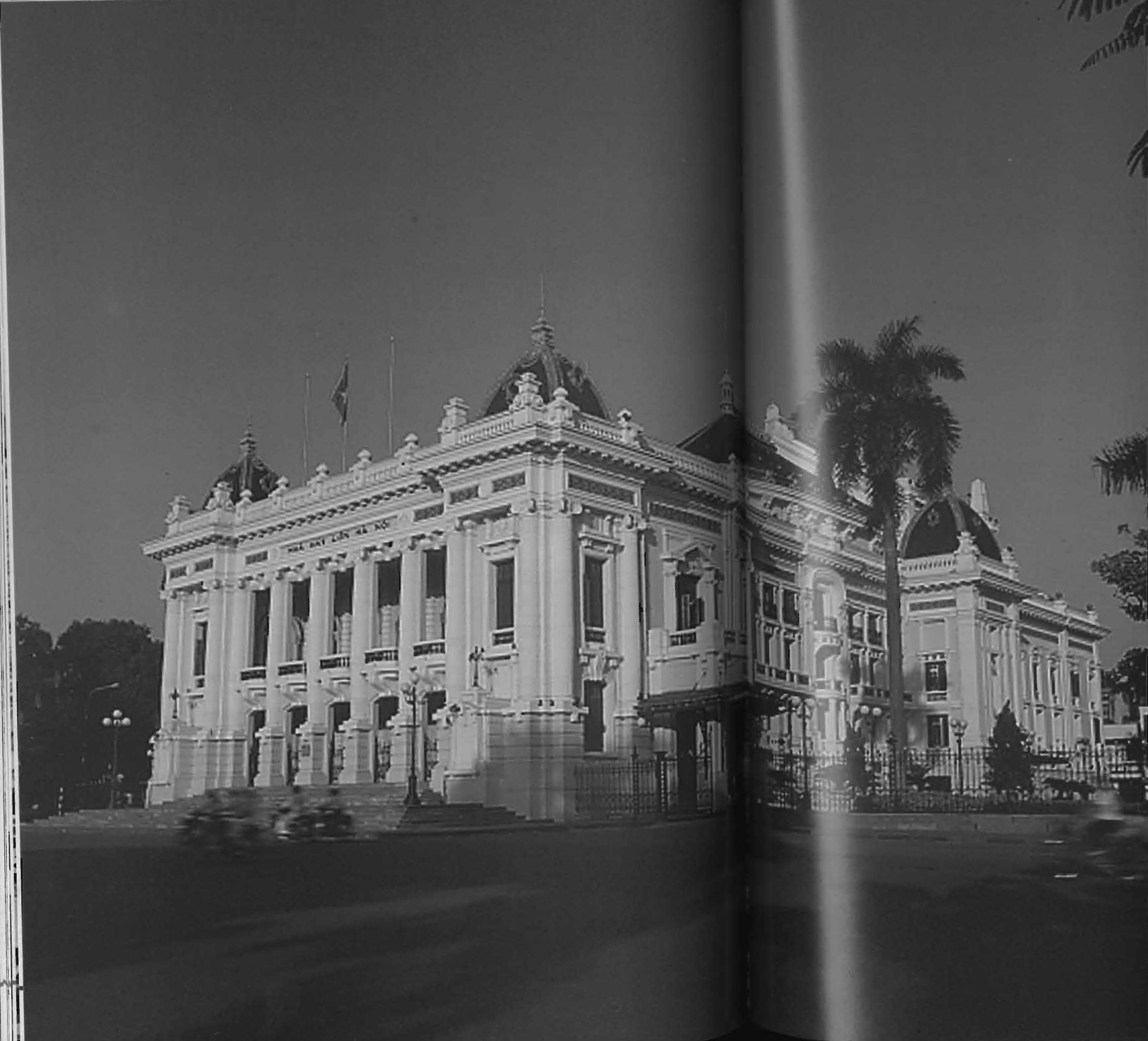
Media and communications

The international communications system (telephone, telefax and telex) has been upgraded to respond to increasing market demand. Also, electronic communications are quite common in Viet Nam, especially in urban and industrial areas.

English-language newspapers are currently available in Viet Nam. The Viet Nam News Agency publishes the daily English-language Viet Nam News newspaper. In addition, there are a number of local newspapers and magazines in the English language being published in Viet Nam, which include the weekly Viet Nam Investment Review newspaper, the weekly Viet Nam Economic News Magazine, the monthly Viet Nam Economic Times Magazine, etc. A number of other business magazines, published in neighboring countries, are also available.

The official Voice and Television of Viet Nam broadcasts news in English and other widely-used languages, for instance, French. TV and radio programs broadcast by foreign stations such as BCC, TV5, CNN etc. are also available.

USEFUL
ADDRESSES



Government agencies

Ministry of Foreign Affairs

1 Ton That Dam, Ha Noi
Tel: (84-4) 8458201

Ministry of Planning and Investment

2 Hoang Van Thu, Ha Noi
Tel: (84-4) 8455298

Ministry of Finance

8 Phan Huy Chu, Ha Noi
Tel: (84-4) 8262263

Ministry of Trade

21 Ngo Quyen, Ha Noi
Tel: (84-4) 8253915

Ministry of Agriculture and Rural Development

2 Ngoc Ha, Ha Noi
Tel: (84-4) 8468160

Ministry of Transportation

80 Tran Hung Dao, Ha Noi
Tel: (84-4) 8254012

Ministry of Construction

37 Le Dai Hanh, Ha Noi
Tel: (84-4) 9760271

Ministry of Industry

54 Hai Ba Trung, Ha Noi
Tel: (84-4) 8258311

Ministry of Aquaculture

10 Nguyen Cong Hoan, Ha Noi
Tel: (84-4) 8326714

Ministry of Science and Technology

39 Tran Hung Dao, Ha Noi
Tel: (84-4) 8252731

Ministry of Natural Resources & Environment

83 Nguyen Chi Thanh, Ha Noi
Tel: (84-4) 834 3914/ 834 3309

Ministry of Post and Telecommunication

18 Nguyen Du, Ha Noi
Tel: (84-4) 943 6002/ 943 5269

Ministry of Justice

58-60 Tran Phu, Ha Noi
Tel: (84-4) 7336213

Office of Government

1 Bach Thao, Ha Noi
Tel: (84) 8043579

Viet Nam Chamber of Commerce & Industry

9 Dao Duy Anh, Ha Noi
Tel: (84-4) 5742022/5742143/5742031

Foreign Embassies in Viet Nam

Algeria,

12 Phan Chu Trinh, Ha Noi
Tel: (84-4) 8253865 Fax: (84-4) 8260830

Argentina,

8th F, Daeha Centre,
360 Kim Ma, Ha Noi
Tel: (84-4) 8315578/8315262/8315263
Fax: (84-4) 8315577

Austria,

8th F, Prime Centre,
53 Quang Trung, Ha Noi
Tel: (84-4) 9433050/9433501
Fax: (84-4) 9433055

Australia,

8 Dao Tan St., Ha Noi
Tel. (84-4) 8317755
Fax: (84-4) 8317711

Bangladesh,

7thF, Daeha Centre, 360 Kim Ma, Ha Noi
Tel: (84-4) 7706625 Fax: (84-4) 7716628

Belarus,

11F, 44B Ly Thuong Kiet, Ha Noi
Tel: (84-4) 9344415/9344416
Fax: (84-4) 9344417

Belgium,

9thF, 49 Hai Ba Trung, Ha Noi
Tel: (84-4) 9346179-81
Fax: (84-4) 9346183

Brazil,

14 Thuy Khue, Ha Noi
Tel: (84-4) 8432544
Fax: (84-4) 8432542

Brunei,

27 Quang Trung, Ha Noi
Tel: (84-4) 9435249/50/51
Fax: (84-4) 9435201

Bulgaria,

Van Phuc Quater,
Kim Ma, Ha Noi
Tel: (84-4) 8252908
Fax: (84-4) 8460856

Cambodia,

71A Tran Hung Dao, Ha Noi
Tel: (84-4) 9424788
Fax: (84-4) 8265225

Canada,

31 Hung Vuong, Ha Noi
Tel: (84-4) 8235500
Fax: (84-4) 8235333

China,

46 Hoang Dieu St., Ha Noi
Tel. (84-4) 8456736,
Fax: (84-4) 8252826

Cuba,

65 Ly Thuong Kiet, Ha Noi
Tel/Fax : (84-4) 9422426

Czech Republic,

13 Chu Van An, Ha Noi
Tel: (84-4) 8454131
Fax: (84-4) 8233996

Denmark,

19 Dien Bien Phu, Ha Noi
Tel: (84-4) 8231888
Fax: (84-4) 8231999

Egypt,

Villa 6 Van Phuc, Kim Ma, Ha Noi
Tel: (84-4) 846 0219
Fax: (84-4) 846 0218

European Union (EU),

56 Ly Thai To, Ha Noi
Tel: (84-4) 9341300
Fax: (84-4) 9341361

Finland,

31 Hai Ba Trung, Ha Noi
Tel: (84-4) 8266788
Fax: (84-4) 8266766

France,

57 Tran Hung Dao St., Ha Noi
Tel. (84-4) 9252719
Fax: (84-4) 8264236

Germany,

29 Tran Phu St., Ha Noi
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Fax: (84-4) 8453838

Great Britain,

Central Building, 31 Hai Ba Trung St., Ha Noi
Tel: (84-4) 8252510/8267556,
Fax: (84-4) 8265762/8252349

Hungary,
12thF, Daeha Centre, 360 Kim Ma, Ha Noi
Tel: (84-4) 7715714
Fax: (84-4) 7715716

India,
58-60 Tran Hung Dao, Ha Noi
Tel: (84-4) 8244989
Fax: (84-4) 8244998

Indonesia,
50 Ngo Quyen St., Ha Noi
Tel: (84-4) 8257969
Fax: (84-4) 8259274

Iran,
54 Tran Phu, Ha Noi
Tel: (84-4) 8232068
Fax: (84-4) 8232120

Iraq,
66 Tran Hung Dao, Ha Noi
Tel: (84-4) 9422426
Fax: (84-4) 8254055

Israel,
68 Nguyen Thai Hoc, Ha Noi
Tel: (84-4) 8430514
Fax: (84-4) 8266920

Italy,
9 Le Phung Hieu, Ha Noi
Tel: (84-4) 8256246
Fax: (84-4) 8267602

Japan,
27 Lieu Giai, Ha Noi
Tel: (84-4) 8463000
Fax: (84-4) 8463043

North Korea,
25 Cao Ba Quat, Ha Noi
Tel: (84-4) 8453008/8453213

Laos,
22 Tran Binh Trong, Ha Noi
Tel: (84-4) 9424576
Fax: (84-4) 8228414

Lybia,
A3 Van Phuc Quater, Kim Ma, Ha Noi
Tel: (84-4) 8453379
Fax: (84-4) 8454977

Malaysia,
F1.16 Fortuna Tower,
6B Lang Ha St., Ha Noi
Tel: (84-4) 8313400/8313404
Fax: (84-4) 8313402

Mexico,
T11, 14 Thuy Khue, Ha Noi
Tel: (84-4) 8470948
Fax: (84-4) 8470949

Mongolia,
39 Tran Phu, Ha Noi
Tel: (84-4) 8453009
Fax: (84-4) 8454954

Myanmar,
A3 Van Phuc Quater,
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Tel: (84-4) 8453369
Fax: (84-4) 8452404

Netherlands,
6th F, Daeha Centre,
360 Kim Ma, Ha Noi
Tel: (84-4) 8315650
Fax: (84-4) 8315655

New Zealand,
32 Hang Bai, Ha Noi
Tel: (84-4) 8241481
Fax: (84-4) 8241480

Norway,
56 Ly Thai To, Ha Noi
Tel: (84-4) 8262111 Fax: (84-4) 8260222

Palestine,
E4B Trung Tu Diplomatic
Quater, Ha Noi
Tel: (84-4) 8524013

Philippines,
27B Tran Hung Dao, Ha Noi
Tel: (84-4) 9437948 Fax: (84-4) 8265760

Poland,
3 Chua Mot Cot St., Ha Noi
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Fax: (84-4) 8236914

Romania,
5 Le Hong Phong, Ha Noi
Tel: (84-4) 8452014
Fax: (84-4) 8430922

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191 La Thanh, Ha Noi
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Fax: (84-4) 8454145

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Fax: (84-4) 8232195

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4 Da Tuong, Ha Noi
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Fax: (84-4) 8222458

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63-65 Hoang Dieu St., Ha Noi
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Fax: (84-4) 8235088

Ukraine,
49 Nguyen Du, Ha Noi
Tel: (84-4) 9432764
Fax: (84-4) 9432766

United States,
7 Lang Ha, Ha Noi
Tel: (84-4) 7721500
Fax: (84-4) 7721510

Yugoslavia,
47 Tran Phu, Ha Noi
Tel: (84-4) 8452343
Fax: (84-4) 8456173

Law firms and investment consultancy companies

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1303, Vietcombank Tower,
198 Tran Quang Khai Str., Ha Noi
Tel: (84-4) 8251429/8251429/8251430,
Fax: (84-4) 8251432

Deacons,
303 Central Building, 31 Hai Ba Trung, Ha Noi
Tel: (84-4) 9345057/9345058,
Fax: (84-4) 9345060

Flecheux, Ngo & Associes,
15 Ngo Quyen St., Ha Noi
Tel: (84-4) 8269975/8266919
Fax: (84-4) 8244809

Freehills,
2nd Floor - International Business Center,
17 Ngo Quyen, Ha Noi
Tel: (84-4) 9346239
Fax: (84-4) 9346238

Freshfields Bruckhaus Deringer
17 Ngo Quyen
Tel: (84-4) 8247422
Fax: (84-4) 8268300

Gide Loyrette & Nouel,
56 Ly Thai To St., Ha Noi
Tel: (84-4) 8251958/8262060
Fax: (84-4) 8266030

Johnson Stokes & Master,
3rd Floor, 27 Ly Thai To St., Ha Noi
Tel: (84-4) 8244316
Fax: (84-4) 8244319

Phillips Fox,
50 Trieu Viet Vuong, Ha Noi
Tel: (84-4) 8226497
Fax: (84-4) 8226058

Pricewaterhouse Coopers Legal,
17 Ngo Quyen St., Ha Noi
Tel: (84-4) 8251215 (ext.112)
Fax: (84-4) 8251737

White & Case,
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Project Code	Names of projects	Location	Specification	Investment form	Notes
INDUSTRY					
<i>Oil & Gas industry</i>					
1 VN02-001	Post-petrochemical product processing factory	Hoa Khanh Industrial Zone, Da Nang City	US\$17 million	Joint venture or wholly foreign-owned	
2 VN02-002	Industrial gas production factory	Hoa Khanh Industrial Zone, Da Nang City	US\$10 million	Joint venture or wholly foreign-owned	
3 VN02-003	Exploration and exploitation of new fields	Gulf of Tonkin: Blocks 104 and 107. Blocks 110, 113 and 114. Central Vietnam: Blocks 115 to 122. Nam Con Son basin: Blocks 04.1, 04.2, 05.1B, 18, 19, 20, 21, 22, 23 and 24; Southwest: Blocks 41 to 45	Product sharing	contract or joint venture	
4 VN02-004	Block B - O Mon gas pipeline	Southwest Continental Shelf (bringing gas from Block B to Mekong Delta)	With a total length of 289 km off-shore and 43 km on-shore; a maximum capacity of 2 billion cubic metre per annum and a designed capacity of 1.5 billion cubic metre per annum; US\$300 million	Joint venture or Business Co-operation Contract (BCC)	
5 VN02-005	Oil Refinery and Petrochemical Plant No. 2	Thanh Hoa Province	6.5 million tons per annum; US\$1.5 billion	Joint venture	
<i>Mining industry</i>					
6 VN02-006	Diatomite exploitation and processing	Tuy An District, Phu Yen Province	10,000 tons of products per annum; US\$10 million	Joint venture	
7 VN02-007	Pigment and ilmenite processing	Vung Ang Sea Port Industrial Zone, Ky Anh, Ha Tinh Province		Joint venture	
8 VN02-008	Iron ore exploitation	Thach Ha District, Ha Tinh Province	10 million tons per annum	Joint venture	
9 VN02-009	High-grade sand refinery	Suoi Hiep (Dien Khanh), Khanh Hoa Province	US\$30-50 million	Joint venture	100% for export
10 VN02-010	Manganese ore exploitation and ferro-manganese processing	Chiem Hoa District, Tuyen Quang Province	1,000 tons per annum; Reserve of 3.2 million tons	All forms of investment	
11 VN02-011	Feldspar exploitation and processing	Son Duong District, Tuyen Quang Province	300,000 tons of powder per annum	Joint venture or BCC	
12 VN02-012	Ilmenite exploitation and titanium dioxide refinery	Ham Tan, Binh Thuan Province	30,000 to 40,000 tons per annum	Joint venture or wholly foreign-owned	
13 VN02-013	Bauxite exploitation and aluminum smelting	Lam Dong and Dak Lak Provinces	1 million tons per annum	Joint venture	
14 VN02-014	Vietnam-Thailand Zinc Powder Joint Venture	Bac Kan Province	26,500 tons per annum	Joint venture	
15 VN02-015	Dong Pao Rare Earth extraction and exploitation	Lai Chau Province	15,000 tons per annum	Joint venture	
16 VN02-016	Rare earth exploitation	Phong Tho, Lai Chau	100,000 tons per annum	Joint venture	
17 VN02-017	Production of artificial ruthenium and titanium oxide pigment	Central Vietnam		Joint venture	
18 VN02-018	Chromium exploitation and processing	Thanh Hoa Province	250,000 tons per annum	Joint venture	
19 VN02-019	Zinc exploitation and refinery	Quy Hop, Nghe An Province	500,000 tons per annum	Joint venture	
20 VN02-020	Quy Xa iron ore exploitation	Lao Cai	1.5 million tons per annum; US\$30 million	Joint venture	

Project Code	Names of projects	Location	Specification	Investment form	Notes
<i>Chemical & fertilizer industry</i>					
21 VN02-021	Manufacture of microbiological fertilizer from peat; products from kaolin and clay; construction of a garbage treatment and synthetic organic fertilizer production factory	Tay Ninh Province	5,000 tons per annum	Joint venture or wholly foreign-owned	
22 VN02-022	DAP fertilizer factory	Dinh Vu, Hai Phong City	330,000 tons per annum		
23 VN02-023	Production of caustic soda from salt	Ninh Phuoc District, Ninh Thuan Province	50,000 tons of condensed caustic soda per annum	Joint venture or wholly foreign-owned	
24 VN02-024	Refined salt production	Ninh Phuoc District, Ninh Thuan Province	40,000 tons per annum	Joint venture or wholly foreign-owned	
25 VN02-025	Methyl tertiary butyl ether Petrochemical Factory (MTBE)	Dung Quat Industrial Zone, Quang Ngai Province	60,000 tons per annum; US\$12 million	Joint venture or wholly foreign-owned	
26 VN02-026	Carbon Black petrochemical plant	Dung Quat Industrial Zone, Quang Ngai Province	30,000 tons per annum; US\$43 million	Joint venture or wholly foreign-owned	
27 VN02-027	Synthetic rubber production	Dung Quat Industrial Zone, Quang Ngai Province	40,000 tons of BR per annum; 50,000 tons of SBR per annum; US\$190 million		
28 VN02-028	Color filtering activated charcoal production factory	Tra Vinh	100 tons of product per annum	BCC	
29 VN02-029	Industrial alcohol production	Son Duong District, Tuyen Quang	1.5 million liters per annum	Joint venture or BCC	
30 VN02-030	PS production	Central or Southern Vietnam	30,000 tons per annum; US\$30 million	Wholly foreign-owned	
31 VN02-031	Ethylene and PE production	Ba Ria - Vung Tau	300,000 tons per annum; ethylene: 350,000 tons per annum (using Etan ethane supplied by the processing plant of gas from the Nam Con Son basin, mainly from Hai Thach Field)		
32 VN02-032	Yellow phosphorus production	Lao Cai Province	30,000 tons per annum	Joint venture	
33 VN02-033	Welding rod production	Ha Tay Province	20,000 tons per annum		
34 VN02-034	Phosphoric acid production	Lao Cai Province	450,000 tons per annum		
35 VN02-035	Soda production	Central or Northern Vietnam	150,000 tons per annum; US\$50 million	Joint venture or wholly foreign-owned	
36 VN02-036	Manufacture of auto plastic parts	Dong Nai Province	1000 tons per annum		
37 VN02-037	Production of formalin	Ba Ria-Vung Tau and Dong Nai Provinces	30,000 tons per annum		
38 VN02-038	LAB production	Hai Phong and Quang Ngai Provinces	80,000 tons per annum; US\$100 million	Wholly foreign-owned	
39 VN02-039	Carbon soot production	Central or Northern Vietnam	30,000 tons per annum		
40 VN02-040	Production of caustic soda, chloride-EDC	Central Vietnam	Caustic soda: 200,000 tons per annum. Chloride: 180,000 tons per annum	Wholly foreign-owned	
41 VN02-041	Methanol production	Southern Vietnam	660,000 tons per annum		
42 VN02-042	PTA and BTX production	Nghi Son, Thanh Hoa Province	300,000 tons per annum		
43 VN02-043	PE production	Central or Southern Vietnam	350,000 tons per annum; US\$320 million	Joint venture	
44 VN02-044	Styrene monomer production	Central Vietnam (might be in Dung Quat IP, Quang Ngai province)	210,000 tons per annum; US\$200 million	Joint venture	
45 VN02-045	Nafta cracking	Central Vietnam	550,000 tons per annum; US\$800 million	Joint venture	

Project Code	Names of projects	Location	Specification	Investment form	Notes
46 VN02-046	PET fiber production	Southern Vietnam	300,000 tons per annum; US\$300 million	Wholly foreign-owned	
47 VN02-047	PA production	Southern Vietnam	30,000 tons per annum	Wholly foreign-owned	
48 VN02-048	Manufacture of truck and tractor tyres	Northern or Central Vietnam	3 million sets per annum; US\$100 million	Wholly foreign-owned	
49 VN02-049	Long Son bitumen production plant	Ba Ria-Vung Tau	0.2 million tons of bitumen per annum; 0.9 million tons of FO and DO per annum; US\$160 million	Joint venture	
<i>Steel industry</i>					
50 VN02-050	Steel billet production	Quang Ninh Province or Hai Phong City	500,000 tons per annum; US\$120 million	Joint venture or wholly foreign-owned	
51 VN02-051	Mui Ron Steel Complex	Ha Tinh Province	4.5 million tons per annum; US\$5,300 million	Joint venture or wholly foreign-owned	
52 VN02-052	Special steel production	Hai Phong city	50,000 tons per annum		
53 VN02-053	Hot-rolled steel sheet factory	Ba Ria-Vung Tau, Dong Nai Provinces	1 million tons per annum; US\$350 million		
54 VN02-054	Direct Reduction Iron (DRI) plant	Ba Ria-Vung Tau	1.25 to 1.4 million tons per annum; Midrex technology; US\$365 million	Joint venture or wholly foreign-owned	
<i>Mechanical engineering industry</i>					
55 VN02-055	Manufacture of auto and motorbike parts	Vinh Phuc and Quang Ninh Provinces	US\$20 million	Joint venture or wholly foreign-owned	
56 VN02-056	Manufacture of multipurpose petroleum engines	Ha Tay Province	300,000 engines per annum	Joint venture or BCC	
57 VN02-057	Manufacture and assembly of construction machinery, equipment and trucks	Ha Noi, Quang Nam, Da Nang	250 trucks per annum; 370 construction machines per annum		
58 VN02-058	Production of program-controlled machine tools	Dong Nai, Ha Noi	500 to 1,000 units per annum		
59 VN02-059	Manufacture of tractors	Hai Phong, Ba Ria-Vung Tau	From 50 HP onwards		
60 VN02-060	Manufacture of 4-wheel tractors of between 20 and 50 HP and small multipurpose plough machines	Ha Tay, Nghe An, Can Tho Provinces	2,000 to 5,000 units per annum	Joint venture or BCC	
61 VN02-061	Manufacture of diesel engines of a capacity of between 30 and 35 HP (with 2, 3, or 4 cylinders)	Thai Nguyen, Ha Noi and other provinces	100,000 units per annum	Joint venture	
62 VN02-062	Manufacture of diesel engines of between 150 and 400 HP	Thai Nguyen or Nghe An Province	2,000 units per annum	Joint venture or BCC	
63 VN02-063	Production and assembly of explosion-proof electric motors of between 0.75 and 30 KW	Quang Ninh Province	1,000 units per annum; US\$10 million	Joint venture	
64 VN02-064	Agricultural machines	Ha Noi & Ho Chi Minh City	1,000 hydraulic engines of between 80 and 600 horsepower; and other machines for processing, cultivating harvesting or drying rice and other cereals.		
65 VN02-065	Assembly of construction machines			Joint venture or wholly foreign-owned	
66 VN02-066	Manufacture of unstandardized components	Tinh Phong Industrial Zone, Quang Ngai Province	5,500 tons of product per annum	Joint venture or wholly foreign-owned	

Project Code	Names of projects	Location	Specification	Investment form	Notes
67 VN02-067	Manufacture of agricultural equipment and tools of all types	Hoa Khanh Industrial Zone, Da Nang City	US\$2 to 5 million	Joint venture or wholly foreign-owned	
68 VN02-068	Manufacture of new containers and repair of containers	Kenh Giang Commune, Thuy Nguyen District, Hai Phong City		Joint venture	
69 VN02-069	Manufacture of hydraulic engines	Hai Phong City and Thai Nguyen Province	Assembly and manufacture of 500 hydraulic engines of between 80 and 600 horsepower		
70 VN02-070	Manufacture of machinery and equipment for the shipbuilding industry	(Ninh Thuy-Ninh Hoa) Industrial Zone, Khanh Hoa Province		Joint venture or wholly foreign-owned	
71 VN02-071	Long Son Shipyard	Ba Ria - Vung Tau	Building of ships of 30,000 DWT, drilling rigs, and floating cranes; US\$170 million.	BOT or Joint venture	
72 VN02-072	Dung Quat Shipyard	Quang Ngai	Building of ships of a great capacity; US\$430 million.	BOT or Joint venture	
73 VN02-073	Vung Ang Shipyard	Ha Tinh Province	Repair of ships of a capacity of up to 100,000 DWT. US\$180 million.	BOT or Joint venture	
74 VN02-074	Building and repair of waterway means	Nghi Son, Tinh Gia, Thanh Hoa Province	US\$10 million; 100,000 tons per annum	Joint venture	
75 VN02-075	Building and repair of ships	Hai Phong, Quang Ninh	From 10,000 DWT onwards		
76 VN02-076	Manufacture of specialized lifting equipment	Quan Tru Industrial Area, Kien An, Hai Phong City		BCC	
77 VN02-077	Manufacture of equipment and parts for production of construction materials	Hai Phong and Dong Nai			
78 VN02-078	Manufacture of power transformers	Hai Phong, Quang Ninh	From 110 KV onwards		
79 VN02-079	Production of standardized bolts, nuts and parts	Ha Noi, Ho Chi Minh City, Dong Nai			
80 VN02-080	Production of ball bearings	Thai Nguyen	US\$100 million	Joint venture	
81 VN02-081	Manufacture of mechanical equipment used in the garment and textile industry	Thai Nguyen	US\$5 million	Joint venture or wholly foreign-owned	
<i>Electric-electronic industry</i>					
82 VN02-082	Manufacture of electronic printed circuits (multi-layer)	Ho Chi Minh City or Ha Noi	US\$17 million	Joint venture or wholly foreign-owned	
83 VN02-083	Manufacture of high-voltage insulators	Hai Duong	From 110 KV onwards		
84 VN02-084	Manufacture of magnetic materials and products	Ha Noi, Ho Chi Minh City, Dong Nai	10,000,000 products per annum		
85 VN02-085	Manufacture of sensors, PLC and sets of synchronized metering and automatic control equipment	Ha Noi, Ho Chi Minh City, Dong Nai, Binh Duong, and Hai Phong			
86 VN02-086	Manufacture of ICs	Ha Noi, Ho Chi Minh City, Binh Duong, Dong Nai	800 million products per annum; US\$110 million	Joint venture or wholly foreign-owned	
87 VN02-087	Production of electrical control and measurement equipment	Ha Noi, Ho Chi Minh City & Dong Nai	2.5 million equipments per annum		
88 VN02-088	Geothermal power plant	Central Vietnam	50MW		
89 VN02-089	Hai Phong coal-fired power plant	Hai Phong	2x300MW	Joint venture	
90 VN02-090	Quang Ninh coal-fired power plant	Quang Ninh	1x300 MW	Joint venture	

Project Code	Names of projects	Location	Specification	Investment form	Notes
91 VN02-091	A Vuong Hydropower plant		170 MW		
92 VN02-092	An Khe - Kanak hydropower plant		155MW		
93 VN02-093	Manufacture of civil electronic products (air-conditioners, refrigerators and so forth)	Khai Quang or Kim Hoa Industrial Zone, Vinh Phuc Province	100,000 pieces of products per annum; US\$20 million.	Wholly foreign-owned	
	Software industry				
94 VN02-094	Development of IT software	Ha Noi, Hai Phong, Ho Chi Minh City, and Dong Nai			
	Leather & footwear industry				
95 VN02-095	Production of leather and sports shoes for export	Lang Son, Binh Dinh, Quang Tri, Ha Nam, Dong Thap, Nam Dinh		Joint venture or wholly foreign-owned	
96 VN02-096	Manufacture of leather products	Industrial zones in Dong Nai Province	10,000 tons per annum, US\$10 million, aimed at supplying materials to the footwear and leather industry	Joint venture or wholly foreign-owned	
	Garment and textile industry				
97 VN02-097	Production of textiles and garments for export	Phu Yen, Thai Binh, Quang Ninh, Bac Lieu, Binh Dinh, Quang Binh, Ha Nam, Dong Thap, Can Tho and so forth		Joint venture or wholly foreign-owned	
98 VN02-098	Spinning and weaving mill	Tien Phong Industrial Zone, Thai Binh Province	2,200 tons of combed yarn, 1,000 tons of OE, 10 million meters of plain fabrics (jacket), 10 million meters of light plain fabrics, 10 million meters of heavy coarse fabrics; and 40 million meters of finished fabrics	Joint venture or wholly foreign-owned	
99 VN02-099	Spinning and weaving mill	Thanh Chau Industrial Zone, Dong Van Industrial Zone, Ha Nam	4,000 to 5,000 tons of yarn per annum; 7 million meters of fabrics per annum	Joint venture or wholly foreign-owned	
100 VN02-100	Artificial leather and raincoat plastic sheets	Hoa Khanh Industrial Zone, Da Nang	US\$10 million	Joint venture or wholly foreign-owned	
101 VN02-101	Spinning, weaving, dyeing and finishing plant	Nghi Son Industrial Zone, Thanh Hoa	Yarn: 5,000 to 10,000 tons per annum; Textiles: 10 to 40 million meters of fabrics per annum	Joint venture or wholly foreign-owned	
102 VN02-102	Production of accessories for the footwear and garment industries	Dai Ban Industrial Area, An Hai, Hai Phong city		Joint venture or wholly foreign-owned	
103 VN02-103	Synthetic fabric weaving factory	Nam Dinh	US\$20 million	Wholly foreign-owned	
104 VN02-104	Silk bleaching, dyeing and printing plant	Bao Loc Town, Lam Dong Province	Bleaching: 2 million meters of silk per annum. Dyeing: 1.5 million meters per annum; Printing: 1.5 million meters per annum	Joint venture	
105 VN02-105	Silk knitting mill	Bao Loc Town, Lam Dong	1.5 million meters per annum	Joint venture or wholly foreign-owned	
106 VN02-106	SPULSILK spinning mill	Bao Loc Provincial City, Lam Dong	150 tons per annum	Joint venture	
107 VN02-107	Spinning, weaving, dyeing and finishing plants	Ha Noi, Hai Duong, Hai Phong, Thanh Hoa	Yarns: 2,000 to 5,000 tons per annum; Textiles: 10 to 40 million meters per annum; Dyeing: 20 to 40 million meters of fabrics per annum		
108 VN02-108	Garment accessory factory	Da Nang, Binh Dinh Provinces			
109 VN02-109	Yarn spinning, dyeing, weaving and knitting factories	Binh An Textile Industrial Zone	US\$150 million	Joint venture	

Project Code	Names of projects	Location	Specification	Investment form	Notes
110 VN02-110	Production of polyester fibers	Dinh Vu Industrial Zone, Hai Phong city	US\$35 million	Joint venture or wholly foreign-owned	
111 VN02-111	Printing and dying factory	Linh Trung Industrial Zone, Ho Chi Minh City	US\$20 million	Joint venture or wholly foreign-owned	
	Paper industry				
112 VN02-112	Lam Dong pulp and paper mill	Lam Dong	50,000 to 100,000 tons per annum; US\$100 million	Joint venture or wholly foreign-owned	
113 VN02-113	Binh Phuoc paper mill	Binh Phuoc	50,000 tons per annum, US\$150 million	Joint venture or wholly foreign-owned	
114 VN02-114	Nghe An paper mill	Nghe An Province	100,000 tons per annum; US\$300 million	Joint venture with Vietnam Paper Corp.	
	Construction Material Industry				
115 VN02-115	Kaolin production factory	Lao Cai	50,000 tons per annum	Joint venture	
116 VN02-116	Plant for producing plywood from coconut dust	Long Duc Industrial Zone, Tra Vinh		Joint venture or wholly foreign-owned	
117 VN02-117	Production of products from sand	Suoi Hiep (Dien Khanh) Industrial Zone, Khanh Hoa		Joint venture or wholly foreign-owned	50% for export
118 VN02-118	Production of light materials (kezamit) for construction	Vinh Cuu District, Dong Nai Province	100,000 to 200,000 tons per annum	Joint venture or wholly foreign-owned	
119 VN02-119	Production of composite products	Bien Hoa City, Dong Nai Province	5,000 tons per annum	Joint venture or wholly foreign-owned	
120 VN02-120	Manufacturing fiberglass-reinforced water pipes	Hoa Khanh Industrial Zone, Da Nang	7,000 to 10,000 tons per annum	Joint venture or wholly foreign-owned	
121 VN02-121	Production of high quality PVC window frames	Binh Phuoc	75,000 square meter per annum	Wholly foreign-owned	
122 VN02-122	Production of Okal boards	Bac Kan, Thai Nguyen	150,000 cubic meter per annum	Joint venture	
123 VN02-123	Production of sound-and heat-proof partition board and ceiling boards	Hai Phong	120,000 cubic meters per annum	Joint venture	
124 VN02-124	Production of alkaline-resistant fiberglass used in manufacturing roofing sheets	Quang Nam-Da Nang, Ba Ria-Vung Tau	10,000 tons per annum		
	Plastic industry				
125 VN02-125	Production of BOPP films	Hung Yen	8,000 tons per annum; US\$20 million	Joint venture	
126 VN02-126	Production of equipment and moulds used in the plastic industry	Hung Yen	80,000 tons per annum; US\$8 million	Joint venture	
	Other industries				
127 VN02-127	High-grade glass production plant	Phu Vang, Phong Dien, Thua Thien-Hue	10,000 tons per annum; US\$6 million		
128 VN02-128	Ba Don high-grade glass factory	Ba Don Town, Quang Trach District, Quang Binh	500,000 pieces per annum	All forms of investment	
129 VN02-129	Production of sport equipment	Da Nang Industrial Zone, Da Nang city	500,000 units per annum	Joint venture or wholly foreign-owned	
130 VN02-130	Production of fiberglass fabrics for packaging	Phan Thiet Industrial Zone, Binh Thuan		Joint venture or wholly foreign-owned	
131 VN02-131	Upgrading Hai Duong Porcelain Plant	Hai Duong	20 million products per annum	Joint venture	
132 VN02-132	Electric bulb production	Hai Phong	1 million products per annum	Joint venture	
133 VN02-133	Mineral cotton yarn plant	Dong Nai	5,000 tons per annum		

Project Code	Names of projects	Location	Specification	Investment form	Notes
II AGRICULTURE, FORESTRY, FISHERIES AND FOOD PROCESSING					
134 VN02-134	Planting of cassava and processing of tapioca starch	Vinh Phuc, Kon Tum		Joint venture or wholly foreign-owned	
135 VN02-135	Processing of coffee	Quang Tri, Binh Phuoc, Lam Dong, Dak Lak, Gia Lai provinces and Ho Chi Minh City		Joint venture or wholly foreign-owned	
136 VN02-136	Planting and processing of tea for export	Northern mountainous areas: Lao Cai, Yen Bai, Lang Son, Tuyen Quang, Lam Dong and so forth		Joint venture	
137 VN02-137	Processing of coconut for export	Phu Yen, Ca Mau, Binh Dinh, Ben Tre, Tra Vinh		Joint venture or wholly foreign-owned	
138 VN02-138	Processing of mushrooms for export	Hai Duong, Dong Thap		Joint venture or wholly foreign-owned	
139 VN02-139	Production of strains of high quality dairy and slaughtering bovine animals (using high biotechnology)	Ho Chi Minh City			
140 VN02-140	Raising of dairy cows and processing of dairy products	Lang Son, An Giang, Dong Thap, Quang Nam, Binh Thuan, Dak Lak, Lam Dong, Thanh Hoa, Son La and so forth		Joint venture or wholly foreign-owned	
141 VN02-141	Raising of bovine animals and production of high quality beef	Nghe An, An Giang, Quang Tri, Binh Phuoc, Quang Ninh, Vinh Phuc and so forth		Joint venture	
142 VN02-142	Raising of pigs, poultry and processing of meat	Binh Duong, Ha Nam, Da Nang, Thai Nguyen, Vinh Phuc, Hai Duong, Binh Phuoc, Lang Son, Nghe An, Ha Tinh, An Giang, Dong Thap, Bac Ninh, Tay Ninh, Can Tho, Tien Giang		Joint venture or wholly foreign-owned	
143 VN02-143	Sericulture	Ha Nam, Nam Dinh, Hai Phong, Hai Duong, Hung Yen, Thanh Hoa, Can Tho and central Provinces		Joint venture or wholly foreign-owned	
144 VN02-144	Planting of pines and construction of pine resin processing plants	Lang Son, Quang Tri, Kon Tum		Joint venture	
145 VN02-145	Feedstuff production	Thai Binh, Lao Cai, Lang Son, Tuyen Quang, Ca Mau and so forth		Joint venture or wholly foreign-owned	
146 VN02-146	Afforestation and construction of paper and wood plants	Hoa Binh, Son La	Planting 500,000 ha of forest; 50,000 to 100,000 tons of paper per annum		
147 VN02-147	Production of paint, plywood and organic fertilizer from cashew shells	Industrial Zones in Dong Nai province	Investment capital: US\$6.1 million, 4,000 tons of oil, 2,000 tons of paint, 30,000 cub. meters of plywood, 1,500 tons of organic fertilizer	Joint venture or BCC	
148 VN02-148	Production of new seedlings by new technology	Phu Tho	10 to 15 million seedlings per annum		
149 VN02-149	Planting of cotton tree				
150 VN02-150	Production of plywood from sugarcane dregs and bamboo	Son La	10,000 cub. meters per annum; US\$5 million		
151 VN02-151	Expansion and modernization of anise essential oil production	Lang Son	1,000 tons per annum	Joint venture	
152 VN02-152	Planting and processing of ginger for export	Lang Son	50,000 ha	Joint venture or wholly foreign-owned	

Project Code	Names of projects	Location	Specification	Investment form	Notes
153 VN02-153 Planting and processing of cinnamon					
154 VN02-154	Rice flour and rice starch processing mill	Chau Phu District, An Giang	10,000 tons of products per annum	Joint venture or wholly foreign-owned or BCC	
155 VN02-155	Planting of ginseng in Zone V and other medicinal herbs	Dak To, Kon Tum	130 ha	Joint venture or BCC	
156 VN02-156	Planting of high-quality rice and construction of a food processing factory	Ha Nam	10,000 to 15,000 ha of high quality paddy; 30,000 tons of processed food per annum	Joint venture or wholly foreign-owned	
157 VN02-157	Projects for development of export-oriented high-yield paddy plantations	Ha Tien and Western Hau River	80,000 ha		
158 VN02-158	Development of breeding pigs and super-lean pigs for export	Nam Dinh		Joint venture	
159 VN02-159	Planting and processing of artichoke	Da Lat, Lam Dong	120-150 ha		
160 VN02-160	Planting and production of pharmaceuticals from quiniquina	Lam Dong	350 ha		
161 VN02-161	Planting and processing of cashew nuts for export	Phu Yen	Planting 7,000 to 10,000 ha; processing 5,000 to 7,000 tons of products per annum		
162 VN02-162	Planting and processing of fruits and vegetables for export	Provinces			
163 VN02-163	Cultivation and processing of marine products for export	Provinces		Joint venture or wholly foreign-owned	
III TRANSPORTATION					
164 VN02-164	Bien Hoa - Vung Tau Railway	Bien Hoa - Vung Tau	80 km long, 1 m wide, double line; US\$310 million	BOT	Pre-feasibility study approved
165 VN02-165	Trang Bom - Hoa Hung Railway	Dong Nai - Ho Chi Minh City	49 km long, 1 m wide; Trang Bom - Bien Hoa: single line; Bien Hoa - Hoa Hung: double line (Binh Trieu - Hoa Hung overhead); US\$575 million	BOT	Pre-feasibility study approved
166 VN02-166	Ho Chi Minh City - Long Thanh - Dau Day and Long Thanh - Vung Tau Highways	Ho Chi Minh City, Dong Nai, Ba Ria-Vung Tau	4 to 6 lanes, 103 km long. Investment capital: US\$400 million; second stage: US\$250 million	BOT or Joint venture	
167 VN02-167	Ho Chi Minh City - My Thuan - Can Tho Highway	Ho Chi Minh City - Can Tho	176 km long, 4 to 6 lanes; US\$785 million, 2nd stage: US\$414 million	BOT	
168 VN02-168	Noi Bai - Ha Long Highway	Ha Noi-Ha Long	148 km long, 4 lanes; US\$400 million	BOT	
169 VN02-169	Da Nang - Quang Ngai Highway	Da Nang, Quang Nam, Quang Ngai	160 km, 4 to 6 lanes; US\$340 million	BOT	
170 VN02-170	Ben Dinh - Sao Mai Transshipment Port	Ba Ria-Vung Tau	Loading and discharging capacity: 25 to 50 million tons per annum; US\$637 million		
171 VN02-171	Van Phong Transshipment Port	Khanh Hoa	Loading and discharging capacity: 80 to 100 million tons per annum; US\$500 million	BOT or Joint venture	

Project Code	Names of projects	Location	Specification	Investment form	Notes	Project Code	Names of projects	Location	Specification	Investment form	Notes						
172 VN02-172	Building an overhead road along Nhieu Loc canal - Thi Nghe and Hoang Van Thu - Dan Chu street	Ho Chi Minh City		BOT		193 VN02-193	Upgrading of traditional medicine production line	Hai Phong, Ho Chi Minh City			Joint venture or BCC						
173 VN02-173	Inner city railway (overhead or underground, a main route and branches)	Ho Chi Minh City		BOT		194 VN02-194	Production of surgical sutures	Ha Noi			Joint venture or wholly foreign-owned						
IV TELECOMMUNICATIONS																	
174 VN02-174	Assembling and production of telecom equipment	Ha Noi, Ho Chi Minh City, Dong Nai	Producing and assembling telecom equipment of all kinds			195 VN02-195	Production of disposable medical rubber instruments	Ha Noi			Joint venture or wholly foreign-owned						
V CONSTRUCTION																	
175 VN02-175	Construction of apartment building on Nguyen Van Troi street, Bien Hoa, Dong Nai	Bien Hoa, Dong Nai	5.5 ha; 86,810 sq. m of floor; 1,257 flats	Joint venture or BCC		196 VN02-196	Production of medical electronic equipment	Ha Noi	US\$2 million		Joint venture or wholly foreign-owned						
176 VN02-176	Construction of houses and a new urban area in Cat Bi, Hai Phong	Hai Phong	230 ha; 1,800 flats			197 VN02-197	Production of genetic technology vaccines	Ha Noi									
177 VN02-177	Construction of high-rise building complex - Vung Tau Trade Center	Ward 3, Vung Tau city, Ba Ria-Vung Tau	0.7 ha; 14,160 sq. m of floor, 192 flats	Joint venture or BCC		198 VN02-198	Technical worker training schools; natural sciences, technology and foreign language colleges and universities	Ha Noi, Ho Chi Minh City									
178 VN02-178	Construction of Phap Van residential area, Ha Noi	Phap Van, Dong Anh, Ha Noi	50 ha	Joint venture or BCC		199 VN02-199	Applied science and new technology research cooperation project										
179 VN02-179	Construction of Ba Diem residential area - Hoc Mon, Ho Chi Minh City	Ba Diem commune, Hoc Mon district, Ho Chi Minh City	42 ha; 2,500 flats	Joint venture or BCC		VII TOURISM-SERVICE											
<i>Infrastructure</i>																	
180 VN02-180	Construction of infrastructure facilities of Nghi Son Industrial Zone, Thanh Hoa	Nghi Son District, Tinh Gia, Thanh Hoa	US\$100 million; 1,400 ha	Joint venture		200 VN02-200	Construction of office building	Thai Nguyen	US\$15 million		Joint venture or wholly foreign-owned						
181 VN02-181	Construction of infrastructure facilities of Dung Quat Industrial Zone	Quang Ngai Province				201 VN02-201	Van Phong Bay resort	Hon Gom Peninsula (Van Ninh), Khanh Hoa	Tourism complex		Joint venture						
182 VN02-182	Ho Chi Minh City Hi-tech Park (Districts 2 and 9)	Ho Chi Minh City				202 VN02-202	Development of coastal tourism villages in hamlet 4, Xuan Hai commune, Song Cau dist., Phu Yen	Phu Yen Province	100 ha; US\$19 million		Joint venture or wholly foreign-owned						
183 VN02-183	Construction of infrastructure facilities of Hung Phu Industrial Zone	Can Tho	928 ha; US\$100 million	Joint venture		203 VN02-203	Tuan Chau Island tourism area	Quang Ninh	US\$400 million		Joint venture						
184 VN02-184	Ho Chi Minh City garbage treatment project	Ho Chi Minh City		BOT		204 VN02-204	Upgrading Ham Rong tourism area	Sa Pa, Lao Cai			Joint venture						
185 VN02-185	Garbage treatment and fertilizer production plant	Phan Thiet, Binh Thuan	300 to 500 tons of waste/day	Joint venture or wholly foreign-owned or BOT		205 VN02-205	Nha Mat - Hiep Thanh tourism area	Bac Lieu	120 ha, US\$11.2 million		Wholly foreign-owned						
VI CULTURE-HEALTH CARE-EDUCATION																	
186 VN02-186	Technical worker training center	Long Thanh, Nhon Trach, Dong Nai	1,000 trainees	Joint venture or BCC		206 VN02-206	Development of My Khe tourism area	My Khe, Son Tinh, Quang Ngai province	145 ha; US\$15.5 million		Joint venture or wholly foreign-owned						
187 VN02-187	Industrial technical high school	Long Tho commune, Nhon Trach, Dong Nai	2,000 trainees	Joint venture or BCC		207 VN02-207	Development of Tam Dao 2 Resort	Tam Dao town, Vinh Phuc	US\$20 million		Joint venture						
188 VN02-188	Blood bank	Ho Chi Minh City				208 VN02-208	Thac Mo - Hot water lake eco-tourism area	Phu Ngoc, Dinh Quan, Dong Nai province	50 ha; US\$20 million		Joint venture or wholly foreign-owned						
189 VN02-189	International Hospital	Hai Phong city		Joint venture		209 VN02-209	Ham Rong cultural tourism area	Thanh Hoa	US\$40 million		Joint venture or wholly foreign-owned						
190 VN02-190	Upgrading of traditional hospitals	Hai Phong city		Joint venture or wholly foreign-owned		210 VN02-210	Ham Tan - Ham Thuan Nam international resort	Ham Tan, Ham Thuan Nam, Binh Thuan Province	800 to 1,000 ha		Joint venture or wholly foreign-owned						
191 VN02-191	B-Lactam anti-biotic material production plant	Ha Noi		Joint venture or wholly foreign-owned		211 VN02-211	Building a golf court in the South of Coc Mountain Lake	Thai Nguyen	14-hole golf court; US\$20 million		Joint venture or wholly foreign-owned						
192 VN02-192	Multi-functional pharmaceutical chemistry plant	Ha Noi		Joint venture or wholly foreign-owned		212 VN02-212	Tuyen Lam Lake tourism area	Da Lat, Lam Dong	US\$100 million		Joint venture						
213 VN02-213 Countryside tourism area																	
214 VN02-214	Development of entertainment areas					215 VN02-215	Development of Son Dao tourism area and cultural, sport center	Hai Phong	Building hotels, villas, and sports, game and cultural areas								
216 VN02-216	Development of Thuan An sea tourism area					217 VN02-217	Development of Lang Co tourism area	Thua Thien-Hue	Building 500 hotel rooms, entertainment, sports and service areas; 270 ha								
218 VN02-218																	
219 VN02-219	Development of Lang Co tourism area					220 VN02-220	Development of Lang Co tourism area	Thua Thien-Hue	Building 1,500 to 2,000 hotel rooms and other facilities over 732 ha								

Project Code	Names of projects	Location	Specification	Investment form	Notes
218 VN02-218	Biên Đông Hotel	Ba Ria-Vung Tau	4-star 300 rooms, 25,000 sq. m; Joint venture US\$20 million		
219 VN02-219	Vung Tau Festival Resort	Ba Ria-Vung Tau	4-star hotels, villas and entertainment areas; 92,000 sq. m, US\$59 million	Joint venture	
220 VN02-220	Chi Linh Sports-Tour Hotel	Ba Ria-Vung Tau	5-star 500-room hotel, 12,400 sq. m; US\$30 million	Joint venture or wholly foreign-owned	
221 VN02-221	Thien Cam tourism area	Ha Tinh	Upgrading 150-room hotel; 174 ha; US\$17 million	Joint venture	
222 VN02-222	4-star hotel at 32-34 Tran Phu, Nha Trang city	Khanh Hoa	US\$20 million	Joint venture	
223 VN02-223	Bai Duong Hotel	Khanh Hoa	25,000 sq. m; US\$10 million	Joint venture	
224 VN02-224	Canh Duong Resort Complex	Thua Thien-Hue	Hotels, villas, flats (1,720 rooms) and other facilities; 445 ha; US\$390 million		
225 VN02-225	Tuy Hoa Hotel	Phu Yen	3-star hotels of 150 to 200 rooms; 3 ha; US\$11.25 million	Joint venture or wholly foreign-owned	
226 VN02-226	Van Tuong tourism area	Quang Ngai	245 ha; US\$15 million	Joint venture	
227 VN02-227	Tien Long Hotel	Quang Ninh	4-star hotels of 200 rooms; US\$10 million	Joint venture	
228 VN02-228	Ha Long Bay entertainment complex	Quang Ninh	Entertainment areas on islands, water and underwater; US\$30 million	Joint venture	

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