



# HANOI Trade Profile

2001-2002

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Welcome to Hanoi Trade Department

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Hanoi Trade Profile



## **PART I**

*Welcome to*

***Hanoi Trade Department***

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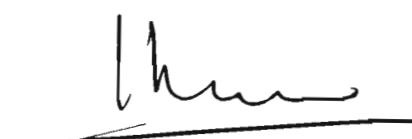
By 2005, the Capital's economy is planned to be structured as follows: "Trade, Service -Industry, Agriculture". Being entrusted with such an important role, the Hanoi's Trade sector, in coordination with every Hanoi - based businesses, has been fully harnessing its capabilities and potentials with a view to making worthy contributions to the socio - economic development of the Capital.

In order to introduce the state-managing functions of the Hanoi Trade Department and provide key information in relation to around 150 businesses that are currently operating in different fields of production, trading and import - export services in Hanoi, The Hanoi Trade Department, under the direction of the Hanoi People's Committee and with the assistance from relevant municipal authorities and local businesses, has compiled and published a book titled "Hanoi Trade Profile 2001 - 2002".

With this Book, we hope to provide needed information which helps expand cooperation between Hanoi - based businesses and other ones in the country as well as International organizations and partners, thus strengthening trade promotion in Hanoi.

Since this Book is published for the first time, we highly appreciate and look forward to receiving all comments, suggestions and feedbacks from our honored readers in order to further improve it in the coming years.

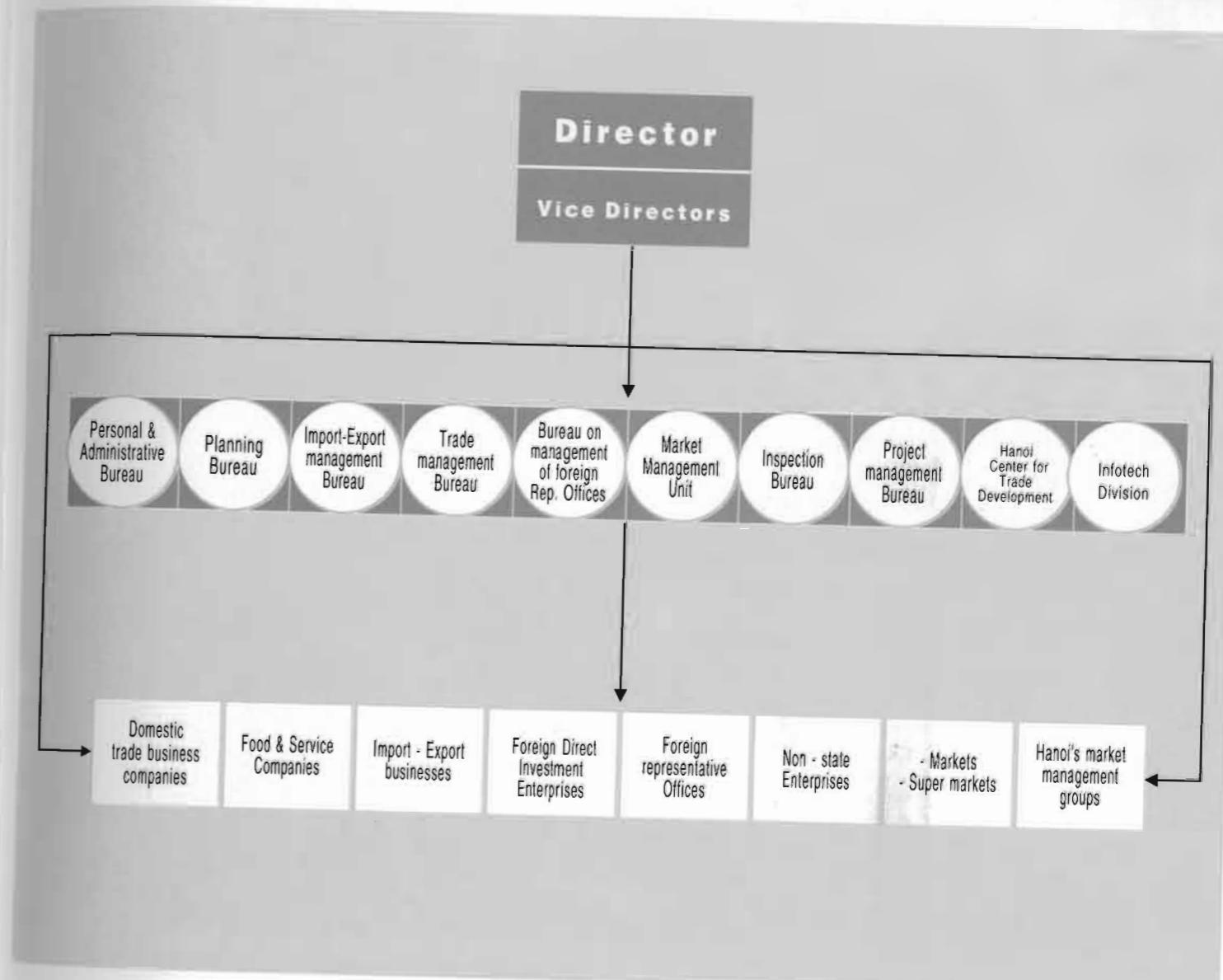
Respectfully yours,



**Nguyen Manh Hoang**

Director  
Hanoi Trade Department

## Organization Structure



### Functions & Responsibilities of Hanoi Trade Department

The Hanoi Trade Department is a State administrative organization under the Hanoi People's Committee (HPC) that was established in accordance with HPC's Decision No. 2774/QD - UB dated August 23, 1996. This is an organization specialized in assisting HPC to carry - out consultancy & state management functions toward trading activities, including import - export, domestic business, services, foreign representative offices, as well as to unify direction of the market management works in the city area.

In order to promote trade activities, Hanoi Trade Department is willing to strengthen the trade relationship with International Trade Organizations in the World.

## Hanoi Growing up

Import - export value within Hanoi urban area for the period 2001 - 2005 - 2010



Import - export value of Hanoi and its surrounding districts the period 2001 - 2005 - 2010



General wholesale & retail sale good circulation in Hanoi for 2001 - 2005 - 2010



## HANOI CENTER FOR TRADE DEVELOPMENT



OFFICE: 10 LE LAI .Str - HOAN KIEM Dist - HA NOI City  
TEL: (84-4) 9 344 920 / 9 348 296 FAX: (84-4) 8 240 584  
E-MAIL: hatrade@hv.vnn.vn Website: www.hatrade.com

ADD: STOREY 2 - NAM BO No.5 DEPARTMENT STORE COMPANY  
LE DUAN Str - BA DINH Dist - HANOI City - VIETNAM  
TEL: 7470848 FAX: 7470849



### ROLES OF THE HANOI CENTER FOR TRADE DEVELOPMENT

- \* 1. To research both domestic and foreign market characteristics in terms of economics, financial and monetary policies, and related various business cultures and practices, with the aim of providing practical and efficient information and consulting services to businesses and enterprises.
- \* 2. To both advertise and present the supply and demand status and import - export capabilities of domestic and foreign enterprises and to promote successful partnership establishment and market expansion in order to enhance business enlargement, effectiveness and productivity.
- \* 3. To organize exhibitions and trade fairs of the Hanoi city and to organize and manage showrooms for products, goods and services of Hanoi.
- \* 4. To act as a focal point for visiting business personnel to survey and research domestic and foreign markets, provide service and assistance to Vietnamese enterprises who wish to establish representative offices abroad.
- \* 5. Through market research, to advise and make proposals on local market development, export and technology transfer for the City's enterprises.
- \* 6. To implement trade promotion between the capitals, especially in the field of E-commerce.
- \* 7. To promote import - export of goods, commodity products, and materials following regulations stipulated by the government.

### INFOTECH DIVISION

Tel: (84-4) 9.342493 \* Fax: (84-4) 9.349760 \* Email: hanoitrade@hn.vnn.vn

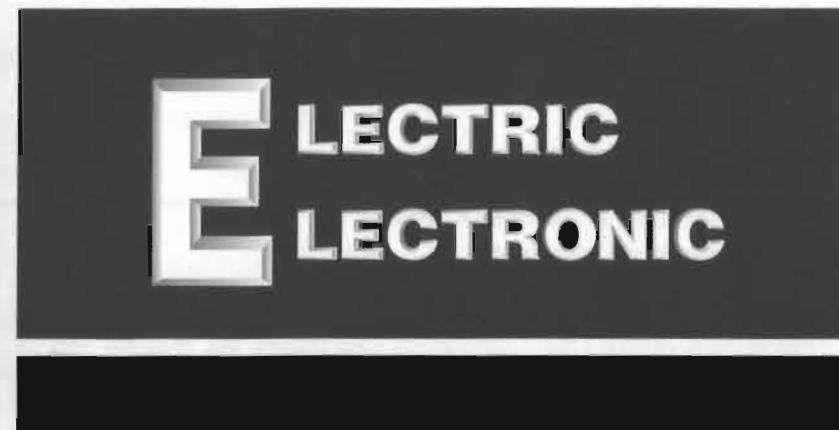
#### DUTIES AND FUNCTIONS:

1. Designing a plan and time frame for regional and international economic integration of Hanoi enterprises.
  - \* AFTA time schedule and implementation plan
  - \* The US-Vietnamese bilateral trade agreement and implementation plan
  - \* Being a contact point with international organisations, foreign embassies and commercial services in Vietnam and those of Vietnam to foreign countries; contact point between the Hanoi Trade Department and Hanoi domestic enterprises as well as foreign enterprises based in Hanoi for information exchanges.
  - \* Assisting enterprises with information concerning markets, customers, prices, products with the aim of enlarging the markets and enhancing the enterprise competitiveness in the context of international integration.
2. Managing the LAN of the Hanoi Trade Department and the implementation of E-government program
3. Developing and assisting the implementation of projects concerning trade, production, investment, services, and information for enterprises and private business entities based in Hanoi.

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## Giang Vo Electronics Company

Transaction name: GVECO  
Director : Pham Toan Thang  
Type of Operation: State Owned Company

### Production:

Television Color - VCD - DVD  
AIR-Conditioning System.

### Business:

Electronic products, Refrigerating product.

### Main office address:

168 Ngoc Khanh Str., Ba Dinh Dist.,  
Hanoi, Vietnam  
Tel: 00-84-4-8.345552  
Fax: 00-84-4-8.343952  
Email: Gveco@fpt.vn



## Hanoi Electronics Corporation

Transaction name: HANEL  
Director : Trinh Minh Chau  
Type of Operation: State Owned Company

- Constructing, Developing and Doing Business on IZ infrastructure.
- Business on Trading Centers and Multi - Service Centers.
- Forwarding Agent by Land, Air - ans Sea - Line



### Export Products:

Color Television

### Export turnover in 2000:

388,211,230 USD

### Production Capacity:

200,000 sets/year.

### Export Market:

Arab Saudi, Cuba, Kuwait.

### Main office address:

2 Chua Boc Str., Dong da Dist., Hanoi, Viet Nam  
Tel: 00-84-4-8.524555/8.522102  
Fax: 00-84-4-8.525770  
Email: hanel-gd@hn.vnn.vn



## LG Vina Industrial Systems Co., Ltd

Transaction name: LGIS - VINA  
Director : Yong Ho Youn  
Type of Operation: Joint Venture

### Business:

Manufacturing and Installation of  
Electrical Switchgear

### Export product:

Electrical Switchgear

### Export turnover in 2000:

4,000,000 USD

### Production capacity:

Over 500 units of product

### Export market:

Indochina area



### Main office address:

Km26 Rood No3 - Nguyen Khe Commune,  
Dong Anh Dist., Hanoi, Viet Nam.  
Tel: 00-84-4-8.820222/4  
Fax: 00-84-4-8.820220  
Email: lgisvina@hn.vnn.vn  
Website: www.lgisvina.com.vn

## Orion-Hanel Picture Tube Co., Ltd

Transaction name: ORION-HANEL PICTURE TUBE CO.,LTD  
Director : Lee Suck-Ha  
Type of Operation: Joint Venture

### Main Export Products:

Color Picture Tubes 14", 16", 20", 21".

### Export turnover in 2000:

74,322,000 USD

### Production:

Color Picture Tubes 14", 16", 20", 21" and  
Electronic gun

### Business:

Color Picture Tubes 14", 16", 20", 21"  
and Electronic gun.

### Production capacity

Color Picture Tubes 14", 16", 20", 21"  
million products/ year.

### Export Market:

Asia, Europe, Middle Eastern, America.

### Main office address:

High-tech Industrial Zone, Saidong B, Gia Lam  
Dist., Hanoi, Vietnam  
Tel: 00-84-4-8.273573  
Fax: 00-84-4-8.273587  
Email: ohptsol@hn.vnn.vn

## Viettronics Dong Da Company

Transaction name: VIETTRONICS DONG DA COMPANY  
Director: Nguyen Van Duyet  
Type of Operation: State Owned Company

### Production:

Electronic products (Television, Amplifier, Speaker, Antenna...etc), informatic products, medical equipments (Auto Clave, Steriliser Oven, Aspirator..etc).

### Business:

Refrigerant products, electronic products, informatic products, medical equipment ...etc.



### Main office address:

55 Nguyen Chi Thanh Str., Dong Da Dist.,  
Hanoi, Vietnam  
Tel: 00-84-4-8.344305/8.344300  
Fax: 00-84-4-8.359201  
Email: vdco@fpt.vn  
vdco@netnam.vn

**Dong Da Motorcycle,  
Bicycle Company  
of Hanoi DMC - FER  
Business Cooperation**

**Main Export Product:**  
Bicycle lamps, dynamos

**Export Market:**  
Europe

**Export turnover in 2000:**  
667,287.37 USD

**Production Capacity:**  
2,000,000 products per year

**Main office address:**  
181 TaySon Str., Dongda Dist., Hanoi,  
Vietnam  
Tel: 00-84-4-5.330349  
Fax: 00-84-4-5.330332  
Email: dmc-fer@fpt.vn



**DMC-FER specialized  
in producing:**

lighting equipment, for vehicles (lamps, dynamos,  
reflectors for bicycle... auto lamps and horns...)

**Hanoi Bicycle Motorcycle  
Import, Export &  
Production Company**

**Export market:**  
Europe.

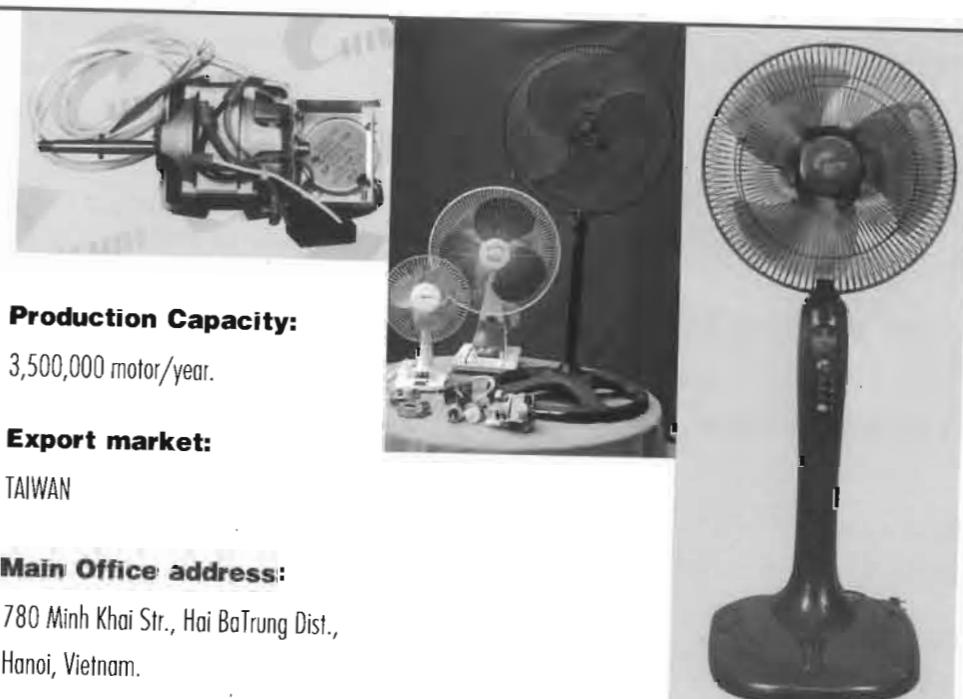
**Main office address:**  
231 Ton Duc Thong Str., Dong Da Dist.,  
Hanoi, Vietnam  
Tel: 00-84-4-8.513282  
Fax: 00-84-4-8.517617  
Email: lixeha@hn.vnn.vn

Transaction name: LIXEHA  
Director : Le Anh Tuan  
Type of Operation: State Owned Company

**Business:**  
Mechanical material, bicycle spare parts  
  
**Production:**  
Assemble complete bicycles, motocycle frame.

**Export Products:**  
Bicycles and bicycle spare parts.

**Hanoi Chinghai  
Electric Works  
Co., Ltd**



Transaction name: HANOI CHINGHAI ELECTRIC  
WORKS CO., LTD  
Director : Lin Hsien Tsung  
Type of Operation: 100% Foreign Capital Investment  
company (Taiwan)

**Production Capacity:**  
3,500,000 motor/year.

**Export market:**  
TAIWAN

**Main Office address:**  
780 Minh Khai Str., Hai Ba Trung Dist.,  
Hanoi, Vietnam.  
Tel: 00-84-4-8.213009/8.210181  
Fax: 00-84-4-9.871108

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**Mechanical  
metal wares**

M E C H A N I C A L \* M E T A L W A R E S

DONG DA MOTORCYCLE, BICYCLE COMPANY OF HANOI DMC - FER  
BUSINESS COOPERATION

HANOI BICYCLE MOTORCYCLE IMPORT, EXPORT & PRODUCTION COMPANY

HANOI CHINGHAI ELECTRIC WORKS CO., LTD

THONG NHAT BICYCLE MOTORCYCLE COMPANY

THANGLONG METAL WARES COMPANY

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## Thong Nhat Bicycle Motorcycle Company

Transaction name: TNC  
Director : Do Thi Nga  
Type of Operation: State Owned Company

### Production:

Trading and manufacturing of bicycle, motorcycle, accessories.

#### Business:

Import, Export Electric material, Stationery, Machinery goods, interior decoration, building materials, consuming goods, representative office, restaurant, hotel.

#### Export Product:

Various kinds of bicycle



#### Export Turnover in 2000:

100,000 USD

#### Export market:

America, Africa, Asia, Eastern Europe

#### Main office address:

198b Tay Son Str., Dongda Dist., Hanoi, Vietnam  
Tel: 00-84-4-8.672699/8573898  
Fax: 00-84-4-8.572744  
Email: tnbike@hn.vnn.vn

## Thang Long Metal Wares Company

Transaction name: THANG LONG METAL WARES COMPANY  
Director : Vu Ngoc Minh  
Type of Operation: State Owned Company

### Production:

The Inox Utensils, Spare parts for other industries, Spare parts of motorcycle, producing according to the Client's order...

#### Business:

All company's products, Inox cutting & splitting services, importing material, export all of company's products.

#### Export turnover in 2000:

1,856,547.20 USD

#### Production Capacity:

7,000,000 products/ year.

#### Export market:

United States of America, Canada, France, Sweden, Poland, Germany, Belgium, Malaysia, Singapore

#### Main office address:

Saidong Townlet - Gialam Dist., Hanoi, Vietnam  
Tel: 00-84-4-8.271304/8276673  
Fax: 00-84-4-8.276670  
Email: vnm1@hn.vnn.vn  
Website: www.thanglongmetalwares.com

## Viet Tiep Lock Company

Transaction name: VIET TIEP LOCK COMPANY  
Director : Nguyen Dinh Phuc  
Type of Operation: State Owned Company

#### Business:

Manufacture and sale all of locks - VietTiep

#### Export products:

Brass locks

#### Export turnover in 2000:

21,362 USD



#### Production capacity:

Over 2 million of locks

#### Export market:

Midle East, Kuwait

#### Main office address:

Dong Anh Town., Hanoi., Vietnam  
Tel: 00-84-4-8.833642/8832442  
Fax: 00-84-4-8.832201/ 8821413  
Email: khoaviettiep@fpt.vn  
Website: www.khoaviettiep.com.vn

## Vietnam National Mechanical Product Export-Import Company

Transaction name: MECANIMEX

Director : Pham Hoai Son  
Type of Operation: State Owned Company

#### Production:

-Hand tools, Machinery, Agricultural products, Other mechanical products.  
-IMPORT: Machinery, steel, plastic, material, equipment for industry medicine, construction and other consumption goods such as: Pumps, Refrigerator, air conditioners, water pump etc...

#### Business

-EXPORT: Hand tools, machine tools, locks scissors, agricultural products, airtcraft ware and other mechanical products  
-IMPORT: Machinery, steel, plastic, material, equipment for industry medicine, construction and other consumption goods such as: Pumps, Refrigerator, air conditioners, water pump etc...

## Vi Ha Bicycle Company

Transaction name: VIHABICO

Director : Nguyen Huu Son  
Type of Operation: State Owned Company

#### Production:

Bicycle and spare parts and civil mechanic - metal ware products.

#### Business:

Leasing or in joint ventures for use of offices, workshops, etc.,



## Xuan Hoa Company

Transaction name: XUAN HOA COMPANY

Director : Tran Quoc Lop  
Type of Operation: State Owned Company

#### Export Products:

Bicycle and spare parts and civil mechanic - metal ware products

#### Production Capacity:

Bicycle and spare parts and civil mechanic - metal ware products.

#### Office address:

82 Nguyen Tuan Str., Thanh Xuan Dist., Hanoi, Vietnam.  
Tel: 00-84-4-8.584376/5.580134  
Fax: 00-84-4-5.5580229  
Email: viha@netnam.vn

#### Export Market:

United kingdom, France, Switzerland, Japan, USA.

#### Main office address:

Xuan Hoa Town., Me Linh Dist., Vinh phuc Province, Viet Nam  
Tel: 00-84-211- 863019  
Fax: 00-84-211- 863414

#### REPRESENTATIVE OFFICE

1Yen The Str., Ba Dinh Dist., Hanoi, Vietnam  
Tel: 00-84-4-8.235080/81/82/83  
Fax: 00-84-8-7.731147  
Email: xuanhoa@hn.vnn.vn  
xnkxuanhoa@hn.vnn.vn  
Website: www.xuanhoa.com.vn

#### Export product:

Hand tools, Machinery, Agricultural products, Artic raft ware, Other mechanical products,

#### Export turnover in 2000:

3,000,000 USD

#### Export market:

Asia, Europe, America...

#### Office address:

37 Trang Thi Str., Hoan Kiem Dist., Hanoi, Vietnam.  
Tel: 00-84-4-8.257459  
Fax: 00-84-4-9.349904  
Email: mecahn@fpt.vn



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GARMENT

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**Anh Vu Garment  
Import - Export  
Co., Ltd**

Transaction name: ANHGARCO

Director : Le Thi Phuong Hoa

Type of Operation: Company Limited

**Production:**

Garment

**Export Product:**

Ladies' and Mens' Jacket, Sport suites,  
Ladies' shirt, Skirt...

**Export turnover in 2000:** 1,043,834.50 USD

**Production Capacity:**

20,000 Jocket/month

**Export Market:**

EU, Canada, Switzerland, Poland, Denmark, Norway.



**Main office address:**

Ban Yen Nhan Townlet., My hao Dist.,

Hung Yen Province, Vietnam

Tel: 00-84-0321- 942073/074

Fax: 00-84-0321- 942075

Email : anhvoco@hn.vnn.vn

**Arksun  
Vietnam Co.,Ltd**

Transaction Name: ARKSUN VIETNAM CO., LTD

Director : Song Ping

Type of Operation: 100 % Foreign Investment  
Capital Company

**Business:**

Garments

**Export products:**

Garments

**Export turnover in 2000:**

3,900,000 USD

**Export market:**

EU, Japan

**Main office address:**

164 Ton Duc Thang Str., DongDa Dist.,  
Hanoi, Vietnam

Tel: 00-84-4-8.512239

Fax: 00-84-4-8.8233554

Email: adm@arksun.vnn.vn

Website: www.arksun.com

**Chien Thang  
Garment Company**

Transaction name: CHIGAMEX

Director : Doi Thi Thu Thuy

Type of Operation: State Owned Company

**Production:**

Ready - made clothes, leather gloves &  
woolen carpets.

**Production capacity:**

- Ready - made garments: 1,500,000 Jacket equivalent units per year.

- Leather gloves: 3,000,000 pairs per year.

- Woollen carpets: 2,000 square metres per year.

**Export Market:**

EU, Taiwan, Japan, Russia, Canada & others...



**Main office address:**

22 Thanh Cong Str., Ba Dinh Dist., Hanoi, Vietnam

Tel: 00-84-4-8.314342/8312075

Fax: 00-84-4-8.312208/78

E-mail: chigomex@fpt.vn






**Minh Khai  
textile company**

Transaction Name : MIKHATEX  
Director : Nguyen Quoc Hung  
Type of Operation: State Owned Company

**Production:**  
All kind of 100% cotton towels, polyester fabric and mosquito net.

**Export products:**  
Towels and mosquito nets

**19-5 Textile Company**

Transaction name: HATEXCO  
Director : Do Van Minh  
Type of Operation: State Owned Company

**Production:**  
Textiles - Yarn

**NAMSON  
Co., Ltd**

Transaction name: NAMSON CO., LTD  
Director : Duong Thi Thanh Hang  
Type of Operation: Company Limited

**Production:**  
Men's & women's jackets, overcoats  
Ladies' shirts, blouses, trousers, shorts, dresses, skirts, ladies suits.

**Production capacity:**  
Every year we can produce 230,000 pcs of jackets, or 750,000 pcs of shirts or blouses

**Export turnover in 2000:**

3,748,761.87 USD

**Production Capacity:**

70 ton/month

**Export market:**

Japan, Denmark

**Main office address:**

423 Minh Khoi Str., Hai Ba Trung Dist., Hanoi, Vietnam  
Tel: 00-84-4-8.624002

Fax: 00-84-4-8.624255  
Email: mnkhatex@fpt.vn


**FAIRTRADE  
TEXTILE**
**Nam Thanh  
Co., Ltd**
**Transaction name:** NATHACO COMPANY

Director : Vu Thi Lan Thanh  
Type of Operation: Company Limited

**Production:**

Knitwear & Garment

**Business:**

Trading: Knitwear & Garment

**Production capacity:**

Knitwear & Garment

**Export Market:**

EU, EEC

**Main office address:**

Group 49, Trung Kinh Str., Yen Hoa, Cau Giay Dist., Hanoi, Vietnam  
Tel: 00-84-4-7.841692  
Fax: 00-84-4-7.841697  
E-mail: namthanhco@fpt.vn


**Nguyen Hoang  
garment Co., Ltd**
**Transaction name:** NGUYEN HOANG GARMENT CO.,LTD

Director: Hoang Huu Chuong  
Type of Operation: Company Limited

**Production:** Garments

**Business:**

Children wears

**Export products:**

Ladies jackets, ladies trousers, ladies skirts, dresses, shirts, t'sirts, jackets, clothes.

**Export turnover in 2000:**

1,322,420 USD .

**Main office address:**

45 Quang Trung St., Hoan Kiem Dist., Hanoi, Vietnam  
Tel: 00-84-321-986304/986418  
Fax: 00-84-4-8.986419  
E-mail: nhchuong@netnam.vn.nhoongexim  
Website: www.nguyenhoang.com.vn

**Son Chinh Co., Ltd**
**Transaction Name:** SON CHINH COMPANY LIMITED

Director : Le Thi Bich Tran  
Type of Operation: Company Limited

**Export products :**

Knitted products.,

**Export turnover in 2000:**

3,000,000 USD. (F.O.B)

**Main office address:**

Dong Tri, Tu Hiep, Thanh Tri Dist., Hanoi, Viet Nam  
Tel: 00-84-4-8.615799/6810337  
Fax: 00-84-4-8.615636  
Email: sonchinh@netnam.vn


**Production:**

- Garment, Package (carton wave)  
- Trade: Garment, Package, materials for textile.

**Production capacity:**

2,000,000 pcs per year (T'Shirt, Pola Shirt)

**Export Market:**

England, Germany, France, Denmark, Japan...



## Tien Bo industrial cooperative

Transaction name: TIEN BO INDUSTRIAL COOPERATIVE

Director: Hoang Thi Dung

Type of Operation: Cooperative

### Production:

Making garments for export

### Business:

Warehousing, Commercial service

Agricultural products.

### Export Products:

Jacket, trouser, clothes...

### Export turnover in 2000:

2,843,000 USD.



### Production capacity:

500,000 products/year.

### Export Market:

ASEAN, EU, CANADA.

### Main office address:

New Hamlet, Thanh Tri Dist., Hanoi, Vietnam

Tel: 00-84-4-6.440941

Fax: 00-84-4-6.442745

E-mail: Tienbo@fpt.vn

## The Im-Exp Investment & Tourism Corp. Co., Ltd

Transaction name: IET

Director : Ngo Thi Thanh Hong

Type of Operation: Company Limited

### Business:

- Manufacturing: Knitwear & Garment
- Trading: Knitwear & Garment

### Export Products:

Knitwear & Garment

### Export turnover in 2000:

330,000 USD

### Main office address:

18 Nguyen An Ninh Str., Hai BaTrung Dist., Hanoi, Vietnam

Tel: 00-84-4-8.642172

Fax: 00-84-4-8.250312

### Export turnover in 2000:

8,000,000 USD

### Export market:

### Main office address:

YenVien, Gialam Dist., Hanoi, Vietnam

Tel: 00-84-4-8.271484

Fax: 00-84-4-8.2733367

Email: vinhphatgarment@hn.vnn.vn

## Vinh Phat Co., Ltd

Transaction Name: VINH PHAT CO.,LTD

Director : Phan Khac Hoa

Type of Operation: Company Limited

### Export products:

Jacket



### Production:

Manufacture gamastical clothes

## Viet Hung Garment Co., Ltd

### Production Capacity:

100,000 Jacket/year

### Export Market:

EU, Canada, Japan, Australia...

### Main office address:

389 TruongDinh Str., Hai BaTrung Dist., Hanoi, Viet Nam

Tel: 00-84-4-6.622375

Fax: 00-84-4-6.622375

Email: phs@hn.vnn.vn



### Production/Business:

Garment products

### Export turnover in 2000:

60,000 USD



## Viet Anh Co., Ltd

production, consumer products, garments and equipment for garment.



### Transaction name: Vimex Co., Ltd

Type of Operation: Company Limited

### Production:

Shirts, Jacket, mangto, pants, skirts for adult and children.

### Business:

Machinery, equipment, accessories for industrial

### Production capacity:

Garment 450,000 products/year

### Export Market:

England, Germany, Holland, Belgium, Japan, Hongkong, Korea, Taiwan, Argentina, Mexico...

### Main office address:

Group1, Area B, Hoang Cau Str., Dong Da Dist., Hanoi, Vietnam

Tel: 00-84-4-5.113205

Fax: 00-84-4-5.371360

Email: vietanh.co@fpt.vn



## Thang Long Company

Transaction name: TALIMEX

Director : Tran Thuy Nga

Type of Operation: State Owned Company

### Production:

Specialized in manufacturing & exporting clothes

### Business:

All kinds of Handicrafts, Consumer goods,

Agriculture goods and other Materials



### Export products:

Garment - Agriculture goods.



### Export market:

Korea, Taiwan, Japan, Poland...

### Main office address:

43 Giang Vo Str., DongDa Dist., Hanoi, Vietnam

Tel: 00-84-4-8.432902/7.365262/5.652860

Fax: 00-84-4-5.652860/7.365262

Email: talimex@hn.vnn.vn

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FOOTWEARS LEATHER \*

**Gia Lam Trade  
Import - Export  
Company**

Transaction name: GIALIMEX  
Director: Nguyen Van Chuc  
Type of Operation: State Owned company

**Production:**  
Sport shoes and sandals

**Business:**  
Sport shoes and sandals

**Export turnover in 2000:**  
1,657,285 USD

**Export market:**  
EU...

**Main office address:**  
Km 9, 5 Highway, Phu Thuy - Duong Xa,  
Gia Lam Dist., Ha Noi, Viet Nam  
Tel: 00-84-4-8.276563  
Fax: 00-84-4-8.765142

**Hanoi Industrial  
Material Company**

Transaction name: HANOI INDUSTRIAL MATERIAL  
COMPANY  
Director: Nguyen Trong Nham  
Type of Operation: State Owned Company

**Production:**  
Canvas shoes.  
**Business:**  
Material - Industrial Production Equipment

**Export Product:**  
Canvas shoes

**Production Capacity:**  
1,500,000 pairs/year

**Export market:** EU



**Main office address:**  
18 Nguyen Trung Truc Str., Ba Dinh Dist.,  
Hanoi, Vietnam  
Tel: 00-84-4-8.257508/6.240068  
Fax: 00-84-4-8.255403  
Email: vtcnvn@hn.vnn.vn

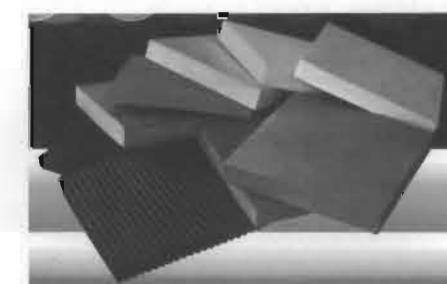
**Hanoi Rubber  
Company**

Transaction name: HARCO  
Director: Hoang Van Chung  
Type of Operation: State Owned Company

**Production:**  
Footwear, Rubber made boots, EVA pieces,  
spongy rubber pieces, industrial rubber related products.  
**Business:**  
Tourism services, guesthouse, agents,  
representative, opening shop of a wheezily dealer.  
Importing machines, equipments, materials, chemicals  
as to serve production of company and  
domestic market.

**Export products:**  
Footwear, rubber made boots, EVA pieces, spongy  
rubber pieces, industrial rubber related products.

**Export turnover in 2000:**  
547,295 USD



**Production capacity:**  
- Canvas shoes: 100,000 pairs/month.  
- Sandals of all kinds: 50,000 pairs/month.  
- Rubber-made boots: 10,000 pairs/month.  
- EVA pieces: 5,000 pieces/month.  
- Spongy rubber pieces/month.  
- Industrial rubber related products:  
50,000 products/month

**Export Market:**  
Federal Republic of Germany, Netherlands, United

Kingdom, France, Italy, Canada and Eastern  
Countries of Europe...

**Main office address:**  
Cau Dien Townlet, Tu Liem Dist.,  
Hanoi, Vietnam  
Tel: 00-84-4-7.640779/80/82/83/84  
Fax: 00-84-4-7640756  
Email: harco@hn.vnn.vn

**Hanoi Leather and Shoes Company**

Transaction name: HANSHOES

Director : Vu Manh Cuong

Type of Operation: State Owned Company

**Production:**

Ladies and men leather fashion shoes, Canvas shoes,

Sport shoes and Sandal.

**Lam Tue Shoes Co., Ltd.**

Transaction name: LAM TUE SHOES CO., LTD

Director : Pham Ky Lam

Type of Operation: Company Limited

**Production:**

Leather footwear.

**Business:**

Leather footwear, materials machine for making shoes.

**Leather products producing, servicing & trading company****Export Products:**

briefcase, pocket, woman bag, wallet, back pack..

**Export turnover in 2000:**

100,000 USD

**Production:**

Briefcase, pocket, wallet, backpack, belt...leather and imitation leather.

**Business:**

Trading in all kinds of machine and equipment, materials and chemical for shoes industry as well as general machine, mechanical instrument, household electric appliance and consumer good...

**Export products:**

Ladies and men leather fashion shoes,

**Export turnover in 2000:**

5,000,000 USD/year.

**Production capacity:**

2,000,000 pairs/year

**Export market:**

France, EU, Switzerland, Netherlands...

**Main office address:**

409 Tam Trinh Str., Hai Ba Trung Dist., Hanoi, Viet Nam

Tel: 00-84-4-8.626889

Fax: 00-84-4-8.624811

Email: hanshoes@hn.vnn.vn

Website: www.hanshoes.com

**Nam Thang Joint-stock Company**

Transaction name: NAM THANG JOINT-STOCK COMPANY

Director : Tran Anh Tuan

Type of Operation: Joint-stock Company

**Production:**

- Producing various kind of shoes.

**Export Products:**

Sport Shoes, Sandals..

**Export turnover in 2000:**

6,230,000 USD.

**Production capacity:**

1.2 million pairs

**Export market:**

European, South Africa, Taiwan...

**Main office address:**

57 Ha Dinh Str., Thanh Xuan Dist., Hanoi, Vietnam.

Tel: 00-84-4-8.541265

Fax: 00-84-8-8.585921

Email: headoffice@namthang.com.vn

Website: www.Namthang.com.vn

**Ngoc Ha Shoes Company**

Transaction name: SHOES HAMEX

Director : Nguyen Thi Nga

Type of Operation: State Owned Company

**Production:**

SEWING INDUSTRY:

- Women fashion shoes and sandal, sport shoes: 1,500,000 pairs/year.

- Canvas shoes: 800,000 pairs/year.

- Hat, cap: 1,000,000 unit/year.

**Export Product:**

- Women fashion shoes and sandal, canvas shoes, sport shoes, etc...

**Export turnover in 2000:**

4,234,698 USD

**Production capacity:**

- Women fashion shoes and sandal, sport shoes:

1,500,000 pairs/year.

- Canvas shoes:

800,000 pairs/year.

- Hat, cap:

1,000,000 unit/year.

**Export market:**

EU, Norway, Switzerland, Mexico, Canada, New Zealand, Australia, Israel, Japan, Hongkong, Taiwan, Turkey...

**Main office address:**

6 Doi Nhan Str., Cong Vi Ward, Ba Dinh Dist., Hanoi, Vietnam

Tel: 00-84-4-7.614997/8.347567

Fax: 00-84-4-7.613237

**Production capacity:**

500,000 PCS/year(bags)

and 30,000,000 M (webbing) per year.

**Export market:** Japan, Korea...**Main office address:**

Km 6 Giai Phong Str., Dong Da Dist., Hanoi, Vietnam.

Tel: 00-84-4-8.643447/49

Fax: 00-84-4-6.640884

Email: punadetmay@hn.vnn.vn

**Phuong Nam Company****Export turnover in 2000:**

1,481,497 USD



Transaction name: PHUONG NAM COMPANY

Director : Huynh Quoc Tuan

Type of Operation: State Owned Company

**Business:**

TEXTILE, SEWING.

Produce various kind of bags, backpacks and webbings, vias, band etc...

**Thang Long Shoes Company****Export turnover in 2000:**

7,500,000 USD/year.

**Production capacity:**

3,000,000 pairs/year

**Export market:**

France, EU, Spain, Greece...

**Main office address:**

411 Nguyen Tam Trinh Str., Hai Ba Trung Dist., Hanoi, Vietnam

Tel: 00-84-4-8.621618/19/20

Fax: 00-84-4-8.623768

Email: thashoco@fpt.vn

Website: www.Thanglongshoes.com

Transaction Name: LADODA CO., LTD.

Director : Dinh Quang Bao.

Type of Operation: Company limited.

**Production:**

Briefcase, pocket, wallet, backpack, belt...leather and imitation leather.



**Thuy Khue Shoes  
Company**
**Export turnover in 2000:**

6,560,000 USD

**Production capacity:**

5,000,000 prs.

**Export market:**

EU, Australia, Canada, Mexico...

Transaction Name: THUY KHUE SHOES COMPANY.

Director : Pham Thu Huong.

Type of Operation: State Owned Company

**Production:**

Canvas shoes, ladies fashion shoes.

**Business:**

Footwear, materials and machine for making shoes.

**Export Products:**

Canvas shoes, ladies fashion shoes.



**Thuong Dinh  
Footwear  
Company**
**Production capacity:**

2,000,000 prs

**Export market:**

France, Germany, Spain, Netherland, U.K., Mexico...

**Main office address:**

277 Nguyen Trai Str., Thanh Xuan Dist., Hanoi, Vietnam

Transaction name: THUONG DINH FOOTWEAR COMPANY

Director : Le Thi Binh

Type of Operation: State Owned company

**Production:**

Producing shoes and other kind of footwear.

**Export product:**

Canvas shoes and sport shoes

**Export turnover in 2000:**

4,600,000 USD


**Yen Vien Shoes  
Company**
**Export turnover in 2000:**

5,256,000 USD.

**Production capacity:**

2.2 - 2.5 million pairs/ per year

**Export market:**

Europe, South America, North America...

**Main office address:**

488 Ha Huy Tap Str., Yen Vien town let, Gia Lam Dist., Hanoi, Vietnam.

Transaction name: YEN VIEN SHOES COMPANY

Director : Duong Viet Thong

Type of Operation: State Owned Company

**Business:**

Shoes moccasin shoes, canvas shoes, ladies's shoes.

**Export Products:**

Moccasin shoes, Canvas shoes, ladies's shoes.


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 \* FARM PRODUCE  
FOOD FARM PRODUCE

**Agricultural products company 1**

Transaction name: AGREXIM  
Type of Operation: State owned Company

**Production:**

- Trading and producing agricultural products and foodstuff
- Trading and producing fertilizer and NPK fertilizer
- Trading construction material, means of transport
- Catering business
- Hotel business
- Being agent of petrol, trading gas, gas cooker, petrolium.

**Export products:**

Agricultural products including pepper, coffee, rice, tea, groundnut, sesame, maize, tapioca chip and fruits.

**Export turnover in 2000:**

850,000 USD

**Export Market:**

Hongkong, Taiwan, Singapore, China, Poland, Germany, SNG...

**Main office address:**

63-65 Ngo Thi Nham Str., Hoan Kiem Dist., Hanoi, Vietnam  
Tel: 00-84-4-9.438455/9.712702/9.433045  
Fax: 00-84-4-9.712768  
Email: agrexim@hn.vnn.vn

**EVERTON****Everton Vietnam Co., Ltd**

Transaction name: EVERTON  
Director: Takeshi Ohara  
Type of Operation: 100% Foreign investment capital company (Japan)

**Production:**

Processing agricultural product for exporting as well as domestic market, of which the major product is Japonica rice.

**Business:**

Export-import agricultural product.  
Consulting: Assisting foreign company who wants invest in Viet Nam

**Export turnover in 2000:**

500,000 USD

**Production capacity:**

About 2,000 tons of milled Japonica rice per year.

**Export Market:**

Japan, Hongkong, Singapore, Germany, ETC...

**Main office address:**

3 Lang Yen Str., Hai Ba Trung Dist., Hanoi, Vietnam  
Tel: 00-84-4-8.214391  
Fax: 00-84-4-8.214392  
Email: everton.hi@hn.vnn.vn

**Essen trial oils & Natural Products Company**

Transaction name: ENTEROIL  
Director: Nguyen Duc Hong  
Type of Operation: State Owned Company

**Production:**

Essen trial oils, flavors & detergents.

**Business:**

Essen trial oils, argo forestry and sea products and materials.

**Production:**

Essen trial oils, argo forestry and sea products and materials.

**Export Turnover in 2000:**

2,500,000 USD

**Production capacity:**

150 MT/ year for essential oils.

**Export Market:**

EU, USA, Asian

**Main office address:**

18 Hoang Quoc Viet Road, Cau Giay Dist., Hanoi, Vietnam  
Tel: 00-84-4-7.560922/7.564918  
Fax: 00-84-4-7.564804  
Email: enteroil@hn.vnn.vn

**Hanoi Sea Products Import-Export Corp.**

Transaction name: SEAPRODEX HANOI

Director: Dang Dinh Bao

Type of Operation: State Owned Company

**Production:**

Shrimp: HOSO, HLSO, PD, PTO, PUD Black tiger, White, Pink, Brackish, Water, Cattier etc.  
Cuttlefish, squid: Whole, fillet, sashimi.  
Fish, crab, swimming crab.  
Salted Jellyfish, clam, scallop, ark shell etc.

**Business:**

- Fishery Exploitation, Culture, Processing Industry.
- Exporting and Importing Sea products, Vegetable, Fruits and Agricultural Products.

**Export Turnover in 2000:**

16,700,000 USD

**Production capacity:**

5,000 per/year.

**Export Market:**

Japan, Hongkong, China, Taiwan, USA, EU.

**National Medicinal Plant Company No.1**

Transaction name: MEDIPLANTEX

Director: Tran Binh Duyen

Type of Operation: State Owned Company

**Production:**

Drug tabletting manufacturing factory, Traditional medicine manufacturing workshop, Chemical-pharmaceutical semi synthetics and material extractions factory, plantation of medicinal herbs/plants.

**Business:**

Direct export-import, domestic trading in pharmaceutical products, traditional medicines, medicinal herbs, essential oils, medicinal materials, cosmetic.

**Export products:**

Pharmaceutical products/materials, medicinal herbs, spices, traditional medicines, essential oils, some kinds of argo - forest products and sea products

**Export Market:**

Asean, American, Germany, Hollands...

**Export turnover in 2000:**

7,000,000 USD

**Main office address:**

358 Giai Phong Road, Dong Da Dist., Hanoi, Viet Nam

Tel: 00-84-4-8.643367/8.643363/8.643368

Fax: 00-84-4-8.641584

Email: meplan@fpt.vn

Website: www.mediplantex.com

**Sericulture Company No.1**

Transaction name: VISERI HANOI

Director: Pham Ngoc Tuot

Type of Operation: State owned Company

**Products:** Raw silk and silk product.

**Business:** Raw silk and silk product.

**Export products:**

Raw silk and silk product.

**Export turnover in 2000:**

600,000 USD

**Production capacity:**

60 per silk products.

**Export Market:**

Bangladesh, India, Thailand.

**Main office address:**

Ngoc Thuy Str., Gia Lam Dist., Hanoi, Vietnam

Tel: 00-84-4-8.271608/8.271384

Fax: 00-84-4-8.271857

Email: viserihanoi@hn.vnn.vn



**Trang an  
confectionery  
company**

Transaction name: TRANG AN CONFECTIONERY COMPANY

Director : Ho Bao Son

Type of Operation: State Owned Company

**Business:**

Manufacturing and trading in biscuit, candy.

**Export turnover in 2000:**

45,000 USD

**Production capacity:**

40,000 kg/year.

**Export Market:**

Monorail.

**Main office address:**

Phung Chi Kien Str., Nghia Do, Cau Giay Dist., Hanoi, Vietnam

Tel: 00-84-4-7.564459 - Fax: 00-84-4-7.564138

Email: k@trongan.com

Website: www.trongan.com

**Tam Hiep Vegetable,  
Fruit Processing &  
Exporting Enterprise**

Transaction name: VEGETEXEN

Director : Tong Duc Hoan

Type of Operation: State Owned Company

**Production:**

Processed vegetable.

**Export turnover in 2000:**

850,000 USD

**Production capacity:**

Processing, Exporting.

**Export Market:**

Japan, Korea, ASEAN, EU, India, Some countries in EU...

**Main office address:**

Quoc Boo Section., Van Dien Town., Thanh Tri Dist, Hanoi, Vietnam

Tel: 00-84-4-8.615398/8.617939

Fax: 00-84-4-8.617069

Email: vegetexen@fpt.vn

Website: www.vegetexen.tripod.com

**Thai Hoa Production  
and Trading Co.,Ltd**

Transaction name: T.H.Co LTD

Director : Nguyen Van An

Type of Operation: Company Limited

**Production:**

Producing: Producing and Producing ARABICA, ROBUSTA coffee, Milk Coffee 3in1, Instant coffee, Roasted & ground coffee.

Operating: Rubber matter, ROBUSTA coffee, Post and Telecommunication equipments.

**Export turnover in 2000:**

4,239,256 USD

**Export Products:**

Arabica coffee, Robusta coffee, Rubber Matter.

**Production capacity:**

Arabica coffee (85%), Robusta coffee (10%), Rubber Matter (5%)

**Export Market:**

America, Germany, Hollands, Japan, Belgium, France, Spain, Denmark..

**Main office address:**

D 21 Phuong Mai Str., Dong Da Dist., Hanoi, Viet Nam

Tel: 00-84-4-5.740348/5.761332

Fax: 00-84-4-8.520557

Email: thai-hoa@hn.vnn.vn

**Thanh Ha  
Export-Import  
Company**

Transaction name: HAFOREXIM

Director : Nguyen Van Hop

Type of Operation: State Owned Company

**Business:**

Products: Orthodox black tea, 100% cotton towels.

Business: Agricultural products, cotton towels, handcraft.

**Production:**

Block tea, black pepper, Star Anise, Casia,

**Export Market:**

Netherlands, Germany, French, Italy, Poland, Russia, UK, Spain, Japan, Korea, Singapore, India, Sri Lanka, UAE, Egypt, Pakistan, Turkey, Syria, Philippine, Indonesia..

**Export Turnover in 2000:**

12,000,000 USD

**Production capacity:**

- Block Tea: 4,500 tons.  
- Black pepper: 4,000 tons.  
- Groundnut kernels: 1,000 tons.  
- Towels: 500 tons.

**Main office address:**

122/123 - M2, Lang Trung Str., Cau Giay Dist, Hanoi, Vietnam

Tel: 00-84-4-8.359936/37/38

Fax: 00-84-4-8.359935

Email: f-mail@hn.vnn.vn

Website: www.haforexim.com

www.ec21.com/haforexim

**THANH HA EXPORT- IMPORT COMPANY**

Add: 122-123 M2 Lang Trung - Hanoi - Vietnam  
Tel: 84-4-8359936 - 8359937; Fax: 84-4-8359935

Email: f-mail@hn.vnn.vn Website: http://www.haforexim.com

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**Vegetable and Fruit  
Export-Import  
Company No1-Hanoi****Production capacity:**

5,000 tons annually

Transaction name: VEGETEXCO I HANOI

Director : Le Van Anh

Type of Operation: State Owned Company

**Production:**

Processed Vegetable and Fruit, Agriculture and Forestry Products.

**Main office address:**

389 Truong Dinh Str., Hai Ba Trung Dist., Hanoi, Vietnam

Tel: 00-84-4-6.621141

Fax: 00-84-4-6.621398

Email: frumanu@hn.vnn.vn

Website: www.vietnamcanfood.com

### Viet Nam National Coffee Corporation

Transaction name: VINACAFE  
Director: Nguyen Van Truong  
Type of Operation: State owned Company

#### Business:

- Production, processing: Coffee and other agricultural products, building material.
- Trade, export-import: Coffee, marine, argo-forestry products machines, equipment, materials and consumer goods.

### Vietnam National tea Corporation

Transaction name: VINATEA  
Director: Le Quang Thuyen  
Type of Operation: State Owned Company

#### Production:

Tea production and civil construction

### Vietnam Northern Food Corporation

Transaction name: VINAFOOD 1  
Director: Cao Thi Hao  
Type of Operation: State owned Company

#### Production:

Food and foodstuff production and processing.



### Viet Nam National livestock corporation

Transaction name: VINALIVESCO  
Director: Tran The Xuong  
Type of Operation: State Owned Company

#### Business:

- Meats, meat products, other livestock product, agri-products
- Product: Animal and poultry breeds, livestock

- Trade, export-import: Coffee: morine, argo - forestry products machines, equipment, materials and consumer goods.
- Service: Science and technique, training and agricultural extension, construction, transportation, tourism, hotel and restaurant.

**Export turnover in 2000:** 120,000,000 USD

**Export market:** EU, ASIA...

#### Main office address:

5 Ong Ich Khiem Str., Ba Dinh Dist., Hanoi, Vietnam  
Tel: 00-84-4-8.232196/8.235451  
Fax: 00-84-4-8.456422  
Email: vinacafe@hn.vnn.vn  
Website: www.vinacafe.com.vn



**Export turnover in 2000:**

45,000,000 USD.

#### Production capacity:

32,000 MT



#### Export Market:

Middle East, CIS countries, Europe and the US.

#### Main office address:

44 Tong Bat Ho Str., Hai Ba Trung Dist.,  
Hanoi, Viet Nam.  
Tel: 00-84-4-8.212005  
Fax: 00-84-4-8.212663

### Vietnam Northern Food Corporation

Transaction name: VINAFOOD 1  
Director: Cao Thi Hao  
Type of Operation: State owned Company

#### Production:

Food and foodstuff production and processing.

#### Trading:

Food, foodstuff and polypropylene bag.

#### Export products:

Agro, products (Rice, beans, peanut, sesame),  
Instant noodle, polypropylene bag.

**Export turnover in 2000:**

200,000,000 USD.

#### Production capacity:

1.8 million metric tons rice per year.

#### Export Market:

Middle east, America, Africa, EU.

#### Main office address:

6 Ngo Quyen Str., Hoan Kiem Dist.,  
Hanoi City, Viet Nam  
Tel: 00-84-4-8.257069/8.241461  
Fax: 00-84-4-8.267948/9.343894  
Email: ktdnl@fpt.vn



- feeds, meat product, other livestock product
- Trading: Import and export trade, retail and whole sale

#### Main export items:

Meat, meat products, other livestock

**Export turnover in 2000:**

15,100,000 USD

#### Production capacity:

40,000 metric tons/yearly.

#### Export Market:

Republic of Russian federation, Hongkong, Thailand...

#### Main office address:

519 Minh Khai Str., Hai Ba Trung Dist.,  
Hanoi, Vietnam  
Tel: 00-84-4-8.626763/8.624011/  
8.626771/8.621688  
Fax: 00-84-4-8.623645  
Email: Livesco@hn.vnn.vn

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**Bat Trang Ceramic and Porcelain export Co., Ltd**

Transaction name: HAMICO

Director : Luong Ngoc Quy

Type of Operation: Company limited

**Production:**

Various kinds of ceramic &amp; Porcelain good.

**Export turnover in 2000:**

413,000 USD

**Production capacity:**

350,000 sets/pcs per year.

**Export market:**

Korea, Japan, Australia, France...


**Consumer goods & Art Handicraft Products Import-Export Corporation of Hanoi**

Transaction name: ARTEX HA NOI

Director : Tran Quoc Hung

Type of Operation: State Owned Company

**Production:**

Handicraft goods, Garment, agricultural products.

**Business:**

Real Estate, hotel, restauront, forrent...

**Export Products:**

Handicraft goods.

**Export turnover in 2000:**

570,000 USD.


**Hanoi production-export company for handicraft art articles & other**

Transaction name: HANARTEX

Director : Tran Tien Hung

Type of Operation: State Owned company

**Business:**

Export-Import Activities

**Export products:**

Handicraft and art articles, Agriculture and forest products, Construction materials.

**Export turnover in 2000:**

3,000,000 USD


**Hanoi Special Forest & Bamboo Products Export Company**

Transaction Name: SFOPRODEX HANOI

Director : Trinh Van Truong

Type of Operation: Stated Owned Company

**Business:**

The handicraft products made by rattan, bamboo, fern and wooden.

**Export Turnover in 2000:**

1,300,000.00 USD

**Production capacity:**

Exported 100 - 150 of 40' containers / year

**Export market:**

Japan, Europe, Taiwan, American.

**Main office address:**

14 Chuong Duong Str., Hoan Kiem Dist., Hanoi, Vietnam

Tel: 00-84-4-9.322382/83

Fax: 00-84-4-9.322381

Email: sfo-maytre@hn.vnn.vn


**Hung Thinh Producing and Trading Co., Ltd**

Transaction name: HUNG THINH PRODUCING AND TRADING CO., LTD

Director : Nguyen Thi Oanh

Type of Operation: Company Limited

**Production:**

Handicraft ( Bamboo, Rattan, Sea grass products).

**Export turnover in 2000:**

1,000,000 USD


**Handicraft and Art Articles Export - Import National Corporation**

Transaction Name: ARTEXPORT.

Director: Do Van Khoi

Type of Operation: Company limited.

**Business:**

Woodcarving and Furniture, Lacquers, Rug and carpet, Art Ceramic, Porcelains terra cotta, Bamboo, Fern and rattan articles

**Production capacity:**

2.5 - 3 million products.

**Export Market:**

Japan, Germany.

**Main office address:**

152 Dai Yen, Ngoc Ha Str., Ba Dinh Dist., Hanoi, Vietnam.

Tel: 00-84-4-8.234610

Fax: 00-84-4-7.220308

Email: httn-00-vn@hn.vnn.vn

**Export products:**

Woodcarving and Furniture, Lacquers, Rug and carpet, Art Ceramic, Porcelains terra cotta, Bamboo, Fern and rattan articles

**Main office address:**

31 - 33 Ngo Quyen Str., Hoan Kiem Dist., Hanoi, Vietnam

Tel: 00-84-4-8.252760/8.256490

Fax: 00-84-4-8.259275

Email: arlexport.hn@fpt.vn

Website: www.artexport.com.vn




**Long Van  
Co., LTD**

Transaction Name: LOVACO., LTD  
Director : Pham ngoc Long  
Type of Operation: Company limited.

**Production:**

- Agricultural and Forest products processing
- Wood products
- Many kinds of paper
- Exported cane, bamboo, rush products manufacturing

**Business:**

- Capital goods, consumer goods.
- Shop, tourist service, Hotel

**Export product**

Doors, Frame of door, wooden floor, wall and ceiling planks, wooden pictures, wooden statues...

**Export turnover in 2000:**

850,000 USD

**Production capacity:**

Long Van Co.,Ltd can make total amount of main products for export from 1,500,000 - 2,000,000 USD


**Export market:** Taiwan, Japan....

**Main office address:**

39 Quoc Tu Giam Str., Dong Da Dist.,  
Hanoi, Vietnam

Tel: 00-84-4-7.474774/8.561124/  
8.561291/5.142061

Fax: 00-84-4-7.333049

Email: hoangnga@fpt.vn

**My A Enterprise**
**Export turnover in 2000:**

120,000 USD

**Export Market:**

China, France, Japan, Taiwan


**Main office address:**

216 Doi Can Str., Ba Dinh Dist.,  
Hanoi, Vietnam

Tel: 00-84-4-8.233953

Fax: 00-84-4-8.438499


**Linh Nhat  
Company Limited**

Transaction Name: LITRACO.  
Director : Nguyen Thi Bich Nga.  
Type of Operation: Company limited.

**Business:**

Trading/Manufacturing/Investment Consultants

**Export products:**

Cultivated Pears, Wood Furniture, Handicraft

**Export turnover in 2000:**

800,000 USD

**Production capacity:**

02 Container 40 feet/01 month.

**Export market:**

Japan....

**Main office address:**

68 An Duong Str., Tay Ho Dist.,  
Hanoi, Vietnam

Tel: 00-84-4-8.293853/7.165232

Fax: 00-84-4-8.239848

Email: linhnhat@fpt.vn


**Minh Hai  
Ceramic Co., Ltd**

Transaction Name: MINH HAI CERAMIC CO.,LTD  
Director : Nguyen Thi Thu Hoa  
Type of Operation: Company limited.

**Production:**

Various kind of ceramic & porcelain goods

**Export products:**

Ceramic

**Export turnover in 2000:**

43,388 USD

**Export market:**

Korea, American

**Main office address:**

5 Giang Cao - Bat Trang, Gia Lam Dist.,  
Hanoi, Vietnam

Tel: 00-84-4-8.740891/8.741060

Fax: 00-84-4-8.740142

Email: mhccoltd@fpt.vn


**Minh Hung Commercial  
Co., LTD**

Transaction name: MINH HUNG COMPANY

Director : Nguyen Minh Duc

Type of Operation: Company limited

**Business:**

Pumice lacquer, Ceramic.

**Export Turnover in 2000:**

110,000 USD

**Export Market:**

England, Canada, America, Spain, Singapore,  
Japan, Taiwan.

**Main office address:**

6 Le Ngoc Han Str., Hai Ba Trung Dist.,  
Hanoi, Vietnam

Tel: 00-84-4-9.784773

Fax: 00-84-4-9.781502

Email: minhhung@hn.vnn.vn


**Phu Nghia Handicraft  
Production for Export-Import**

Transaction name: PHUNGHIA BAROPRODUCT CO.,LTD

Director : Nguyen Danh Tan

Type of Operation: Company limited

**Production:** Handicraft goods.

**Export Products:**

Handicraft made from Fern, sea grass, bamboo, rattan

**Export turnover in 2000:**

225,000 USD

**Production capacity:**

2,000,000 - 3,000,000 products per year

**Export Market:**

Japan, Korea ( Republic of)

**Main office address:**

27 group 4 Khuong Thuong Str., Dong Da Dist.,  
Hanoi, Vietnam

Tel: 00-84-4-8.532751

Fax: 00-84-4-5.632850

Email: baroprodct.ltd@fpt.vn

Website: www.phunghia.com.vn

## Quang Vinh Co., Ltd

Transaction name: QUANG VINH CO., LTD

Director: Ha Thi Vinh

Type of Operation: Company Limited

**Business:**

Products and trading: Ceramic

**Export products:**

Various kinds of ceramic &amp; porcelain goods.

## The Thanglong Art Article Export-Import Company

Transaction name: ARTEX THANG LONG

Director: Dao Dinh Hai

Type of Operation: State Owned Company

**Business:** Handicraft.**Export Products:**

The handicraft products made by rattan, bamboo, fern and wooden.

Viet Nam  
National bamboo  
& rattan imp-exp corporation

Transaction name: BAROTEX VIET NAM

Director: Nguyen Van Chu

Type of Operation: State owned Company

**Production:**

Handicraft product (Bamboo, rattan, farming produce, footwear...)

**Business:**

Export-import

**Export turnover in 2000:**

350,000 USD.

**Export Market:**

Japan, Taiwan, Denmark

**Main office address:**

Bat Trang, Gia Lam Dist., Hanoi, Viet Nam.

Tel: 00-84-4-8.740782

Fax: 00-84-4-8.740202

Email: quangvinh@fpt.vn

Website: www.quangvinh.com.vn

**Export turnover in 2000:**

7,889,973.40 USD

**Main office address:**

164 Ton Duc Thang Str., Dong Da Dist., Hanoi, Vietnam

Tel: 00-84-4-8.431380/8.233077

Fax: 00-84-4-8.456731

Email: artexthanglong@fpt.vn

**Export Products:**

Handicraft product (Bamboo, rattan, footwear...)

**Export turnover in 2000:**

16,000,000 USD

**Export market:**

Asean, Euro...

**Main office address:**

E6 (100) Thai Thinh Str., Dong Da Dist., Hanoi, Vietnam

Tel: 00-84-4-8.573428

Fax: 00-84-4-8.573036/8.572387

Email: barotex@fpt.vn



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## HOAN KIEM DISTRICT

	PROPRIETOR UNIT	MAIN OFFICE ADDRESS	BUSINESS		PROPRIETOR UNIT	MAIN OFFICE ADDRESS	BUSINESS
DINH TIEN HOANG TRADE CENTER	Hanoi Department General Stores.	5 - 7 Dinh Tien Hoang Str., Hoan Kiem Dist., Hanoi, Viet Nam	Food industry, Garment, Instrument, Electrical, Stationery, Leather, Rubber, Fine Arts, Cosmetics.	MAXX FASHION SHOP	Private Enterprise.	31 Ngo Quyen Str., Hoan Kiem Dist., Hanoi, Viet Nam	Fashion..
BO HO SUPER MARKET NO 12	Hanoi Department General Stores.	19 - 21 Dinh Tien Hoang Str., Hoan Kiem Dist., Hanoi City, Viet Nam	Food industry, Garment, Instrument, Electrical, Stationery, Leather, Rubber, Fine Arts, Cosmetics.	GARMENT SHOP	Duc Giang Garment Company.	37 Ngo Quyen Str., Hoan Kiem Dist., Hanoi, Viet Nam	Clothes.
HANG BAI SUPER MARKET	Hanoi Trade Company.	18 Hang Bai Str., Hoan Kiem Dist., Hanoi, Viet Nam	Food industry, Garment, Instrument, Electrical, Stationery, Leather, Rubber, Fine Arts, Cosmetics.	TRADE CENTER	Dap Cau Garment Company.	37 Ngo Quyen Str., Hoan Kiem Dist., Hanoi, Viet Nam	Clothes.
MILLENNIUM TRADE CENTER	Ba Ria-Vung Tau Export - Import Agricultural & Industry Central	94 Tran Quoc Toan Str., Hoan Kiem Dist., Hanoi, Viet Nam	Food industry, Garment, Instrument, Electrical, Stationery, Leather, Cosmetics, Wooden Furniture.	TRADE CENTER	Thang Long Garment Company.	39 Ngo Quyen Str., Hoan Kiem Dist., Hanoi, Viet Nam	Clothes.
NHA XINH MART	Private Enterprise.	94 Tran Quoc Toan Str., Hoan Kiem Dist., Hanoi, Viet Nam	Instrument, Wooden Furniture.	FASHION CENTER	Thong Nhat Joint - Venture in sprint	136 Hang Bong Str., Hoan Kiem Dist., Hanoi, Viet Nam	Clothes.
FIVIMART	Nhat Nam Co., Ltd	17 Ton Dan / 210 Tran Quang Khai Str., Hoan Kiem Dist., Hanoi, Viet Nam	Food industry, Garment, Instrument, Electrical, Stationery, Leather, Cosmetics.	PT 2000 SHOP	Bodega Joint - Venture.	41 Hang Bai Str., Hoan Kiem Dist., Hanoi, Viet Nam	Clothes.
SHOPPING CENTER	Joint-Venture.	49 Hai Ba Trung Str., Hoan Kiem Dist., Hanoi, Viet Nam	Food industry, Garment, Instrument, Electrical, Stationery, Leather, Rubber, Cosmetics.	BIG MART	Nhat Nam Co., Ltd	44 Trong Tien Str., Hoan Kiem Dist., Hanoi, Viet Nam	Food stuff, Garment, Instrument, Electrical, Stationery, Leather, Cosmetics.
INTIMEX MART	Import-Export service trade company.	32 Le Thai To Str., Hoan Kiem Dist., Hanoi, Viet Nam	Food industry, Garment, Instrument, Stationery, Leather, Cosmetics.	MINI MART		66 Ba Trieu Str., Hoan Kiem Dist., Hanoi, Viet Nam	Food stuff.
THANGLONG GTC SUPER MARKET	Tourist company	87-89 Le Duan Str., Hoan Kiem Dist., Hanoi, Viet Nam	Food industry, Garment, Instrument, Electrical, Stationery, Leather, Electrical, Fine Arts, Cosmetics.	NEWKIDS		46 Ba Trieu Str., Hoan Kiem Dist., Hanoi, Viet Nam	Clothes, Toys.
HAMLONG TRADE CENTER	Clock Company	63 Hong Long Str., Hoan Kiem Dist., Hanoi, Viet Nam	Food industry, Garment, Instrument, Electrical, Stationery, Leather, Cosmetics, Wooden Furniture, Fine Arts.	TRANG TIEN PLAZA		5 - 7 Trang Tien Str., Hoan Kiem Dist., Hanoi, Viet Nam	Food industry, Garment, Instrument, Electrical, Stationery, Leather, Cosmetics.
SHOES DEPARTMENT GENERAL STORES	Private Enterprise.	63 Hong Bo Str., Hoan Kiem Dist., Hanoi, Viet Nam	footwear.	TUNGSHING TRADE CENTER		2 - 4 Ngo Quyen Str., Hoan Kiem Dist., Hanoi, Viet Nam	Food industry, Garment, Instrument, Electrical, Stationery, Leather, Rubber, Fine Arts, Cosmetics.

## DONG DA DISTRICT

	PROPRIETOR UNIT	MAIN OFFICE ADDRESS:	BUSINESS		PROPRIETOR UNIT	MAIN OFFICE ADDRESS:	BUSINESS
CAT LINH TRADE CENTER	Ha Noi Trade Company.	1E Cat Linh Str., Dong Da Dist., Hanoi, Viet Nam	Food industry, Garment, Instrument, Stationery, Leather, Rubber, Fresh food-stuff, erobic, Clean Vegetable, Cosmetics.	KHAM THIEN DEPARTMENT GENERAL STORES	Ha Noi Department General Stores Company.	376 Kham Thien Str., Dong Da Dist., Hanoi, Viet Nam	Food industry, Instrument, Garment, Cosmetics.
STAR SUPER MARKET	Thien Giang Company Limited.	36 Cat Linh Str., Dong Da Dist., Hanoi, Viet Nam	Food industry, Garment, Instrument, Cosmetics.	VCCI TRADE CENTER	Dong Da Hotel Trade Company.	Dao Duy Anh Str., Dong Da Dist., Hanoi, Viet Nam	Food industry, Garment, Instrument, Cosmetics, Stationery.
SEIYU MART	Food Industry-Japan Joint-Venture Company.	8 Pham Ngoc Thach Str., Dong Da Dist., Hanoi, Viet Nam	Food industry, Garment, Fresh food-stuff, wearing.				
ASEAN SUPER MARKET	Dong Da Hotel Trade Company.	10 Pham Ngoc Thach Str., Dong Da Dist., Hanoi, Viet Nam	Food industry, Garment, Instrument, Cosmetics, Stationery.				
KIM LIEN SUPER MARKET	Vietnam Trade-Achievement Department.	9 Dao Duy Anh Str., Dong Da Dist., Hanoi, Viet Nam	Food industry, Instrument, Garment, Cosmetics, Handicrafts and arts.	5 NAM BO SUPER MARKET	5 Nam Bo Department General Stores.	5 Le Duan Str., Ba Dinh Dist., Hanoi, Viet Nam	Food industry, Garment, Instrument, Stationery, Leather, Rubber, Fresh food-stuff, erobic, Clean Vegetable, Cosmetics, Handicrafts.
STAR MART	Thien Giang Company Limited.	2B Pham Ngoc Thach Str., Dong Da Dist., Hanoi, Viet Nam	Food industry, Instrument, Garment, Cosmetics.	TRADE CENTER	Department of Commerce.	5 Dien Bien Phu Str., Ba Dinh Dist., Hanoi, Viet Nam	Food industry, Garment, Instrument, Cosmetics.
THU DO SUPER MARKET	Tien Duc Company Limited.	2 Thai Ha Str., Dong Da Dist., Hanoi, Viet Nam	Food industry, Instrument, Garment, Cosmetics.	GIANG VO GENERAL DEPARTMENT STORE	Ha Noi General Department Store Company.	D2 Giang Vo Str., Ba Dinh Dist., Hanoi, Viet Nam	Food industry, Garment, Fresh food-stuff, Electrical, Leather, Rubber, Stationery, wearing...
THAI HA SUPER MARKET	Minh Hoa Company Limited.	174 Thai Ha Str., Dong Da Dist., Hanoi, Viet Nam	Food industry, Instrument, Garment, Stationery, Toys, Cosmetics.	CITIMART II SUPER MARKET	Joint-Venture..	6 Ngoc Khanh Str., Ba Dinh Dist., Hanoi, Viet Nam	Food industry, Garment, Instrument, Cosmetics, Electrical.
DREAM SUPER MARKET	Company Limited.	104C Le Duan Str., Dong Da Dist., Hanoi, Viet Nam	Food industry, Instrument, Garment, Cosmetics.	MARKCO I SUPER MARKET	Joint-Venture..	V - Tower - Thu Le Str., Ba Dinh Dist., Hanoi, Viet Nam	Food industry, Garment, Instrument, Cosmetics, Electrical, Leather, Garment.
LANG HA SUPER MARKET	Bao Quang Company Limited.	23 Lang Ha Str., Dong Da Dist., Hanoi, Viet Nam	Food industry, Instrument, Garment, Cosmetics.	SHOES GENERAL DEPARTMENT STORE	Private Enterprise..	52 Lang Ha Str., Ba Dinh Dist., Hanoi, Viet Nam	Leather, Footwear.
MARCO SUPER MARKET	Food Industry Joint-Venture Company .I	379 Tay Son Str., Dong Da Dist., Hanoi, Viet Nam	Food industry, Leather, Electrical, Garment, Cosmetics Handicraft.	DAI HA TRADE CENTER		40 Cat Linh Str., Ba Dinh Dist., Hanoi, Viet Nam	Food industry, Garment, Instrument, Cosmetics, Electrical, Leather, Garment.

## DONG DA DISTRICT

## HAI BA TRUNG DISTRICT

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	PROPRIETOR UNIT	MAIN OFFICE ADDRESS:	BUSINESS
STAR SUPER MARKET	Thien Giang Company Limited.	60 Ngo Thi Nham Str., Hai Ba Trung Dist., Hanoi, Viet Nam	Food industry, Instrument, Garment, Cosmetics.
DREAM SUPER MARKET	Ba Rio-Vung Tau Export - Import Company .	Second Floor Hom Duc Vien Mark., Hai Ba Trung Dist., Hanoi, Viet Nam	Food industry, Instrument, Garment, Cosmetics, Stationery.
THAI TUAN SHOW	Thai Tuan Company Limited.	76 Hue Str., Hai Ba Trung Dist., Hanoi, Viet Nam	Material.
ELECTRIC & ELECTRONIC SUPER MARKET	Private Enterprise.	64 Hue Str., Hai Ba Trung Dist., Hanoi, Viet Nam	Trading in electric and electronic appliances.

## THANH XUAN DISTRICT

	PROPRIETOR UNIT	MAIN OFFICE ADDRESS:	BUSINESS
IMS SUPER MARKET	Ministry of Trade .	473 Nguyen Trai Str., Thanh Xuan Dist., Hanoi City, Viet Nam	Food industry, Garment, Instrument, Cosmetics .

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COMMERCIAL SERVICE

## COMMERCIAL SERVICE

## Commerce Transport company

Transaction Name: COMMERCE TRANSPORT COMPANY

Director : Bui Dang Ton

Type of Operation: State Owned Company


**CDC**  
**Chuong Duong Joint Stock Company**

Transaction Name: CDC.

Director : Chu Si Hai

Type of Operation: Joint Stock Company

**Product:**

Wooden floor coverings and construction wood made in Japan, France.

**Business:**

Manufacturing and trading in wooden furniture and interior decorations.

**Export turnover in 2000:**

220,262,603 USD

**Production capacity:**280m<sup>3</sup> products/year**Export market:**

Japan, France, Taiwan, Germany

**Main office address:**

10 Chuong Duong Do Str., Hoan Kiem Dist., Hanoi, Vietnam

**Dong Anh Trading General Company**

Transaction Name: DONG ANH TRADING GENERAL COMPANY

Director : Nguyen Tien Nhu

Type of Operation: State Owned Company

**Main of business:**

Joint ventures and Investment.

**Gia Lam Trade Company**

Transaction Name: GITRACO

Director : Nguyen Thi Luu

Type of Operation: State Owned Company

**Production:**

Fruit water, mineral water, steam beer and dinner wine.

**Business:**

Agricultural produce, food-stuff, fuel material,

supermarket, electrical and mechanical appliances, house for rent and restaurant, sole agent, petrol., construction material, motorbike and sole agent car.

**Main office address:**

Sai Dong Town, Gia Lam Dist., Hanoi, Vietnam

Tel: 00-84-4-8.750728

Fax: 00-84-4-8.750729


**General Export-Import Co., Ltd**
**Export turnover:**

4,000,000 USD

**Main of Business:**

- Transport goods of traveler, tourist.
- Repairing service, installation of facilities.

**Main office address:**

173 Minh Khai Str., Hai Ba Trung Dist., Hanoi, Vietnam  
 Tel: 00-84-4-6.620762/6.620992  
 Fax: 00-84-4-6.621415

Transaction Name: GELEXIMCO

Director : Vu Van Tien

Type of Operation: Company Limited

**Products:**

Tin ore, barit, fridge...

**Business:**

general

**Hong Ha Constructions Company**
**Production capacity:**1,000,000 m<sup>2</sup>/year**Export Market:**

Middle East.



Transaction name: HONG HA CONSTRUCTIONS

COMPANY

Director : Tran Huy Nhat

Type of Operation: State Owned Company

**Production:**

Ceramic tiles

**Business:**

Constructions

**Export products:**

Ceramic tiles

**Export Turnover in 2000:**

400,000 USD

**Hanoi Trading Service fashion Company**
**Production:**

Garments

**Business:**

-Garments, handicraft, agriculture.

**Export Market:**

England, Italia, Germany, France, Japan, Korea, Taiwan...

**Main office address:**

Van Ho office buiding., Dong Da Dist., Hanoi, Vietnam.

Tel: 00-84-4-9.760872

Fax: 00-84-4-9.760872

Email: honghacc@netnam.vn

**Main office address:**

13 Dinh Le Str., Hoan Kiem Dist., Hanoi, Vietnam

Tel: 00-84-4-9.286418

Fax: 00-84-4-9.286214

Email: hafasco@fpt.vn

## Ha Noi Petrol and Fuel Company

### Business:

Petrol, fuel and consuming goods.

Transaction Name: HA NOI PETROL AND FUEL COMPANY

Director : Nguyen Thanh Thien

Type of Operation: State Owned Company

### Exports Products:

Petrol, fuel and consuming goods.

### Export Market:

Asia.

## Hanoi Store Corporation

### Business:

- Trading merchandise, import, export, consumer goods, raw materials, supplier services, attend requirement of society.



Transaction Name: HATHAI ART

Director : Ha Huy Manh

Type of Operation: Company Limited



### Business:

Advertising, Trading, Printing, Exhibition-Fair

## Hoan Kiem Service Trading-Joint stock Company

Transaction name: HOAN KIEM SERVICE

TRADING - JOINT STOCK COMPANY

Director : Nguyen Van Chien

Type of Operation: Joint stock Company

### Business:

Nilon, paper, leather textile and textile articles, sink, consumer goods...

### Export Market:

Germany, Bulgaria ...

## Ha Noi Materials Construction Company

Transaction name: HA NOI MATERIALS CONSTRUCTION COMPANY

Director : Tran Hoa Binh

Type of Operation: State owned Company

### Main office address:

438 Tran Khat Chan Str., Hai Ba Trung  
Hanoi, Vietnam

Tel: 00-84-4-9.780731/9.780729

Fax: 00-84-4-9.782341

### Business:

Construction materials (cement, iron) and Interior furniture.

### Main office address:

44B Hang Bo Str., Hoan Kiem Dist.,  
Hanoi, Vietnam.

Tel: 00-84-4-8.253647

Fax: 00-84-4-8.254939



## Hanoi Construction and Industrial Production Company

Transaction Name: HACIPCO

Director : Pham Van Duc

Type of Operation: State - Owned Company

### Main of Commercial Procession:

- Produce: Aluminium productions Hal including:
  - +Aluminium profiles are anodizing and powder coating HAL & SHAL.
  - +Aluminil profiles structures: aluminil fame doors, shop front for constructing industrial and civian works.
- Commercial:
  - +Export & Import Aluminium productions Hal.
  - +Sell by Wholesale. sell by retail Aluminium profiles, Aluminium Accessories, Aluminium structures, Aluminium shop fronts HAL.

+Supply, assemble building Aluminium shop fronts HAL.

+Constructing technique structure, high low voltage electric, supply and deliver water, building and assemble industrial and works

### Export Products:

Aluminium profile, structure fame doors, shop front HAL & SHAL

### Export Turnover in 2000:

20,000 USD

### Production capacity:

2,000,000 Kg for a year

### Export Market:

Asia and Euro..



### Main office address:

466 Minh Khai Str., Hai Ba Trung Dist.,  
Hanoi, Vietnam

Tel: 00-84-4-8.611344/ 6.440806/ 8.621164

Fax: 00-84-4-6.440806/ 8.621668

Email: hacipco-hal@hn.vnn.vn

Website: www.hatrade.com/hacipco



## Haprosimex Hanoi

### Main office address:

103B - D 10 - Thanh Cong Str., Ba Dinh Dis.,  
Hanoi, Vietnam

Tel: 00-84-4-7.732222~4 line

Fax: 00-84-4-7.732090

Email: hathaiart@hn.vnn.vn

Website: www.hathaiart.com

### Import:

- Appliances.
- Materials & machinery equipment for domestic production and construction.
- Motorcycles, cars, trucks.

### Export market:

E.U.Countries, Japan, Indonesia, Thailand, Malaysia, Singapore, Republic of Korea, Taiwan...etc.



### Main office address:

22 Hang Luoc Str., Hoan Kiem Dist.,  
Hanoi, Vietnam.

Tel: 00-84-4-8.251197/8.257808/  
8.283793/8.244957.

Fax: 00-84-4-8.264014

### Banks:

- VIETCOMBANK HANOI: 78 Nguyen Du - Hanoi.  
Account No: 0021.370.021.201

- ANZ BANK: 14 Le Thai To - Hanoi  
Account No: 103.000.398.0001

- ABN AMRO BANK: 24b - Ly Thai To - Hanoi.  
Account No: 000.00.20.01.128



**Hanoi's  
Investment  
Construction -  
Trade Company**

Transaction Name: HANOI'S INVESTMENT  
Construction - Trade Company  
Director: Duong Ly Nham  
Type of Operation: State Owned Company

#### Main scope of business:

- Investment and Construction of buildings in the fields of commerce, industry, civil engineering, cultural & welfare structures, infrastructures, and new rural areas;
- Consultancy in design of civil and industrial structures, exterior and interior decoration and supervision of execution of works;
- Execution of road structures and irrigation works for production and communication, thus meeting social needs.
- Execution for such structures as: rural bridge, water supply and drainage, irrigation system;



**Hanoi Foodstuff  
company**

Transaction Name: HANOI FOODSTUFF COMPANY  
Director: Nguyen Thi Dieu Tu  
Type of Operation: State Owned Company

#### Business:

Trading merchandise consumer goods, raw materials, supplier service, attend requirements of society and

#### Hanoi Trading Company for Packing and Export Products

Transaction Name: HAPEX  
Director: Pham Duc Hoan  
Type of Operation: State owned Company

#### Business:

Producing & Trading all kind of package made of paper, wood, different kinds of plastic bags from HD/ LDPE...

Trading agricultural products, handicrafts and ceramics items...

- Repairing service, installation of facilities, consulting service, project, economic and technical feasibility study;
- Production and processing forestall produce; furniture and building materials;
- Real estates, hotels, tourist and commercial services for foreigners and natives
- Equipment and materials, exterior and interior facilities and consumer goods;
- Restaurants, hotel, passenger carrying.
- Export of product and goods of the Company and joint ventures, import of equipment, raw materials, and commodities for consumption and building.
- Exporting & importing lawful goods
- Joint ventures between domestic and foreign economic establishments to expand investment, erection and commercial activities.



#### Main office address:

76 Giang Vo Str., Dong Da Dist.,  
Hanoi, Vietnam  
Tel: 00-84-4-8.234076/8.234464/8.453012  
Fax: 00-84-4-8.437817



export handicraft and art articles, agricultural products.



#### Export Products:

Agricultural products and foodstuff.



#### Export Products:

Plastic bags, agricultural products, handicrafts...

**Export turnover in 2000:**  
1,000,000 USD

#### Export market:

Germany, France, Italy, Netherlands, Singapore, Malaysia, Brunei...



#### Hanoi Trading and General Import - Export Company

Transaction Name: GENEXIM

Director: Chu Xuan Kien  
Type of Operation: State Owned Company

#### Business:

- Exports: Handicraft wares, all kind of carpet, Garment, Embroidery, agriculture, foods & sea food, forest, mineral products, medicinal herbs...

- Import: Production instrument, building materials, chemicals raw materials, fertilizers, paper, leather textiles & textiles articles, silk, consumer good, vehicles transport equipment, electrical & electronic goods, machine, equipment for office

#### Export products:

Ceramic, agriculture, sea foods, pattan and bamboo products, carpet...

**Export turnover in 2000:**  
2,760,200 USD

**Export Market:**  
Korea, China, Belgium, Canada, German

#### Main office address:

102 Thai Thinh Str., Dong Da Dist.,  
Hanoi, Vietnam  
Tel: 00-84-4-8.535267/8.533803  
Fax: 00-84-4-8.534237  
Email: hacacorp@hn.vnn.vn

#### Ha Anh General Import-Export Company

Transaction name: HA ANH GENERAL IMPORT-EXPORT COMPANY

Director: Nguyen Thi Tieu  
Type of Operation: State Owned Company

#### Business:

- Equipments and materials for production of agriculture.
- Fertilizers, consumer goods, agriculture .

#### Export products:

Drugs, Handicraft, Agricultural...

**Export Turnover in 2001:**  
35,000 USD

**Export Market:** Asean.

#### Main office address:

Dong Anh Dist., Hanoi, Vietnam.  
Tel: 00-84-4-8.832438  
Fax: 00-84-4-8.832728  
Email: hanexim@netnam.vn

#### Haprosimex Sai Gon

#### Export market:

EU, ASIA, Australia, America



**Hapro**

Transaction name: HAPRO  
Director: Nguyen Huu Thang  
Type of Operation: State Owned Company

#### Main office address:

**IN HANOI CITY:**  
38-40 Le Thai To Str., Hoan Kiem Dist.,  
Hanoi, Vietnam.  
Tel: 00-84-4-8.267984  
Fax: 00-84-4-8.267983/9.285938  
Email: hap@fpt.vn / haprosaigon@hn.vnn.vn



#### IN HOCHIMINH CITY:

77 - 79 Pho Duc Chinh Str., Ho Chi Minh, Vietnam  
Tel: 00-84-8-216253 & Fax: 00-84-8-216250/51  
Email: hap@hcm.vnn.vn / thang-hapro@hcm.vnn.vn  
Website: www.haprosimexsaigon.com



#### Export turnover in 2000:

20,000,000 USD

## Hanoi Trade & Investment Company

Transaction name: TIC HANOI  
Director: Nguyen Trung Phung  
Type of Operation: State Owned Company

### Business:

Export: Bamboo and rattan wares, handicraft & art articles, agricultural products...  
Import: Machines, Equipment and materials for production of exporting articles

**Export products:**  
Bamboo & Rattan wares



## Hanoi Trading and Packaging Company.

Transaction Name: HATRAPACO  
Director: Mai Xuan Hung  
Type of Operation: State Owned Company

### Production:

Arts and handicraft; bamboo, rattan and wooden furniture; carton boxes.

### Business:

Arts and handicraft, bamboo, rattan and wooden furniture, civil and industrial machines, civil.

electrical appliances, transportation means, materials for packaging and construction, fibre and cloth and wares, medical herbs, agricultural produce, food and foodstuffs,...

### Export Products:

Arts and handicraft; bamboo, rattan and wooden furniture; aniseed star, cassia...



## Hanoi Trade company

Transaction name: INTERSERCO  
Director: Truong Quang Huy  
Type of Operation: State Owned Company

### Production:

Wholesale & retail of consumer good, food stuff, processed foods, cosmetics, electric & electronic appliances and industrial products.

## International service cooperative laborers

Transaction name: INTERSERCO  
Director: Phung Tien Toan  
Type of Operation: State Owned Company

### Business:

Export-Import, service exchange, laborers export

### Exports Products:

Lacquerware, handicraft and fine articles, artistic iron items, various kind of sandals.

**Export Turnover in 2000:**  
600,000 USD

**Export Market:**  
EU, Taiwan, Japan, North Europe.



### Main office address:

358 Lang Str., Cau Giay Dist., Hanoi, Vietnam.

Tel: 00-84-4-5.621513/5.620519  
Fax: 00-84-4-8.533473

Email: intersero@fpt.vn  
xuanmt@hn.vnn.vn  
nts@fpt.vn

**Export turnover in 2000:**  
350,000 USD

**Export market:**  
Japan, Taiwan, Bulgaria

**Main office address:**

81 Nguyen Thai Hoc Str., Ba Dinh Dist., Hanoi, Vietnam.  
Tel: 00-84-4-7.470434/7.470435  
Fax: 00-84-4-7.470434



## Intimex Import Export Corporation

Transaction name: INTIMEX  
Director: Nguyen Cam Tu  
Type of Operation: State Owned company

**Production:**  
Coffee, black pepper, rice, tea, cashewnut, groundnut, tapioca chip and starch, cassia, star aniseed...  
Shrimp, Crab, Tuna fish, Squid, Mackerel...

**Business:**  
Import - export - Wholesale, Retail, Garment, motorcycle, tapioca starch, coffee...

**Export turnover in 2000:**  
50,000,000 USD.

**Production Capacity:**  
Tapioca Stroh: 16,000 tons per year.



### Export Market:

Asean, American, Middle east, EU.

### Main office address:

96 Tran Hung Dao Str., Hoan Kiem Dist., Hanoi, Vietnam.  
Tel: 00-84-4-9.423240  
Fax: 00-84-4-9.424250  
Email: intimex@hn.vnn.vn  
Website: www.intimexco.com



## No 5 Nam Bo Department General Stores

Transaction Name: NO 5 NAM BO DEPARTMENT

GENERAL STORES

Director: Nguyen Thi Hong Nhung  
Type of Operation: State Owned Company

### Main office address:

5 Le Duan Str., Ba Dinh Dist., Hanoi, Vietnam.

Tel: 00-84-4-8.455814/8.452314  
Fax: 00-84-4-8455814

### Business:

Trading merchandise, consumer goods, raw materials, supplier services.



## Trang Thi Commercial service Company

Transaction Name: TRANG THI COMMERCIAL SERVICE COMPANY

Director: Nguyen Manh Tuan

Type of Operation: State Owned Company

**SERVICE:** Repairing motorcycle, electric, freezer, Conditioner air

### Export products:

Garment and handicrafts

### Export market:

EU, ASEAN, China, Hong Kong



### Main office address:

12-14 Trang Thi Str., Hoan Kiem Dist., Hanoi, Vietnam.  
Tel: 00-84-4-8.286334  
Fax: 00-84-4-8.243160  
Email: tmdvtthi@hn.vnn.vn

## COMMERCIAL SERVICE

**The Hanoi Trading & Services Corporation**

Transaction name: SERVICO HANOI

Director : Pham Nguyen Khanh

Type of Operation: State owned Company

**Business:**

Specializing in import and export  
Duty free shops  
Real Estate, Man-power export & tourist  
Laundry

**Export products:** Garment**Export Turnover in 2000:**

3,000,000 USD

**Export Market:**

EU.

**Main office address:**

C4 Giang Vo Str., Ba Dinh Dist.,  
Hanoi, Vietnam.  
Tel: 00-84-4-8.462181/8.463159/8.463159  
Fax: 00-84-4-8.456628  
Email: servcohanoi@mail.vnn.vn

**The Hanoi International Commercial Import-Export & Service Company**

Transaction Name: HANECO

Director : Cao Xuan Thong

Type of Operation: State Owned Company

**Business:**

Import - Export &amp; Commercial Service.

(Import-export of productive - consumer material. Agent house for rent and supply labors for the Representative Office in HaNoi.)

**Exports Products:**

Handcraft, Textile, &amp; agriculture products.

**Export turnover in 2000:**

2,000,000 USD.

**Production capacity:**

Mainly Collect and Joint-Produce with Domestic Enterprise

**Traphaco joint - stock Company**

Transaction name: TRAPHACO JSC

Director : Vu Thi Thuan

Type of Operation: Joint stock Company  
( the state owns 45 % Shares )

**Production:**

Products of health care, cosmetic

**Business:**

Herbal material, pharmaceutical products, food supplement and medicine equipment.

**Export products:**

Products made from chemical and herbal materials, especially anti malaria drugs,

**Product turnover in 2000:**

300,000 USD

**Thanh Tri Trade Company**

Transaction Name: THANH TRI TRADE COMPANY

Director : Hoang Van Tan

Type of Operation: State Owner Company

**Business:**

Wholesale & Retail sale on industrial and handicraft products, fruit and vegetable products, products, building materials, food and beverage services.

Trading Agent ( Buying and selling raw materials ), distribution for production units

**Main Export Products:**

Agricultural products and foodstuff.

**Main office address:**

Van Dien Str., Thanh Tri Dist.,  
Hanoi, Vietnam  
Tel: 00-84-4-8.615352  
Fax: 00-84-4-8.616613  
Email: tmthanhtri@fpt.vn

**The Export-Import with Lao Company**

Transaction Name: VILEXIM  
Director : Nguyen Khanh Kien  
Type of Operation: State Owned Company

**Business:**

Specializing in Export-Import goods and supply labors.

**Exports Products:**

Agricultural products and supply labors.

**Main office address:**

4A, Giai Phong Str., Hai Ba Trung Dist.,  
Hanoi, Vietnam  
Tel: 00-84-4-8.694174/8.694169  
Fax: 00-84-4-8.694168/8.685679  
Email: lmthu@hn.vnn.vn

**The Viet Nam National General Export-Import Corporation****Export market:**

European, Asia and Asian Country.

**Main office address:**

284 Ba Trieu Str., Hai Ba Trung Dist.,  
Hanoi, Vietnam  
Tel: 00-84-4-9.763223/8.215118/976032  
Fax: 00-84-4-9.761944  
Email: haneco@netnam.vn

**Export Market:**

EU, USA, Africa, ASEAN

**Main office address:**

75 Yen Ninh Str, Ba Dinh Dist.,  
Hanoi, Vietnam  
Tel: 00-84-4-8.430009/8.430076  
Fax: 00-84-4-8.430076/8.430009  
Email: traphaco@fpt.vn

**Main Export Products:**

Agricultural products and foodstuff.

**Main office address:**

Van Dien Str., Thanh Tri Dist.,  
Hanoi, Vietnam  
Tel: 00-84-4-8.615352  
Fax: 00-84-4-8.616613  
Email: tmthanhtri@fpt.vn

**Real Estate:**

- Joint - ventured with Foreign Partner for Leasing office on one of the modernist Commercial Center (18 Storeys), the "Prime Center" building at 53 Quang Trung-HN.  
- 10 Storeys Office Building at 7 Trieu Viet Vuong-HN.

**Banking:**

- One of the leading shareholder of the Vietnam Ex-Im joint stock Bank ( VIETNAM EXIMBANK ) with 20% of foundation share.

**Manufacturing:**

- Garment production-Doanxa Export Garment Factory: The Garment factory with two workshops of modern equipped factories with yearly capacity about 150,000 units. Main products: Jacket, pants, casual clothing, sport wear...  
+ Machinery and Equipment, general merchandise, Transportation vehicles...  
+ Consumer good: Electric and Electronic appliances, House appliances...  
- Cassia & forest product processing - Cassia & Forest Export Product Processing Factory: Yearly capacity 1,500 - 2,000 MTS procced cassia and anise-star.

**Main office address:**

46 Ngo Quyen Str., Hoan Kiem Dist.,  
Hanoi, Vietnam  
Tel: 00-84-4-8.264009/8.262337  
Fax: 00-84-4-8.259894  
Mail: Generalexim@bdvn.vnd.net





**Thang Long  
Co., Ltd**

**Result:**

From 1994 to 2001 The company has held 24 & international Exhibitions successfully ( Hanoi city, Phu Tho, Hai Phong..., China, Thailand, Germany, France...)

Transaction Name: THANG LONG VLC  
Director : Do Ngoc Khuong  
Type of Operation: Company Limited

**Business:**  
Vietnam & international Exhibition organizer.

**Main office address:**

20 Lang Ha Str, Dong Da Dist,  
Hanoi, Vietnam  
Tel: 00-84-4-8.359141  
Fax: 00-84-4-8.359142  
Email: thanglong.co@fpt.vn  
Website: www.thanglongexhibition.org

## RESTAURANT SERVICE SECTOR

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**Union of Hanoi  
Import - Export &  
Investment Cop.**

Transaction Name: UNIMEX HANOI  
Director : Nguyen Khoa Binh  
Type of Operation: State Owned Company

**Business:**  
General Export - Import

**Export products:**

Agricultural and forest product, food stuff, Handicraft wares, light industrial products.

**Export turnover in 2000:**

14,000,000 USD/year.

**Export Market**

Asia, East Europe, EU, Africa, North America.

**Main office address:**

41 Ngo Quyen Str., Hoan Kiem Dist.,  
Hanoi, Vietnam  
Tel: 00-84-4-8.264188  
Fax: 00-84-4-8.259246  
Email: unimexhanoi@hn.vnn.vn

**Vietnam Sundries  
Import & Export  
Corporation**

Transaction name: Tocontap Hanoi  
Director : Le Thi Loi  
Type of Operation: State Owned Company

**Production:**

Paint boushec, art & handicraft...

**Business:** Import-export**Export Products:**

Handicraft, agricultural products, ceramic, paint boushec

**Export turnover in 2000:**

5,000,000 USD

**Export Market:**

Canada, South-America, Australia, Iraq...

**Main office address:**

36 Ba Trieu Str., Hoan Kiem Dist.,  
Hanoi, Vietnam  
Tel: 00-84-4-8.252076/8.254191  
Fax: 00-84-4-8.255917

**Vietnam International Trade,  
Tourism & Exhibition  
Joint-stock Company**

Transaction Name: VITEX COMPANY.  
Director : Do Trong Lac  
Type of Operation: Joint-stock Company

**Business:**

Trade, Tourism, organizing indoor & overseas  
Exhibition & Fairs.

**Main office address:**

52-54 Hang Bong Str., Hoan Kiem Dist.,  
Hanoi, Vietnam  
Tel: 00-84-4-9.230459/8.288971  
Fax: 00-84-4-8.256328

## BODEGA COMMERCIAL JOINT-STOCK COMPANY

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## HOTAY FLOATING HOUSE

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## SOFIA COMMERCIAL SHARE-HOLDING COMPANY

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## THANG LONG WINE AND SOFT DRINK COMPANY

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**Bodega Commercial joint-stock Company**

Transaction name: BODEGA COMMERCIAL  
JOINT-STOCK COMPANY

Type of Operation: Joint-stock Company

**Main business:**

Restaurant, Hotel, Wedding feast

**Hotay floating house**

Transaction name: HOTAY FLOATING HOUSE  
Type of Operation: State owned Company

**Main business activities**

Pacific Asian and European cuisine including various Vietnamese specialties, Banquets for conferences, Weddings, meetings, birthdays, parties...

With a band to the guest's order (please, contact in advance).

**Main office address:**

Thanh nien Str., Tay Ho Dist., Hanoi, Viet Nam  
Tel: 00-84-4-8.290436/8.293884/8.239771  
Fax: 00-84-4-8.239771

**Sofia commercial share-holding company**

Transaction name: SOFIA COMMERCIAL  
SHARE-HOLDING COMPANY

Director: Do Van Thanh  
Type of Operation: Joint - Stock company

**Production:**

Restaurant service, Conferences, Wedding feast, Tourist

**Business:**

Export - import, transport constructor, Pallets and autos...

**Main office address:**

6 Hang Bai Str., Hoan Kiem Dist., Hanoi, Viet Nam  
Tel: 00-84-4-8.255069/8.259893  
Fax: 00-84-4-9.345671  
Email: Sofia@hn.vnn.vn

**Thuy Ta company****Business:**

Food, foodstuff and beverage producing and processing

Director: Nguyen Thi Ngoc Diem  
Type of Operation: State Owned Company

- Trading of restaurant
- Commercial activities
- Trading hotel

**Main office address:**

1-6 Le Thai To Str., Hoan Kiem Dist., Hanoi, Vietnam  
Tel: 00-84-4-8.289347/8.287875  
Fax: 00-84-4-8.255265  
Email: thuytahn@fpt.vn

**Thang long wine and soft drink company****Production Capacity:**

500,000 bottles/year

Transaction name: THANG LONG WINE AND SOFT DRINK COMPANY  
Director: Pham Bang Ngan  
Type of Operation: State owned company

**Main business:**

Products/trading all kinds: Thang long wine, brandy

**Export market:**

China, Japan, ASEAN.

**Main office address:**

181 Lac Long Quan Str., Cau Giay Dist., Hanoi, Vietnam  
Tel: 00-84-4-7.534862  
Fax: 00-84-4-8.361898  
Email: vangthanglong@hn.vnn.vn

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# Hanoi Trade Profile

2001 - 2002

### THE BOARD OF EDITION OF HANOI TRADE PROFILE 2001-2002

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# Hanoi Trade Fair

The Hanoi Trade Fair 1999, 2000, 2001 attract more than 200 sizable Vietnamese and international businesses, which will display and sell products from various sectors.

The fair will display and introduce the economic, culture, scientific, technology achievements, and the products, services of companies and individuals representative of Hanoi.

A large part of the fair will also be available for participants from around foreign countries.

Ceremony to award the GOLD MEDAL of Organizing board for best products at exhibition.

Industrial products, processed food, textile products and garments, handicrafts and arts, chemicals and cosmetics, jewelry and gems, footwear, medical and health product, office supplies and equipment, entertainment products, electronics and electrical products, automobile, motorcycle, telecommunications, photography and sports equipment, machinery, equipment's for manufacturing, processing agricultural, forestry and sea products, and a lot of high - quality items selected from local and foreign prestigious companies.





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