

Opening Markets AND Continuing Growth:

Vietnam and the Asian Economy

Asia Society's 13th Asian
Corporate Conference
March 5-7, 2003

The Meliá Hanoi Hotel
Hanoi, Vietnam

CO-ORGANIZERS:

Ministry of Planning and Investment, Vietnam
Asia Society
Dow Jones & Co., Inc.

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The American Chamber of Commerce in Vietnam

MPI
MINISTRY OF PLANNING
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 **Asia**
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DOW JONES

Asia Society's 13th Asian Corporate Conference

March 5-7, 2003 • Hanoi, Vietnam

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DOW JONES

The Meliá Hanoi Hotel
Hanoi, Vietnam

Wednesday, March 5

12 noon to 6:00pm Registration at the Meliá Hanoi Hotel , 1st Floor

Gala Opening Dinner
Hosted by Ministry of Foreign Affairs, Vietnam
Meliá Hanoi Hotel Ballroom

6:00pm Reception

7:00pm Opening Keynote Address & Dinner

Welcoming Remarks

Richard C. Holbrooke, Chairman of the Board of Trustees, Asia Society

Ronald J. Anderson, Senior Vice President, American International Group, Inc.;
Chairman, A.I.G. Companies, Japan and Korea

Introduction of the Prime Minister

Peter R. Kann, Chairman and CEO, Dow Jones & Company, Inc.

Keynote Address

PHAN VAN KHAI, PRIME MINISTER, VIETNAM

9:00pm Closing Remarks
Nicholas Platt, President, Asia Society

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DOW JONES

The Meliá Hanoi Hotel
Hanoi, Vietnam

Thursday, March 6

8:00am

Welcome Remarks

Nicholas Platt, President, Asia Society

8:05am

Session I

Vietnam's Continuing Reform: An Effective Long-Term Solution?

- How is Vietnam's approach to reform unique among emerging economies? How should it impact the investment strategy of multinationals?
- What lessons can developing economies such as Vietnam learn from Asian economic reform efforts of recent years? How does Vietnam's pattern of reform compare with other countries that have worked similarly to transform themselves into market economies?
- How does the policymaking process work? How can investors be sure that there is a firm consensus favoring reform?

Keynote Addresses:

VU KHOAN, DEPUTY PRIME MINISTER, VIETNAM

LEE HONG-KOO, FORMER PRIME MINISTER, REPUBLIC OF KOREA

Roundtable Speakers:

Hilton Root, Senior Fellow, Milken Institute; Former Executive Director, Asian Development Bank

Tony Foster, Partner, Freshfields Bruckhaus Deringer; Representative, Vietnam Business Forum

Klaus Rohland, Country Director, Vietnam, World Bank

Moderator:

Reginald Chua, Editor, Asian Wall Street Journal

10:00am

Coffee Break
Ballroom Foyer

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The Meliá Hanoi Hotel
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Thursday, March 6

10:15am

**Session II
Attracting Foreign Investment for the Long Term**

- How can Vietnam ensure that foreign investors become committed to Vietnam over a long-term period?
- Will Vietnam participate in international capital markets? What are the pros and cons of tapping international funds through bond offerings?
- What steps will the government take to reduce the costs of doing business in Vietnam?
- How can Vietnam compete for export opportunities with China, which already excels in many of the light manufacturing industries which seem to be Vietnam's strength right now?
- To what extent will other ASEAN countries drive foreign investment growth in the near- and medium-term? What will motivate Vietnam's neighbors to increase investment in Vietnam?

Keynote Address:

VO HONG PHUC, MINISTER OF PLANNING AND INVESTMENT, VIETNAM

Roundtable Speakers:

Marc Faber, Editor and Publisher, "The Gloom, Boom & Doom Report"

Cho Dae-Ki, General Director, LG Electronics Vietnam

Lawrence S. Ting, Chairman, Central Trading & Development Group

Chun Young-hoon, President, Samsung Vina Electronics

Moderator:

Myron Brilliant, Vice President, Asia, US Chamber of Commerce

12:15pm

Buffet Luncheon

The Lotus Restaurant, 1st Floor
El Patio Restaurant, Ground Floor
Lobby Lounge

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Thursday, March 6

1:15pm

Special Luncheon Session

Hanoi and Ho Chi Minh City: Strategies for Creating Regional Investment Hubs

- How are Vietnam's two urban centers going to become major regional business hubs with distinct identities in the coming years? What will be their respective comparative advantages?
- What are the immediate priorities for change?

A Discussion With:

Hoang Van Nghien, Chairman, Hanoi People's Committee

Nguyen Thien Nhan, Standing Vice Chairman, Ho Chi Minh City People's Committee

Moderator:

James B. Hunt, Jr., Former Governor, North Carolina; Partner, Womble Carlyle Sandridge & Rice PLLC

2:15pm

Session III

The Development of the Private Sector

- When will the government move to equitize key state-owned enterprises? Are there potential opportunities for foreign investors in these state firms?
- What role will small and medium enterprises (SMEs) play in Vietnam's economic development over the next decade?
- Will private firms have access to capital? To what extent will they rely on foreign firms for capital?
- Can the domestic stock market become a viable venue for the private sector to raise capital?
- What role would the development of intellectual property rights play in attracting foreign investment and spurring economic growth?

Keynote Addresses:

LE THI BANG TAM, VICE-MINISTER OF FINANCE, VIETNAM

PHUNG KHAC KE, DEPUTY GOVERNOR, STATE BANK OF VIETNAM

Roundtable Speakers:

Javed Hamid, Regional Director, Asia-Pacific, International Finance Corporation

Vu Bang, Vice Chairman, State Securities Commission, Vietnam

Dominic Scriven, Managing Director, Dragon Capital

Moderator:

John S. Wadsworth, Jr., Advisory Director, Morgan Stanley

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3:50pm **Coffee Break**
 Ballroom Foyer

Thursday, March 6

4:00pm **Session IV**
 The Regional Energy Picture: Vietnam in Context

- What does Vietnam see as its real growth in energy consumption in the next 10-15 years? What do energy industry insiders see as achievable consumption growth figures without creating a bubble?
- What steps can the Vietnamese government take to facilitate the coordination of supply and demand within the Vietnamese energy market? What policies enacted elsewhere in the region have enabled other countries to solve this issue?
- What potential does Vietnam hold as an energy supplier for the region? Does the region need any more oil?

Keynote Address:

BUI XUAN KHU, VICE-MINISTER OF INDUSTRY, VIETNAM

Roundtable Speakers:

Nguyen Xuan Nham, President and CEO, PetroVietnam

Guillermo R. Balce, Executive Director, ASEAN Centre for Energy

Choo Chiau Beng, Executive Director, Keppel Corporation Ltd; Chairman & CEO, Keppel Offshore & Marine Ltd.

Masaharu Fujitomi, President, Asia Pacific Energy Research Centre

Moderator:

Marcus Wright, Senior Editor, Dow Jones Newswires, Asia

Gala Second Night Dinner
Hosted by Hanoi People's Committee
Hanoi Daewoo Hotel

6:30pm **Buses leave Meliá Hanoi Hotel**

7:00pm **Reception**

7:30pm **Dinner & Cultural Performance**

9:15pm **Buses leave Daewoo Hotel**

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The Meliá Hanoi Hotel
Hanoi, Vietnam

Friday, March 7

7:00am

Breakfast
Special Breakfast Session: Vietnam's Emerging Entrepreneurs
Function Room 6 & 7, 2nd Floor

8:15am

Session V
The Implementation of the US-Vietnam BTA and Implications for US Business in Asia

- To what extent are both countries following through on their respective commitments? What areas need faster implementation?
- Will the agreement be a model for other US agreements in the region? Will Vietnam try to emulate the BTA with other countries? To what extent is the BTA helping ease Vietnam's entry into the WTO?
- To what extent will the US participate in broader agreements in the region in addition to their bilateral commitments? Will there be potential conflicts between the bilateral and multilateral frameworks?
- How has the BTA changed American companies' interest in Vietnam, and more broadly, the Mekong Region?
- How will Vietnamese companies look to capitalize on the US-Vietnam BTA to access US markets and in the process become more competitive as international companies?

Keynote Addresses:

JON M. HUNTSMAN, JR., DEPUTY US TRADE REPRESENTATIVE

TRUONG DINH TUYEN, MINISTER OF TRADE, VIETNAM

Roundtable Speakers:

Raymond F. Burghardt, United States Ambassador to Vietnam

Pham Chi Lan, Executive Vice President, Vietnam Chamber of Commerce and Industry

Maria Cino, Assistant Secretary of Commerce and Director-General, US & Foreign Commercial Service

Stanley Roth, Vice President, Asia International Relations, The Boeing Company

Moderator:

John Bussey, Deputy Managing Editor, The Wall Street Journal

10:00am

Coffee Break
Ballroom Foyer

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Friday, March 7

10:15am

Session VI

Prospects for Multilateral Trade Regimes in ASEAN and the Potential Impact on the Mekong Region

- Will bilateral trade agreements affect the feasibility of broader multilateral trade regimes in the region?
- How will the expected entry of Vietnam and Cambodia into WTO affect the overall development of the Mekong?
- To what extent will the ASEAN Free Trade Agreement contribute to greater economic integration? Will barriers really come down across the entire region?
- What role will China play in the development of the Mekong region? Will the China-ASEAN Free Trade Agreement provide an extra boost to ASEAN's newest members?
- What will be the impact of the BTA on Euro-Vietnam trade relations? To what extent will Europe participate in regional multilateral trade agreements?

Keynote Addresses – Perspectives on the Mekong Region

THONGLOUN SISOU LITH, DEPUTY PRIME MINISTER, LAO PDR

KANTATHI SUPHAMONGKHON, THAI TRADE REPRESENTATIVE

SOK SIPHANA, SECRETARY OF STATE FOR COMMERCE, CAMBODIA

LI XINHUA, DEPUTY GOVERNOR, YUNNAN PROVINCIAL GOVERNMENT

Keynote Addresses – Perspectives on ASEAN

RAFIDAH AZIZ, MINISTER OF INTERNATIONAL TRADE & INDUSTRY, MALAYSIA

MARK VAILE, MINISTER FOR TRADE, AUSTRALIA

TADAKATSU SANO, VICE-MINISTER FOR INTERNATIONAL AFFAIRS, MINISTRY OF ECONOMY, TRADE AND INDUSTRY, JAPAN

ROBERT MADELIN, DIRECTOR, DIRECTORATE GENERAL OF TRADE, EUROPEAN COMMISSION

Moderator:

Tommy Koh, Director, Institute of Policy Studies; Ambassador-at-Large, Singapore

12:45pm

Buffet Luncheon

**The Lotus Restaurant, 1st Floor
El Patio Restaurant, Ground Floor
Lobby Lounge**

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The Meliá Hanoi Hotel
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Friday, March 7

2:00pm

Session VII

How Should Southeast Asia and Vietnam Fit into a Company's International Strategy?

- How will the implementation of an ASEAN FTA and ASEAN+1, ASEAN+2 or ASEAN+3 affect the way companies do business in Asia?
- What policy changes would cause companies to allocate more resources to Southeast Asia? What policy changes would cause companies to allocate more resources to Vietnam?
- What role can the Mekong Region play for multinationals in the long term?

Keynote Address:

NGUYEN DY NIEN, MINISTER OF FOREIGN AFFAIRS, VIETNAM

Roundtable Speakers:

Andrew V. White, Vice President, Corporate Affairs, Philip Morris Asia Ltd.

William Botwick, Executive Director, ASEAN Operations GM Asia Pacific; President and Managing Director, GM Thailand

Les Mouat, Senior Executive for Thailand, American International Group, Inc.

Moderator:

Walter Blocker, Managing Director, Gannon Vietnam; Chairman, American Chamber of Commerce in Vietnam

3:15pm

Coffee Break
Ballroom Foyer

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Friday, March 7

3:30pm

Session VIII

Southeast Asia's Future Growth: Who Will Lead the Way?

- What will the region's competitive edge be in the future? What will Vietnam's edge be?
- How will Vietnam's developing political relations with the US and the rest of Asia impact the investment climate?
- How will threats of terrorism in Southeast Asia impact the regional economy? What can ASEAN countries do to minimize this impact?
- How will the balance of economic power in Southeast Asia shift over the next decade?

Keynote Addresses:

ONG KENG YONG, SECRETARY-GENERAL, ASEAN

DORODJATUN KUNTJORO-JAKTI, COORDINATING MINISTER FOR ECONOMIC AFFAIRS, INDONESIA

Roundtable Speakers:

Richard C. Holbrooke, Chairman of the Board of Trustees, Asia Society

Ryuichiro Yamazaki, Ambassador for International Trade and Economic Affairs, Japan

Linda Yuen-Ching Lim, Professor of Corporate Strategy and International Business, University of Michigan Business School

Moderator:

Michael Vatikiotis, Editor, Far Eastern Economic Review

5:00pm

Closing Remarks:

Nicholas Platt, President, Asia Society

Closing Reception

**Hosted by the Meliá Hanoi Hotel
Ballroom Foyer**

Speaker Profiles

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Speaker Profiles

Phan Van Khai was elected by the 11th Legislature of the National Assembly to serve his second term as Prime Minister of the Socialist Republic of Vietnam in 2002. The First Session of the 10th Legislature of the National Assembly elected him to his first term as Prime Minister in September 1997.

Born in Ho Chi Minh City in 1933, Prime Minister Khai participated in the Anti-French Resistance in South Vietnam from 1947 to 1954, before relocating to North Vietnam to focus on rural affairs and land reform until 1960. From 1960 until 1965, Prime Minister Khai studied at the National Economics University in Moscow, and returned to Vietnam in 1965 to serve the State Planning Commission. After working briefly as an economist in South Vietnam, Prime Minister Khai was appointed Deputy Director of the Planning Department of the Government Reunification Commission in 1974. From 1976 to 1978, he served as Vice Chairman of the Planning Commission of Ho Chi Minh City. He became a permanent member of the Party Central Committee in 1979, becoming Chairman of the Ho Chi Minh City Planning Commission and Vice-Chairman of the People's Committee of Ho Chi Minh City. From 1981 to 1984, Prime Minister Khai served as First Vice-Chairman of the Ho Chi Minh City People's Committee and as Deputy Secretary of the Party Central Committee. He was promoted to Chairman of the Ho Chi Minh City People's Committee in 1985. Prime Minister Khai was appointed Chairman of the State Planning Committee in 1989. He was appointed to Permanent Deputy Chairman of the Council of Ministers in 1991 and Permanent Deputy Prime Minister the following year. He remained in that post until he was elected Prime Minister in 1997.

Ronald J. Anderson is Senior Vice President of American International Group, Inc., and Chairman of A.I.G. Companies, Japan and Korea. With extensive international insurance experience and involvement in Asia, Mr. Anderson joined American International Underwriters (A.I.U.) in 1983 as Vice President and General Manager for Southeast Asia based in Hong Kong. A.I.U. is the international arm of A.I.G.'s non-life operations. In 1985, Mr. Anderson was appointed President, Asia-Pacific Divisions, of A.I.U., based in New York. In this role, his responsibilities covered Japan, Korea, Southeast Asia, Australia, and New Zealand. In 1992, Mr. Anderson became A.I.U.'s Senior Vice President for External Affairs. In 1994, Mr. Anderson was appointed President and Chief Executive Officer of A.I.G. Companies in Japan and Korea, based in Tokyo. In 1995, he was elected Senior Vice President of A.I.G. and named Chairman and CEO of A.I.G. Companies in Japan and Korea. In 2001, Mr. Anderson was succeeded as CEO and continues as Chairman. He currently serves as Chairman of the Foreign Non-life Insurance Association of Japan, and is an International Council member of the Asia Society. He serves on the boards of other Asia-focused organizations as well.

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Radidah Aziz has been serving as Malaysia's Minister of International Trade and Industry since 1987. She has been an active member of the United Malay National Organization (UMNO) since 1965, and has served on the UMNO Supreme Council since 1974. She has also been a Member of Parliament since 1978. From 1980 to 1987, Minister Aziz served as Malaysia's Minister of Public Enterprises. Prior to that, she held several positions in government, including Deputy Minister of Finance and Parliamentary Secretary to the Ministry of Public Enterprises. After earning her B.A. and M.A. in Economics at the University of Malaya, Minister Aziz taught at the University of Malaya for ten years. Minister Aziz has received awards from the King and Sultan of Selangor, Perak and Terengganu, as well as from the Government of Thailand and Republic of Argentina.

Guillermo R. Balce is the Executive Director of the ASEAN Centre for Energy. A geoscientist by education and for most of his professional career, Dr. Balce has served the government of the Philippines for more than 31 years. He was Director of Mines and Geosciences from 1987 to 1989 and Assistant Secretary for Operations in the Department of Energy from 1995 to 1998. He also served for more than seven years as Manager of International Organizations. He was Director of the UNESCAP Committee for Coordination of Joint Prospecting for Mineral Resources in Asian Offshore Areas (CCOP) from 1989 to 1992. Since 1999, he has been Director of the ASEAN Centre for Energy based in Jakarta. Dr. Balce graduated from the University of the Philippines with a B.S. in Geology in 1961. He graduated Tohoku University in Japan with an M.S. in Economic Geology in 1969 and a Doctor of Science in Economic Geology in 1978. His academic preparation in management was obtained from the Asian Institute of Management in 1979 and the National Defense College of the Philippines in 1987.

Vu Bang has been the Vice Chairman of the Vietnam State Securities Commission since 2000. Vice Chairman Bang has played a critical role in the formation of Vietnam's Securities Trading Development, as the Director of the Securities Business Department from 1997 to 2000 and Director of the Ho Chi Minh City Securities Trading Center from 1999 to 2000. He was the Acting Director of the Capital Market Development Board for the State Bank of Vietnam from 1994 to 1997. Mr. Bang has a Ph.D. in Finance and Banking from the Bratislava University of the former Czechoslovakia and a B.A. in Economics from the National Economics University of Vietnam.

Walter Blocker is Chairman of the American Chamber of Commerce in Vietnam, and is Managing Director of Gannon Vietnam Limited, an American licensed, 100% foreign invested service company with offices in Ho Chi Minh City, Bien Hoa, and Hanoi. Mr. Blocker has been a permanent resident of Ho Chi Minh City since 1995 and has been involved in a variety of trade development activities since that time. In January of 1999, Blocker's firm, Asian Trade Alliance (ATA Group) merged with The Gannon Companies Ltd. to form Gannon Vietnam Limited. Mr. Blocker has pioneered a number of business units over this period of time including the first retail trade model in Vietnam for L'Oreal and Maybelline cosmetics, Disney, and a variety of food service entities. Through participation in AmCham Vietnam, Mr. Blocker has had first hand experience contributing to the development of the US-Vietnam Bilateral Trade Agreement and its subsequent implementation. Mr. Blocker has co-authored a variety of national and international position papers used to help develop the legal and trade framework in Vietnam.

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William S. Botwick, President of GM Thailand and Chevrolet Sales Thailand since August 1999, was also appointed Executive Director of ASEAN, General Motors Asia Pacific in August 2001. He oversees all areas of GM operations in the ASEAN countries. Mr. Botwick is also a Vice President of the American Chamber of Commerce in Thailand. Mr. Botwick's career with General Motors began in 1971 in the legal department in Detroit. He served in Madrid as the Director of Legal Affairs for Southern Europe (1979-82); in Ruesselsheim, Germany as an Assistant General Counsel (1982-84); and returned to Detroit as Assistant General Counsel for General Motors Corporation (1984-90). He moved to Asia to become Managing Director of General Motors Taiwan (1990-95) where he was active in the American Chamber of Commerce, serving as its President from 1993 to 1994. From 1995 to 1999 he was President Director of General Motors Indonesia and the First Vice President of the American Chamber in Indonesia. He holds a Bachelor's degree in English Literature from Bowdoin College and a Law degree from The Boston University of Law.

Myron Brilliant is the Vice President for Asia and Officer of the U.S. Chamber of Commerce, where he is responsible for developing, promoting, and executing programs and policy relating to U.S. trade and investment in Asia. In 2001, he established the U.S. Chamber's China WTO Implementation Working Group to follow China's efforts to open its market to foreign goods and services. He worked extensively to build national support for the normalization of U.S. trade relations with China. Mr. Brilliant is Executive Vice President of the Hong Kong-U.S. Business Council, a private-sector initiative aimed at strengthening ties between the United States and Hong Kong, and leads the U.S.-Korea Business Council. He was previously an attorney with Stewart & Stewart in Washington, D.C., where he specialized in international trade matters.

Raymond F. Burghardt has been the U.S. Ambassador to Vietnam since December 15, 2001. He was formerly the Director to the American Institute in Taiwan (1999-2001) and Consul General in Shanghai (1997-1999). Ambassador Burghardt's extensive experience in East Asia includes assignments as Deputy Chief of Mission at the U.S. Embassies in Manila and Seoul, and as Political Counselor in Beijing. He also served as Special Assistant to President Reagan on the National Security Council staff. Ambassador Burghardt, a New Yorker and graduate of Columbia College, began his Foreign Service career in the early 1970's at the U.S. Embassy in Saigon.

John Bussey has been Deputy Managing Editor of The Wall Street Journal since June 2002, and is responsible for guiding the newspaper's international coverage. He oversees bureaus in Asia, the Americas, the Mideast, and Africa. Based in Hong Kong, he also oversees the editorial operations of The Asian Wall Street Journal and the Far Eastern Economic Review magazine. He had been Foreign Editor of The Wall Street Journal since 1994. He joined The Wall Street Journal in 1983 as a reporter in the paper's Chicago bureau and later worked in its Cleveland and Detroit bureaus. In 1988, he became a writer and editor with the paper's front-page staff in New York. He became Tokyo Bureau Chief for the U.S. edition and The Asian Wall Street Journal in 1992. In 1994, he returned to New York, becoming Senior Editor responsible for economics coverage, and then The Wall Street Journal's Foreign Editor in October 1994. During his tenure as Foreign Editor, The Wall Street Journal won two Pulitzer Prizes for international reporting, the first in 1999 for coverage of Russia's financial crisis and the second in 2001 for coverage of China's dissident Falun Gong movement. Prior to joining The Wall Street Journal, Mr. Bussey was a reporter for the South China Morning Post in Hong Kong while on a Henry Luce Foundation fellowship in 1982.

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Cho Dae-Ki has been President of LG Electronics Vietnam since 1997. He joined the company in 1978, and worked in the Supply Management, Corporate Planning and International Business departments until 1984, when he became Manager of the company's International Business Department. In 1989, he was appointed President of LG Philippines Joint Venture Company. He served as Executive Marketing Director of LG Electronics China Holding Company from 1995-1996, and was President of LG Electronics Hong Kong from 1996-1997. Mr. Cho graduated from HanYang University in 1978 with a degree in Business Administration. In 1985 he participated in the MDP Program at Asia Management Institute. Under his leadership, LG Philippines was awarded the Golden Shell Award by the Philippines Ministry of Commerce in 1993, and LG Electronics Vietnam was awarded the Labor Medal by the President of Vietnam in 2000.

Choo Chiau Beng is Chairman and CEO of Keppel Offshore & Marine Ltd. (formerly known as Keppel FELS Energy & Infrastructure Ltd.), the Executive Director of Keppel Corporation, and Chairman of Singapore Petroleum Company and Singapore Refining Company. Mr. Choo started his career with Keppel Shipyard in 1971 and was appointed Naval Architect and Executive Director of Singapore Slipway in 1973. In 1975 Keppel set up the shipyard in the Philippines and he assumed the position of Executive Vice President and CEO. Mr. Choo joined Keppel FELS in 1980 as Assistant General Manager and was appointed as Director to the Board of the Company. He was promoted to Deputy Managing Director in November 1981 and to Managing Director in March 1983. He was appointed Deputy Chairman of Keppel FELS in 1994 and Chairman in 1997. Mr. Choo sits on the boards and advisory councils of a number of business and trade organizations.

Reginald Chua was appointed Editor of The Asian Wall Street Journal in August 1997. During his time as Editor, the newspaper received top awards for Excellence in Newspapers (English Language) and Excellence in Business Reporting by the Society of Publishers in Asia in 2001 and 2002. Headquartered in Hong Kong, it has a circulation of nearly 85,000 and is printed in Hong Kong, Singapore, Tokyo, Bangkok, Kuala Lumpur, Seoul, Taipei, Manila and Jakarta. Mr. Chua joined The Asian Wall Street Journal in 1993, serving as its Manila correspondent from June 1993 to September 1995. In October 1995, he opened the newspaper's Hanoi bureau and reported on Vietnam until early 1997, when he moved to Hong Kong as Deputy Managing Editor. A native Singaporean, Mr. Chua holds a Master's degree in Journalism from Columbia University and received a Bachelor's degree in Mathematics in 1982 from the University of Chicago.

Chun Young-hoon is the President of Samsung Vina Electronics. He joined Samsung Electronics Co. Ltd. in 1981 and from 1988 to 1993 he was Product Manager, Samsung Electronics Co., Portugal. In 1993 he moved to the Audio/Video Export Division of the Samsung headquarters in Korea where he worked until 1995. He then relocated to Cairo to become the Samsung Electronics Branch General Manager, a position he held until moving to Vietnam in 2001 to become President of Samsung Vina Electronics.

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Maria Cino was confirmed as Director General of the U.S. and Foreign Commercial Service in the spring of 2001. Her career as a coordinator and manager of Public policy and political projects spans over 20 years. She served as the Deputy Chairman for Political and Congressional Relations at the Republican National Committee in Washington, D.C., managing a multi-million dollar grassroots media, mail and get-out-the-vote effort in all 50 states. Before that, she was the National Political Director for Bush for President, Inc., in Austin, Texas with responsibility for organizing the campaign's leadership in the 50 states and territories, and establishing staffed headquarters in 22 early primary states. Prior to joining the campaign, Ms. Cino was a public policy and government affairs consultant for a Washington, D.C. law firm and represented corporations and trade associations on a wide range of issues before Congress. From 1993 to 1997, she served as the Executive Director and Chief Operating Officer of the National Republican Congressional Committee.

Dorodjatun Kuntjoro-Jakti is the Coordinating Minister for Economic Affairs of Indonesia. He served in the Government of Indonesia as policy advisor for several of the key ministries and provinces in different periods from 1970 to 1997, and has been appointed to several senior-level government positions, including Ambassador of Indonesia to the United States (1998-2001). Prior to that he was Dean of the Faculty of Economics at the University of Indonesia, where he taught for many years. From 1970 to 1980, he was an advisor in the Ministry of Foreign Affairs on ASEAN and the ASEAN Free Trade Agreement. He has served on a number of boards and has been an adviser to key organizations, among them the Pacific Basin Forum and the APEC Business Advisory Council. He was Vice Chairman for International Relations of the Indonesian Economic Association from 1995 to 2000. Dr. Dorodjatun has a Ph.D. in Political Economy and an M.A. in Financial Administration from the University of California at Berkeley.

Marc Faber is the Editor and Publisher of "The Gloom, Boom & Doom" report, a monthly investment newsletter highlighting unusual investment opportunities. A native of Switzerland, he holds a Ph.D. in Economics from the University of Zurich. Between 1970 and 1978, Dr. Faber worked for White Weld & Company Limited in New York, Zurich and Hong Kong. From 1978 to 1990, he was the Managing Director of Drexel Burnham Lambert (HK) Ltd. which he left to set up his own business, Marc Faber Limited, an investment advisor, fund manager and broker/dealer. Dr. Faber is the author of "The Great Money Illusion - The Confusion of the Confusions" and the subject of another book, "Riding the Millennial Storm." He is a regular contributor to several leading financial publications around the world and a speaker at various investment seminars. Dr. Faber is well known for his "contrarian" investment approach and is associated with a variety of funds, among them the Iconoclastic International Fund, The Baring Chrysalis Fund, and The Overlook Partners' Fund.

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Tony Foster is Managing Partner of the Hanoi and Ho Chi Minh City offices of Freshfields Bruckhaus Deringer. He has headed the firm's Vietnam operations since 1994 and is based in the Hanoi office. He has advised on numerous inward investment, infrastructure, commercial and financing transactions in Vietnam and writes and speaks regularly on developments in Vietnamese law, particularly in the area of infrastructure, project finance and M&A. As a U.K.-U.S. dual national, he is Chairman of the American Chamber of Commerce in Hanoi and Vice Chairman of the British Business Group in Vietnam. His experience includes advising on the first licensed private power station project in Vietnam; the U.S.\$373 million limited recourse financing of a cement plant; BOT water treatment projects in Hanoi and Ho Chi Minh City; the listing of shares of a Vietnam investment fund on the Irish stock exchange; and the U.S.\$450 million Nam Con Son pipeline and gas projects.

Masaharu Fujitomi is the President of Asia Pacific Energy Centre (APERC), a position he assumed in October 2002. Before joining APERC, he had a successful career in the Ministry of Economy, Trade and Industry (former Ministry of International Trade and Industry) from 1973-2002 where he was involved in various energy field areas including energy technology R & D, rural electrification in Asia, nuclear safety, and energy policy in general. While serving in the MITI, he was once seconded to the Paris based International Energy Agency (IEA), and worked as Principal Administrator of Research and Development Division for Nuclear Fusion between 1984 and 1987. He took the initiative to reach the Cooperative Agreement for the Three Large Tokamak Nuclear Fusion Facilities. Mr. Fujitomi graduated from Waseda University with a Bachelor's degree in Engineering and received a Master's degree in Business Administration from the University of Pennsylvania. He lives in Tokyo.

Javed Hamid is Regional Director of International Finance Corporation's East Asia and Pacific Department with responsibility for policy advice, investments and projects in Cambodia, China, Indonesia, Korea, Lao PDR, Malaysia, Mongolia, Myanmar, Pacific Islands, Philippines, Thailand, and Vietnam. Mr. Hamid began his career with IFC in 1979 as a Senior Economist. From 1984 to 1988 he was the Dean of Lahore University of Management Sciences in Pakistan, a privately financed school which he established and which continues to operate successfully. Returning to IFC in 1988, he was promoted to Lead Economist in the Economic Department and then Divisional Manager for Central Asia, Middle East and North Africa. Prior to joining IFC, Mr. Hamid worked at the Ministry of Economic Planning in Pakistan. He is a graduate of Cambridge University, England and Harvard Business School. Mr. Hamid has authored several publications on economic development, the most recent being "Corporate Financial Structures in Developing Countries."

Richard C. Holbrooke is Chairman of the Board of Trustees of the Asia Society, and is Vice Chairman of Perseus, a leading private equity firm. He was a member of President Clinton's cabinet, serving as U.S. Ambassador to the United Nations (1999-2001). As Assistant Secretary of State for Europe, he was the chief architect of the 1995 Dayton peace agreement that ended the war in Bosnia. During the Carter Administration, he served as the Assistant Secretary of State for East Asian and Pacific Affairs. After joining the Foreign Service in 1962, he had assignments in Vietnam, the State Department and the Johnson White House. In addition to his public service career, he has held senior positions at two leading Wall Street firms, Credit Suisse First Boston and Lehman Brothers. He has written numerous articles and two books and serves on the board of numerous organizations. He is President and CEO of the Global Business Coalition, an alliance against HIV/AIDS.

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James B. Hunt, Jr. is the former Governor of North Carolina (1977-1985; 1993-2001). He served a historic four terms as governor, and led his state through its greatest development as a regional investment hub, at a time when North Carolina led the nation in economic growth, job creation per capita, and foreign investment. As governor, he focused on new economy industries and created the Microelectronics Center of North Carolina, the North Carolina Biotechnology Center, and the North Carolina School of Science and Mathematics. Today, North Carolina's Research Triangle Park is admired world-wide, while the Charlotte area ranks as the second-largest banking center in the United States, serving as home to Bank of America, Wachovia, and others. Governor Hunt, a Trustee of the Asia Society, is Co-Chairman of the Society's National Commission on Asia in the Schools, an initiative to have all schoolchildren in grades K-12 in the United States learn about Asia.

Jon M. Huntsman, Jr. is Deputy United States Trade Representative with the rank of Ambassador. Previously, Ambassador Huntsman was Vice Chairman of the Board of Huntsman Corporation, a private firm with annual sales of \$8 billion and over 16,000 employees around the world. He served as United States Ambassador to the Republic of Singapore, becoming the youngest U.S. Ambassador in recent history. Later, he was Honorary Consul General of the Republic of Singapore. Ambassador Huntsman's prior government experience includes service as U.S. Deputy Assistant Secretary of Commerce for East Asia and Pacific Affairs, and earlier as Deputy Assistant Secretary of Commerce in the Trade Development Bureau. He also served as a White House staff assistant during President Reagan's first term. While residing in Utah, he was named by Governor Mike Leavitt as Chairman of Envision Utah, a public/private partnership tasked with developing the state's growth strategies for the future.

Peter R. Kann is Chairman and CEO of Dow Jones & Company and Editorial Director of Dow Jones publications. Mr. Kann joined The Wall Street Journal as a staff reporter in 1964. In 1967 he became the Journal's first resident reporter in Vietnam. From 1969 to 1975, he continued to cover the Vietnam War, as well as other events across Asia, as a roving reporter based in Hong Kong. In 1972 he was awarded a Pulitzer Prize for distinguished reporting on international affairs for his coverage of the 1971 India-Pakistan War. In 1976 Mr. Kann was named the first Publisher and Editor of The Asian Wall Street Journal, headquartered in Hong Kong. After 12 years in Asia, Mr. Kann returned to the U.S. in 1979. He was appointed publisher of the Journal and Editorial Director of Dow Jones publications in January 1989. He became chief executive officer and chairman in 1991. He served as the Journal's Publisher until July 2002.

Phung Khac Ke has been the Deputy Governor of the State Bank of Vietnam since 2002. From 1998 to 2002 he was General Director and Member of the Board of Directors, Vietnam Industrial and Commercial Bank. He began his career with the State Bank of Vietnam in 1971, holding various positions in the Cash Planning Division. In 1990, Deputy Governor Ke became Deputy Director of the Governor's Office, State Bank of Vietnam where in 1992 he assumed the Directorship of the Credit Department. Deputy Governor Ke holds a B.A. from the Hanoi Economics and Planning University where he was a lecturer on the Statistics Faculty. He received a Ph.D. in Finance and Economics from the University of Leningrad in 1987.

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Vu Khoan is the Deputy Prime Minister of Vietnam. He joined the Ministry of Foreign Affairs (MOFA) in 1956, first as an Attache, moving to First Secretary, Counsellor and Minister Counsellor of the Vietnamese Embassy in the USSR. From 1983 to 1989 he was Deputy Director, then Director of the Economic Department, Assistant Minister in charge of economic, legal and consular affairs, and becoming Vice Minister of Foreign Affairs 1990. In 1998 he became Standing Vice Minister in charge of Asia-Pacific, ASEAN, ASEM, APEC, research, economic, legal, consular, press and training issues. In 1991 and again in 1996 he was elected a Member of the Central Committee of the Communist Party of Vietnam. He was also elected Secretary in Charge of Foreign Affairs. From 2000 to 2002, he was Minister of Trade of Vietnam prior to being appointed Deputy Prime Minister at the first session of the Eleventh National Assembly. He holds a BA in Economics.

Bui Xuan Khu has been Vice Minister of the Ministry of Industry since 2000. From 1995 to 2000 he was General Director of the Vietnam Textile and Garment Corporation under the auspices of the Ministry of Industry. Following service in the Joint Vietnam People's Army, Vice Minister Khu joined the Viet Tien Garment Company under the auspices of the Ministry of Light Industry in 1977, where he remained until 1995, moving from Department Manager to Deputy Director and then Director. From 1987 to 1991, he studied at the Economic University in Ho Chi Minh City where he earned a BA in Economics.

Tommy Koh is currently Ambassador-At-Large at the Ministry of Foreign Affairs, Director of the Institute of Policy Studies and Chairman of the National Heritage Board. Ambassador Koh was the first Executive Director of the Asia-Europe Foundation, from 1997 to 2000. He has been a member of three World Trade Organization dispute resolution panels, two of which he chaired and he was appointed by the UN Secretary-General as Special Envoy to lead a mission to the Russian Federation, Latvia, Lithuania and Estonia in 1993. He was Ambassador to the United States from 1984 to 1990 and was Singapore's Permanent Representative to the United Nations, New York, from 1968 to 1971 and again from 1974 to 1984. He was the Chairman of the Preparatory Committee and the Main Committee of the UN Conference on the Environment and Development from 1990 to 1992 and was President of the Third UN Conference on the Law of the Sea from 1980 to 1982. He is a co-convener of the Williamsburg Conference.

Lee Hong-koo is currently Chairman of the Board, the Seoul Forum for International Affairs. He has served his government in a number of distinguished capacities: as Prime Minister of South Korea under former President Kim Young-Sam, Deputy Prime Minister for unification dealing with the relation between the two divided Korean states, member of the Korean National Assembly and Chairman of the then ruling New Korea Party. He was Ambassador to the United Kingdom and to the United States. Ambassador Lee was educated at Seoul National University, Emory University, and Yale University, where he received a Ph.D. in Political Science. He was on the faculty of Seoul National University for twenty years (1968-1988) and president of the Korean Political Science Association and a member of the executive committee of the International Political Science Association. He spent a year at both the Woodrow Wilson International Center and Harvard Law School as a fellow. His publication includes five volumes of collected works. Ambassador Lee was a member of the Commission of Global Governance that proposed restructuring of the United Nations.

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Pham Chi Lan is the Executive Vice President of Vietnam Chamber of Commerce and Industry (VCCI), the largest business organization in Vietnam. Madame Lan is also a member of the Prime Minister's Research Commission (PMRC), the think-tank of the Government of Vietnam on economic reform and developmental issues. Madame Lan's main activities are in the fields of business development, the formation and enforcement of business laws and policies in Vietnam and international economic cooperation and integration process of Vietnam into the regional and the world economies. She received a number of awards for her contributions to the development of these fields in Vietnam.

Li Xinhua was appointed the Vice Governor of Yunnan Province in 2003. Born in Hunan Province, he is a graduate of Kunming Science and Engineering College. In 1992 he joined the Yuntianhua Plant (Yunnan Natural Gas Chemical Plant) as Director and in 1997 became Chairman of the Board and General Manager of Yuntianhua Group Co., Ltd. In 2002, Vice Governor Li was appointed Assistant Governor of Yunnan Province, a post he held until his appointment as Vice Governor.

Linda Yuen-Ching Lim is a Professor of Corporate Strategy and International Business at the University of Michigan Business School, Director of the Southeast Asia Business Program, and Associate Director of the University's International Institute. A native of Singapore, she holds degrees in economics from the Universities of Cambridge (B.A.), Yale (M.A.) and Michigan (Ph.D). She has authored, co-authored or edited four books and published over 90 other monographs, journal articles and book chapters on trade, investment, industrial policy, labor and business in Asia. Her most recent publications are "The Globalization Debate: Issues and Challenges" (for the International Labor Organisation, 2002) and "State Power and Private Profit: A Review Essay on the Political Economy of Corruption in Southeast Asia" (for Asia-Pacific Economic Literature, 2002). She is the Founder and Editor of the Journal of Asian Business, and has consulted for many organizations, including various U.S. companies, private think tanks, United Nations agencies and the OECD. Professor Lim is a Trustee of the Asia Society, a committee member of the Program for International Studies in Asia, and a director of NASDAQ-listed Woodhead Industries.

Robert Madelin has been a Director of the European Commission since 1997. He is currently responsible, in the Directorate General for Trade, for a range of aspects of international economic relations, the main items being trade policy on biotechnology, investment, standards, aircraft and space, intellectual property, and government procurement; sustainable development; global governance issues; and bilateral trade relations with Asia. Prior to this, he was Deputy Head of Cabinet to Sir Leon Brittan, European Commission Vice President. He was educated in England, is a graduate of Magdalen College, Oxford (1979), and a former student of the Ecole Nationale d'Administration, Paris. Before joining the Commission, he was a member of the British Civil Service.

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Les Mouat is Senior Executive in Thailand for the American International Group, heading the firm's in-country operations. Mr. Mouat has been based in Asia for the past twenty years, having held positions in the Philippines, Hong Kong and Papua New Guinea before his current stint in Thailand.

Hoang Van Nghien has been Chairman of the Hanoi People's Committee and Member of the Hanoi People's Council since 1994. A graduate of the Hanoi Polytechnic Institute, he earned a doctorate in technical science in Varsava, Poland. From 1978 to 1984, Chairman Nghien was Head of the Radio-Electronic Department of Hanoi Polytechnic Institute, after which he became Director of the Hanoi Electronic Company, a position he held until 1994.

Nguyen Thien Nhan has been the Standing Vice Chairman of the People's Committee of Ho Chi Minh City since 2001. From 1999 to 2001, he was the Vice Chairman of the People's Committee of Ho Chi Minh City. Vice Chairman Nhan has been Associate Professor in Economics and Vice Rector of the Polytechnic University of Ho Chi Minh City, Director of Ho Chi Minh City Department of Science, Technology and Environment, and a member of the 10th National Assembly of SR of Vietnam. In 2002, he was a Full Professor in Economics at the National University of Ho Chi Minh City. Vice Chairman Nhan received his MPA in the United States and a Ph.D. in Technological Cybernetics in Germany. He is the author of two books, "Microeconomics" and "Causes, Consequences and Lessons for Vietnam," as well as other publications, including "The Financial - Economic Crisis in Asia (1997-1999)."

Nguyen Xuan Nham is President and CEO of PetroVietnam. He began his career as an Engineer with PetroVietnam in 1971. From 1980 to 1985, he was Deputy Chief Mechanic, Vietsovpetro Joint Venture Company, returning to PetroVietnam in 1985 and becoming Deputy Chief in various departments. In 1989 he was named Managing Director of Petroleum Technical Services Company and in 1996, he became Vice President for Refineries, Petrochemical and Services.

Nguyen Dy Nien is the Minister of Foreign Affairs of Vietnam. After participating in the National Liberation Movement starting in 1951, Minister Nien joined the Ministry of Foreign Affairs (MOFA) in 1954. From 1980 to 1983 he was Deputy Director and Director of MOFA, moving in 1984 to Assistant Minister and from 1987 to 2000 to Deputy Minister for Foreign Affairs and President of the Vietnam National Commission of UNESCO. He was appointed Minister of Foreign Affairs in January of 2000. Minister Nien was elected a member of the Central Committee of the Communist Party of Vietnam in 1991 and 1996. In 1995 he was appointed President of the National Committee for Overseas Vietnamese. He is a graduate of the Banaras Hindu University (India) and has published articles on foreign affairs and culture.

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Ong Keng Yong is Secretary-General of the Association of Southeast Asian Nations (ASEAN). A native Singaporean, he holds an L.L.B. from the University of Singapore and a Masters in Arab Studies from Georgetown University in Washington, D.C. Mr. Ong has a distinguished career in the Foreign Service. His numerous overseas postings included Deputy Chief of Mission in Washington, D.C., Head of Mission as High Commissioner to India and Ambassador to Nepal. Mr. Ong also served in political directorates at the Ministry of Foreign Affairs, overseeing Southeast Asian (ASEAN), North American and European Affairs. He was Press Secretary to the Minister for Foreign Affairs and Spokesman for the Foreign Ministry, Press Secretary to the Prime Minister of Singapore and Deputy Secretary. Mr. Ong serves on the Boards of several significant bodies in Singapore, including the Singapore Management University, the Housing and Development Board, the National Heritage Board, the Esplanade Theatres on the Bay Company and the National Crime Prevention Council.

Vo Hong Phuc has been Vietnam's Minister of Planning and Investment since 2002. From 1996 to 2002 he was a member of the Central Committee of the Vietnamese Communist Party. He began his career with the State Planning Committee in 1979, starting as an Officer with the Department of Industry and ascending in rank to the position of Vice Chairman prior to becoming the Vice Minister of the Ministry in 1995. Minister Phuc graduated from the Mineral Faculty of the Hanoi Technical University in 1968.

Nicholas Platt has been President of the Asia Society since 1992, following a 34-year diplomatic career. He served as US Ambassador to the Philippines (1987-1991) and Pakistan (1991-1992). He held Foreign Service assignments in Hong Kong and Tokyo, served as Ambassador to Zambia, accompanied President Richard Nixon on his historic 1972 trip to China, and was part of the US Liaison Office in Beijing from 1973 to 1974. Other government positions included Executive Secretary of the Department of State, Acting Assistant Secretary of State for UN Affairs, and Deputy Assistant Secretary of Defense. He holds degrees from Harvard and the Johns Hopkins University School of Advanced International Studies (SAIS).

Klaus Rohland is Country Director of World Bank Vietnam. A German national, he has held a number of key positions in the World Bank and in the German Government relating to the policy and implementation of international development assistance. Mr. Rohland's career has spanned a wide range of countries and positions. Mr. Rohland took up his post as Country Director of Vietnam, based in Hanoi, in September 2002. As the largest recipient of World Bank concessional lending assistance among all IDA-only countries, Vietnam is one of the Bank's most important clients. The World Bank provides \$500-\$800 million per year of Official Development Assistance to Vietnam for a broad range activities (economic reform, education, health, rural development, transport, water supply, energy etc.). Mr. Rohland attended Marburg University in Germany and holds a degree in Law and Public Administration.

Hilton Root is a Senior Fellow at the Milken Institute. His areas of expertise include international finance, economic development, economic policy reform and Asian affairs. A well-known policy expert, Dr. Root advises the Asian Development Bank (ADB), the IMF, the World Bank, the UNDP, the OECD, the U.S. State and Treasury Departments and USAID. Dr. Root served previously as U.S. Executive Director Designate of the ADB and as a Senior Advisor on development finance to the U.S. Treasury Department. He formerly directed the Initiative on Economic Growth and Democracy at the Hoover Institution. Dr. Root has taught at the University of Michigan, California Institute of Technology, the University of Pennsylvania and Stanford University. He is a frequent contributor to the Asian Wall Street Journal, the International Herald Tribune, Los Angeles Times and the Washington Post.

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Stanley Roth has been Vice President for Asia, International Relations, at Boeing since May 2001 with responsibility for strengthening Boeing's relationships in Asia, building on its already established global presence, and assisting in the development of new business opportunities. Mr. Roth has a distinguished career in government. From 1983 to 1992, he worked for the Subcommittee on Asian and Pacific Affairs of the House Foreign Affairs Committee, first as a staff consultant and then as Staff Director with responsibility for all activities of the Subcommittee which has oversight of U.S. policy toward the Asian-Pacific region, including foreign aid, military sales, trade issues and human rights. From 1993 until joining Boeing, he held a number of senior government positions, beginning with Deputy Assistant Secretary of Defense for East Asia and Pacific Affairs, then Special Assistant to the President and Senior Director for Asian Affairs at the National Security Council, and finally as Assistant Secretary of State for Asian and Pacific Affairs with responsibility for the formulation and execution of U.S. policy for Northeast and Southeast Asia.

Tadakatsu Sano has been Vice Minister for International Affairs for the Ministry of Economy, Trade and Industry of Japan since 2002. He received his Law Degree at Kyoto University and in 1969, joined the Ministry of International Trade and Industry. He was Executive Assistant to the Prime Minister in 1993; Director General, MITI Minister's Secretariat in 1999; and Director General, Trade Policy Bureau in 2001. His specific portfolio for trade policy includes World Trade Organization issues, Free Trade Agreements (FTA), regional issues such as APEC and OECD, bilateral trade issues, and other international policy issues including steel trade and international strategic energy interests.

Dominic Scriven is Managing Director of Dragon Capital. He graduated in 1985 from Exeter University with a combined honors degree in Law and Sociology. Of his eighteen years in investment, sixteen have been spent in Asia, principally Hong Kong and Vietnam. He has worked for M&G Investment Management (publicly listed in London), Sun Hung Kai and Co. (publicly listed in Hong Kong), and Citicorp Investment Bank. Throughout these years, he has been actively involved in fund management, corporate finance, and securities trading in most of Asia's developing capital markets. In 1991 he moved to Vietnam, spending two years enrolled at Hanoi University before co-founding Dragon Capital in 1994. Dragon Capital has raised \$65m from international investors (including the IFC) for investment in private sector and privatized companies. The company is also active in corporate finance and capital market development. A Vietnamese speaker, he sits on the boards of a number of Vietnamese companies, including two joint stock banks and two listed corporations.

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Sok Siphana was appointed Cambodia's Secretary of State for Commerce in May 1999, working extensively on trade promotion, trade policies development, commercial legal framework, and economic integration. He is the Deputy Chief Negotiator for Cambodia's accession to the WTO and the focal point for the Integrated Framework Initiative for Cambodia. Before joining the government, Secretary Sok was the Managing Partner of a Cambodian law firm with assignments for the World Bank, UNDP and ADB. Prior to this post, he served as the UNDP Legal Advisor to Cambodia's Senior Minister in charge of Rehabilitation and Development, Minister of Economy and Finance, and Vice-Chairman of the Council for the Development of Cambodia. Secretary Sok has assisted the Government of Cambodia at its highest level to formulate national development policies and was instrumental in supporting the Government negotiations of many bilateral and multilateral agreements. He holds a JD from Widener University School of Law in Delaware, and was admitted to both the Cambodia and the Pennsylvania Bars. Secretary Sok is a frequent lecturer and has written and published extensively.

Thongloun Sisoulith has been the Deputy Prime Minister and President of the State Planning Committee for the People's Democratic Republic of Laos since 2001. He was the Chairman of the Committee on Foreign Affairs of the National Assembly and a Member of the Standing Committee from 1998 to 2000. Deputy Prime Minister Sisoulith was Vice Minister of the Ministry of Foreign Affairs from 1993 to 1997 and Minister for the Ministry of Labour and Social Welfare from 1997 to 1998. He was a Professor at Vientiane University from 1978 to 1979 and received a Ph.D. in History and a Masters in Linguistics and Literature from the former Soviet Union. He is the current President of the SOS for Lao P.D.R. and is a Member of the International Senate of SOS-KINDERDORF International.

Kantathi Suphamongkhon is the Thai Trade Representative for the Americas, Europe, Australia and New Zealand, a newly created position ranked equivalent to Cabinet Minister and reporting directly to the Prime Minister. He is an Adviser to the Minister of Foreign Affairs, Executive Director and a Founding Member and former spokesperson of the Thai Rak Thai Party. He is also Special Adviser to Princess Chulabhorn of Thailand on various international activities. Dr. Suphamongkhon was elected to the Thai House of Representatives as Member of Parliament in 1995 and in 2001. His career in the Ministry of Foreign Affairs began in 1984 when he joined the International Organizations Department and focused on multilateral diplomacy during Thailand's term on the UN Security Council. Other posts included service in the Political Affairs Department and Director of the Policy and Planning Division. He holds a Ph.D. in International Relations from the University of Southern California.

Le Thi Bang Tam has been Vietnam's Vice Minister of Finance since 1995. Prior to that, she served as Director-General of the State Treasury Department at the Ministry of Finance from 1993 to 1995, and served as Deputy Director-General from 1991 to 1993. She began her career at the Ministry of Finance in 1976 as a specialist in the State Budget Department. In 1983 she studied Economics Management in the Soviet Union, and returned there to study for her doctorate from 1988 to 1991. After graduating from Hanoi University with a degree in Finance and Accountancy, Vice Minister Tam lectured at the University, beginning in 1970.

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Lawrence S. Ting is Chairman of Central Trading and Development Group. An alumnus of the Chinese Military Academy, U.S. Army Airborne Ranger School and Graduate School of Engineering at Columbia University in New York, Mr. Ting is also Chairman of the Chinese Military Academy Alumni Foundation and Columbia University Alumni Association of Taipei. After a distinguished service in the military, he participated in the establishment of a petro-chemical industry in Taiwan and rose to prominence in the plastics industry. Mr. Ting has also contributed significantly to the development of amateur sports serving in various capacities related to Taiwan's involvement in the Olympic movement. Mr. Ting is a recipient of various awards from many countries, including Vietnam, among which include the Medal of Honor of Ho Chi Minh City and the Prime Minister Citation for Outstanding Contribution to the Socialist Republic of Vietnam in recognition of his remarkable achievements.

Truong Dinh Tuyen has been Vietnam's Minister of Trade since 2002. He began his career as an Officer with the Hai Phong Equipment Company and teacher of Economics at the Technical and Commercial College. In 1970, he left to study in the USSR, returning in 1972 to become head of the Technical Division of B12 Petro Company and then Deputy Director in 1975. In 1979, Minister Tuyen joined the Petrolimex Company as Deputy General Director, leaving in 1981 to study Economics Management in the USSR. He returned in 1984 to become General Director of Petrolimex. In 1992 he moved to the Ministry of Trade where he was appointed Vice Minister and in 1997 became the Minister of Trade. In 2000 he was Provincial Committee Secretary of Nghe An Province. Minister Tuyen holds a degree in Mechanical Engineering from Hanoi Polytechnic.

Mark Vaile has been the Deputy Leader of the National Party and Federal Minister for Trade since 1999. He also holds the Federal seat of Lyne located on the Mid North Coast of New South Wales. A member of the National Party of Australia since 1978, he became Chairman of the Wingham Branch of the Nationals in 1982 and then Secretary of the National Party's Lyne Electorate Council in 1984. After serving as Campaign Director for the former Federal Member for Lyne over successive elections, in 1993 he was elected as the Federal Member for Lyne. In 1994 he became Deputy National Party Whip and from 1995 to 1997 he served as a Member of the Speakers Panel. He has also served on numerous Parliamentary Committees. In October 1997, Minister Vaile was elevated to the Coalition Cabinet as Minister for Transport and Regional Development. Upon the re-election of the Howard/Fischer Government in October 1998, he was appointed to the post of Minister for Agriculture, Fisheries and Forestry. His electorate includes a wide variety of industries.

Michael Vatikiotis was appointed Editor of the Far Eastern Economic Review in June 2001. Under his editorship, the magazine received two top awards: "Excellence in Magazines, English language" and "Young Journalist of the Year" by the Society of Publishers in Asia. The Far Eastern Economic Review has a circulation of more than 97,000 copies and has 15 news bureaus in Asia. Mr. Vatikiotis has spent the past fifteen years reporting and writing about Asia. He joined the Far Eastern Economic Review in July 1987 as Jakarta Bureau Chief, moving to Kuala Lumpur in 1991 and to Bangkok in 1994. In 1999 he was appointed Managing Editor of the Far Eastern Economic Review and moved to Hong Kong. Mr. Vatikiotis's publications include "Indonesia Politics under Suharto", now in its third edition, "Political Change in Southeast Asia: Trimming the Banyan Tree", and "Debatable Land", a collection of short stories all set in Southeast Asia. Mr. Vatikiotis has a B.A. from the School of Oriental and African Studies, London University and a Ph.D. on Thailand from Oxford University.

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Mr. John (Jack) S. Wadsworth, Jr. is the Honorary Chairman of Morgan Stanley Asia and an Advisory Director of Morgan Stanley. Mr. Wadsworth joined Morgan Stanley as a Managing Director in 1978. He moved to Japan in 1987 as President of Morgan Stanley Japan. In 1992, Mr. Wadsworth moved to Hong Kong as Chairman of Morgan Stanley Asia, Chairman of Morgan Stanley India Securities Limited and Chairman of Morgan Stanley Asia (Taiwan) Limited. In 2001, he moved from Hong Kong to San Francisco. Mr. Wadsworth is Vice Chairman of the Asia Society's Board of Trustees, the Vice Chairman of the Pacific Basin Economic Council (PBEC) United States Member Committee, the Treasurer and Chairman of the Finance Committee and Director of PBEC International, a Trustee of Williams College, and a Board member of the Guggenheim Museum of New York. Mr. Wadsworth also serves as an Advisory Board member of Softbank Asia Infrastructure Fund, and is a member of the Advisory Board Committee of Walden International. He is a member of the Board of Directors of Pixar Animation Studios and is a General Partner of Manitou Ventures.

Andrew V. White is Vice President of Corporate Affairs for Philip Morris Asia Pacific. He joined Philip Morris U.S.A. in 1989, moving in 1990 to Philip Morris International (PMI) in Lausanne. He was appointed Director Corporate Affairs of Philip Morris Russia in 1995, and Vice President Corporate Affairs, Eastern Europe Region in 1998. In 2001, Mr. White was appointed to lead PMI's newly established Brand Integrity Department based in Lausanne, working with law enforcement, governments and international bodies around the world to disrupt, reduce and eliminate the international counterfeit trade in PMI brands. In 2002, he relocated to Hong Kong with responsibility for region-wide corporate affairs strategy and programs in communications, public affairs and government regulation and relations in markets in China, Japan, Australia, Korea, Hong Kong, Indonesia and the Philippines. He is responsible for ensuring Philip Morris Asia Pacific is aligned with and responsive to evolving expectations of governments and other key stakeholders of a responsible tobacco company in support of PMI's business objectives in the region.

Marcus Wright is the Senior Editor for Dow Jones Newswires in Asia-Pacific, in charge of the newswire's editorial operations in this region. Mr. Wright has worked for Dow Jones Newswires since 1987, and has held a variety of reporting and editing positions in London, Bahrain, New York and Singapore. He has worked in Asia since 1996, and took up his present position in early 2000. Mr. Wright was educated at U.K.'s Marlborough College and at Oxford University.

Ryuichiro Yamazaki is Japan's Ambassador for International Trade and Economy, the Chief Negotiator for the WTO negotiations, and Chief Negotiator for the Free Trade Agreement negotiations with Mexico. Ambassador Yamazaki joined the Ministry of Foreign Affairs in 1967. Earlier in his career he was responsible for areas such as North American political and security affairs, the GATT Uruguay Round and OECD issues. His ambassadorial postings have included Washington, D.C. and Beijing, and he was Minister and Consul-General in London and Deputy Permanent Representative to the UN. In Tokyo during the 1990's, he was seconded to the Office of External Affairs of the Prime Minister's Office at the time of the Gulf war crisis, was Deputy Director-General of the Foreign Policy Bureau handling Security Council and PKO issues, and seconded to the Japan Defense Agency as its Director-General for International Affairs. He was spokesman for MOFA as well as Prime Minister Mori's international press spokesman during his eight overseas visits. From 2001 to 2002, he was Ambassador to Vietnam and was awarded the Friendship Medal by the Vietnamese Government upon his departure.

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**Opening Markets and Continuing Growth:
Vietnam and the Asian Economy**
13th Asian Corporate Conference
March 5-7, 2003

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