



The Socialist Republic of Viet Nam

2. Development Context

Government Development Prospectus

Development in Viet Nam is now very rapid. The Government still maintains that it follows socialist principles but great reforms over the past ten years have opened up the way to a return of thinly disguised capitalism.

After the misery of twenty years of war and a subsequent decade of poverty and food shortages, the government started to dismantle the commune system and return land to individual families at the same time opening up the free market. The results have been impressive and Viet Nam has suddenly sprung from being a food deficit nation to being the third largest rice exporter in the world after USA and Thailand.

Opening up of the economy, demobilisation of much of the large army, making attractive terms for foreign investment and the recent ending of the US economic embargo are all creating the scene for massive economic growth.

Foreign investment in Viet Nam is already US\$2 billion with another US\$6 billion pledged. Property prices are soaring and trade grows at an uncontrollable pace. Singapore has become Viet Nam's largest trade partner with a tenfold growth in trade over the last four years.

Having witnessed the failure of the Soviet economic model, Viet Nam is veering more towards the Chinese style of economic reform and encouragement of joint venture.

Investment is encouraged in the development of manufacturing industries and oil exploration. Tourism is also seen as a major source of revenue. Industrial plantations, the traditional mainstay of the Vietnamese economy, are getting a boost of reinvestment and upgrading.

Major problems are being felt in the lack of infrastructure to support such rapid economic growth, lack of controls and taxation and the growing gap between private sector and the government sector economies. Uncontrolled growth could be a major threat to what is left of Viet Nam's precious biodiversity.

Figure 9 (not yet implemented) summarises information on both the principal donors to Viet Nam during 1992 and the major areas of overseas development assistance. Figure 9. Principal donors and aid activities in Viet Nam

Human Demography and Impacts on Biodiversity

Viet Nam is already one of the most densely crowded countries in the world, with a population of 65 million people or over 200 per km². Some 89% of the population is made up of Viet and Muong people who occupy the two great agricultural deltas and the narrow coastal zone of the country. These areas are very densely populated with more than 500 persons per km². The remaining 11% of the population is made up of more than 40 different ethnic minorities. The most numerous minorities are the Mon-Khome group and the Thai groups in the south and north respectively. The H'mong, or Meo, are another important group which although not numerous affect very large areas of forest in the north of the country through their destructive form of shifting cultivation. The H'mong are recent settlers from southern China. Chinese (Han-Hoa) dominate in a few areas of northern Viet Nam.

The population grows at a rate of 2.4% per annum. Overpopulation is already a huge problem with landless poor being resettled in the central highlands at expense of the last extensive forests in the country. Forests are being cleared higher and higher into the hills, in areas quite unsuitable for sustained agriculture. The constant flow of refugees out of the country is mostly a reflection of the critical population imbalance rather than for political reasons.

Energy Issues

Viet Nam has large reserves of coal particularly in the north of the country. Coal and coal bricks are the main fuel used in northern towns.

Hydropower is becoming increasingly important. The Hoa Binh dam for example supplies all electricity to Hanoi and other northern towns. Viet Nam has no nuclear power but there are plans to build a first nuclear power station.

Petrol is imported for the running of the fast increasing number of cars and motorbikes in the country. However, Viet Nam has now started to exploit the offshore oil reserves on the southern continental shelf and may soon become self-sufficient and even an exporter of oil and gas.

In the south, most town households use charcoal for domestic cooking. This has a large impact on remaining forests. In village areas throughout the country the continued use of wood fuel is a continuing problem. Moreover, villagers with access to forest cut more wood than they need themselves and earn money by selling bundles of firewood at the roadside to passing lorries and trucks.

Even some industries are fuelled by wood. Cement and brick making consumes vast amounts of woodfuel.

Pollution and Waste Disposal

The National Plan for Environment and Sustainable Development proposes the establishment of a pollution control system and standards for controlling industrial pollution, wastes etc. The Ministry of Science, Technology and the Environment has subsequently developed a number of standards such as Maximum Permissible Concentrations (MPC's) that can be released in the form of toxic chemicals, dust, noise and water pollutants in the workplace and populated areas. Enforcement of these standards remains very weak but with the recent passing of the Law of the Environment things may soon improve.

There is almost no control at present of waste discharge into the sea or even into large rivers. One major concern must be the threat of oil spills off the southern coasts. This a very busy shipping lane where accidents could happen, an area where ships flush their bilges, and where Viet Nam is fast going ahead with oil exploration and the construction of drilling platforms. Contingency measures are not in place and a major oil spill could destroy much of the mangroves and coral reefs in the area.

Marine and Coastal Development

The marine environment is threatened by a variety of developments. The biggest threat is oil exploration on the southern shelf. Oilfield development rose from 41,000 tonnes production in 1986 to 5.2 million tonnes in 1992. This development involves not only more shipping and disturbance to the area but also a growing threat of oil spillage and pollution.

Viet Nam's inshore fisheries are heavily over-utilised. There are a total of 54,000 fishing boats. Fishery statistics for the seas north of 20N between 1987 and 1992 show that actual production has dropped by 39%, despite a 32% increase in total vessel power.

Coral mining is a serious development. Coral is mined and burned to produce lime and cement. Two cement factories in Khanh Hoa and Ninh Thuan (see [Figure 4](#)) each produce 20,000 tonnes of cement per year, requiring 80,000 tonnes of coral. There are many such factories along the coast.

Much of the seafront is being physically developed as tourism areas, factory sites or fishing villages. There is almost no natural undisturbed coastline left. Marine and coastal tourism is driving a new demand for souvenirs such as rare shells, turtles, decorative corals and so on, whilst collecting of ornamental fish for trade to Singapore is also a growing problem.

River pollution including upland silt wash-off, plus domestic and industrial discharge, is a serious threat to the marine environment. Coral reefs in Cat Ba National Park are being killed by the increased sediment load of the dyked Red River Delta. Pollution from ports and ships is also a threat. The number of ships registered in Viet Nam is over 800 with a total tonnage of over a million GRT.

Cultural Aspects of Resource Utilisation

There are some signs of traditional and cultural respect for nature and restraints on the utilisation of

natural resources. Some Thai villages in the north of the country still set aside small forest patches as areas to collect medicinal plants, perform burials and protect stream sources. Some Buddhist attitudes persist. Hunting is prohibited in the grounds of temples and on some forested hills around temples. Holy turtles are protected in the lakes around Hanoi. There is a superstitious reluctance to cut fig trees among most ethnic groups.

However, current attitudes remain for the most part entirely pragmatic. Everything that can be eaten, used, or sold is taken at every opportunity. Animal rights are not respected. Cruelty is commonplace, from the keeping of dogs in tiny cages prior to their slaughter as food, to the public teasing of exhibited animals in the national zoos.

Discrimination towards the ethnic minority peoples is strictly forbidden and each ethnic group has the right to use its own language and writing form, and to observe its own cultural traditions and customs. The government adopts policies aimed at development of all aspects so as to gradually improve the material and spiritual life of ethnic minority people. Preservation of many traditional uses of biodiversity and domestic varieties are preserved through the preservation of Viet Nam's diverse cultures.

Manpower and Training Capacity

The country lacks nothing in terms of manpower but has a shortage of trained staff in certain sectors especially conservation work and a lack of funds to employ such staff.

For example, there are only two trained biologists working in the Ministry of Forestry to look after the country's 87 nature reserves and similar shortages are found at provincial and district level.

Shortage of trained manpower was identified as one of the most critical constraints in managing the country's important biological resources and training was therefore made the main component of the Viet Nam GEF project. Some US\$2.7 million will be spent on training conservation staff under this project, with the great emphasis on guard training and reserve manager training at field training centres at Cuc Phuong, Bach Ma and Nam Bai Cat Tien national parks in the north, centre and south of the country respectively. The project will also strengthen the conservation components of standard forestry training for all new forestry trainees and provide overseas training scholarships for a small number of managers to receive higher training overseas.

In fact Viet Nam has quite good facilities to do almost all needed training in-country in its numerous universities and scientific institutes.

Health and Education

Viet Nam enjoys relatively high standards of education, with some 500,000 teachers in 1988. Primary school participation is close to 100% and the 1992 literacy rate is estimated at 88%. There are numerous centres of higher education throughout the country and universities in Hanoi and Ho Chi Minh.

Standards of health are rather poor. Infant mortality and malnourishment are high. Levels of immunisation

are low so that diseases such as diphtheria, scarlet fever, tuberculosis, and malaria are common. The numbers of hospitals, clinics and general standards of medical treatment are very poor.

A more complicated health problem is the high level of birth defects, cancers and spontaneous abortions. It is claimed many of these latter problems are a by-product of the stresses of the long war, including exposure to dioxin from the agent orange defoliant sprayed over much of the southern half of the country.

Environmental Impact Assessment (EIA) Policy

The Law of Environment was signed in December 1993, and provides the basis for the ordering of Environmental Impact Assessments.

In theory, all major developments will be required to undertake an EIA and demonstrate that the development will not be deleterious to the environment or that any such damage can be mitigated.

Initially all foreign joint ventures, secondarily all major government projects, and eventually all major developments, will be subjected to such regulations. The Ministry of Science Technology and Environment are refining industrial standards that must be met both in the EIA stage and in eventual implementation stage of development.

is Vietnam's seventh largest investor, with some US\$1 billion invested, mostly in industrial and information technology projects in Hanoi and HCMC. Overall some \$20 b. is invested in Vietnam. (The Star/Kuala Lumpur, Aug. 29, FBIS-EAS 96-69).

* Japan will extend a 1.99 million yen grant to Vietnam for a project to improve primary school facilities in Vietnam, the Japan Foreign Ministry announced Wednesday (Sept. 4). The money will be used to repair and build 45 elementary schools along the central coast and furnish them with educational equipment. (Kyodo Sept. 4).

* Royal Cambodian Army Chief of General Staff Ke Kimyan arrived in Vietnam Aug. 21 for a one week visit, meeting with Vietnam's Defense Minister and other officials. His visit came at a time when the Khmer Rouge appear to be disintegrating with the defection of Ieng Sary and other high officials. (Cambodia Times, Aug. 26-Sept. 1, FBIS-EAS 96-175).

* As Vietnam and Cambodia develop their tourist industry along the lines of Thailand, they become more vulnerable to the world's child sex trade, said Ron O'Grady, head of lobby group End Child Prostitution in Asian Tourism (ECPAT), at a Stockholm conference (Aug. 30). Southeast Asia remains the worst affected region in the world by this problem. The conference of the World Congress Against Commercial Sexual Exploitation of Children attracted over 1,000 delegates to Stockholm from 130 countries. Save the Children said it will monitor pedophiles' use of the Internet and is encouraging internet users to pass information to the police (Reuters, Aug. 30).

* Many foreigners have been using phony \$100 traveler's cheques in Ho Chi Minh City and Thua Thien-Hue province, say Vietnam security officials. Nhan Dan (Aug. 29) says the counterfeiters would check into hotels with phony passports so they could launder the money into Vietnamese dong. (FBIS-EAS 96-173).

* SRV National Assembly Chairman Nong Duc Manh visited Thailand Sept. 3-7 to meet with his counterparts and high officials there and discuss bilateral relations. Chief issue discussed was the continuing territorial dispute over fisheries and the detention of 76 Thai fishermen in Vietnam. (Radio Bangkok Sept. 4, FBIS-EAS 96-172).

* Continued good relations between Russia and Vietnam was pledged during a celebration of Vietnam's 51st National Day at the Vietnamese embassy in Moscow, Sept. 2. Russia's Energy Minister Petr Rodionov said the Vietnamese should be profoundly grateful to Russian specialists who helped Vietnam on several projects, thereby insuring "Vietnam's energy independence." (Itar-Tass Sept. 3, FBIS-SOV 96-172).

* ASEAN's first forum on Internet agreed Wednesday (Sept. 4) to regulate Internet and block off sites that offend "Asian values." ASEAN sources said it would be difficult to develop a uniform policy on internet censorship, but participants at the forum agreed to exchange more information among their nations regarding pages which each country blacklists. They also agreed to improve an ASEAN webpage, launched last year by the ASEAN secretariat based in Jakarta. (Kyodo, Reuters Sept. 4).

* Vietnam does not yet have direct access to Internet, but some officials have said controlled access is possible by the end of the year, according to Kristin Huckshorn of the San Jose Mercury News (Sept. 2). Huckshorn reports on the country's first cybercafe, located in Ho Chi Minh City, where customers may send and receive e-mail or indulge in games such as solitaire and minesweep. Cafe Tam Tam has become a hit, says Huckshorn, used primarily by foreigners, but also Vietnamese residents. The cafe was launched by Huynh Minh, 26, a returnee from Hong Kong, and his American partner Tom Rapp, a restaurant owner, with a \$40,000 investment. It involves four PC's, one with a CD-ROM drive, and an HP printer, and is visited daily by about 100 customers. Customers may send e-mail abroad for \$1/page, \$.20/page to receive it. The cafe is located downtown at 87 Tran Quang Khai, HCMC.

* Sales of Compaq computers in Vietnam jumped by 60% last year, says Paul Blinkhorn, the company's commercial business director for the Asia Pacific region. The company holds a market leading 20% share of Vietnam's PC market. Its main customers are state owned businesses and government ministries. Overall the number of computers in Vietnam has grown rapidly, from 150,000 at the end of 1995 to a projected 275,000 by the end of this year. (Dow Jones News Sept. 5).

THE REFUGEES

* A Hong Kong prison official acknowledged using Vietnamese criminal gang members to control other Vietnamese boat people in the detention centers, reports Lucia Palpal-latoc of the Hong Kong Standard (Sept. 9, FBIS-EAS 96-175). The unnamed Correctional Service Dept. (CSD) officer told Palpal-latoc that camp guards have put gang leaders in direct control of the lives of the boat people, intimidating those who do not follow the rules. Guards have given the gang leaders extra benefits and allowed them to extort the camp residents. The May 10 riot in which 26 buildings and 53 vehicles were burned was instigated by a gang leader and former Viet Cong officer said the CSD official. He said prison guards used the wrong strategy in controlling the prisoners: "We should have helped the guys who really needed our help -- the handicapped, the mentally retarded and the elderly. But we had put our resources particularly with the gang leaders." Hong Kong authorities have long denied allegations of using gang members to control the Vietnamese.

* Hong Kong camp managers are hoping for a surge in "voluntary" repatriation of Vietnamese as Tai A Chau detention center is closed. Some 5,000 residents of the center are being transferred to Whitehead Detention Center, the next step toward forced repatriation. A Hong Kong official said only 3,661 people have returned under the voluntary repatriation program from Tai A Chau over the last five years, a figure he considers "disappointing." (Hong Kong Standard Sept. 8, FBIS-EAS 96-175).

* The South China Morning Post reports Sept. 11: "Some 218 Vietnamese boat people were forcibly repatriated on two flights after Monday's operation was canceled because of Typhoon Sallyi. More than 30 Vietnamese had to be armlocked or carried on to the planes during the 6-and-1/2- hour operation." (FBIS-EAS 96-177).

* Boat People SOS Committee is protesting the forced repatriation of Vietnamese boat people from Southeast Asia, and urging the U.S. congress to investigate the UNHCR's involvement. (BPSOS, Sept. 4).

* The Vietnamese-American community has raised \$1.3 million to help the stranded boat people in Philippines, according to Thoi Bao newspaper (San Jose). A fund raising concert in Orange County, California netted \$230,000, while 15,000 people who participated in a San Jose, California walkathon raised another

\$350,000. The money will be used to establish a Vietnamese village in Palawan Island camp, and help the Vietnamese become permanent residents if they wish to do so. Philippines Catholic Bishop Ramon Argreulles recently completed a two week visit to the U.S. to help raise funds. (source: news sent by Philip Phu Bui, Aug. 31).

OTHER NEWS

* FBIS East Asia Daily Report ceased publication in paper format on Sept. 2. All other FBIS daily reports will also cease this year in paper form. Henceforth, World News Connection, located at <http://wnc.fedworld.gov> will carry on the work of FBIS in online format (cost starting at \$50/month). Unfortunately the news on Vietnam is still relatively sparse in comparison to what was published in the paper reports, but hopefully this will improve. FBIS put out by the U.S. government over the last 50 years has served as an invaluable source of information for government officials, academics, journalists and other professionals who follow events closely around the world.

* The U.S. government's Asia Pacific Network (formerly known as Radio Free Asia) is seeking journalists who have background and experience in Southeast Asia and are fluent in Vietnamese. Contact: APN, P.O. Box 66002, Washington, DC 20035; or fax (202) 457-6996. (posting by Giao Nguyen in soc.culture.vietnamese, Sept. 9).

* A workshop on "Development Dilemmas in the Mekong Subregion" will be held Oct. 1-2 at the Monash Conference Centre in Melbourne, Australia. Several panels are scheduled, with academics and officials of the region speaking. For more information, contact: Monash Asia Inst., Monash University, Clayton, Vic 3168, Australia. tel: +61 3 9905 5280; fax: +61 3 9905 5370.

INVESTMENT PROJECTS IN HUNG YEN

Hungyen is agricultural province has just reformed with its natural area- 890 square kilometres. Located on the Red River Delta and population of 1,084,000 in which are 90% number of inhabitants of 25 thousands peasant households, 552,000 of labour ages and 470,000 farming labourers. Agriculture is the main produce branch of the province, agricultural produces annual hold approximately 60% of the value of the general social products.

Hungyen has favourable economical and geographical position on the main point economical triangle of the North (Hanoi - Haiphong - Quangninh). one of the important areas supply cereals, foodstuffs, vegetables and fruits to the Capital. Along the side of National Highway 5 convenient to supply foodstuffs to Industrial centres, Haiphong international port, Quangninh, Noibai airport for export.

With 55,500 hectares cultivated land - Red River alluvial soil in the tropical and monsoon region, has cold winter, Hungyen is suitable for growing various plants high quality and large volume of products if have investment in and consumption market. Beside of the main products are rice with output more than 432,000 tonnes, 42,000 tonnes maize, 50,000 tonnes sweet potatoes. The province has also many kinds of fruit-trees and vegetables such as longan: jujube; banana; cucumber; cassaba melon; tomato; carrot; galic; ginger; mushroom; chilli...

Longan is grown in Hungyen Town and Tienlu district with 2,500 hectares area, over 500,000 trees; cucumber in Anthi, Myvan; cassaba melon grown in Kimdong, Tienlu and Phucu, area is more than 100 hectares with output of 20 tonnes/hectare if there're high productivity seeds and investment in its output will improve from 40 to 50 tonnes/hectare; tomato concentrate in Vangiang and extend to Myvan district; potato in Chaugiang, Myvan and Tienlu district; growing area may increse highly, jujube and banana in Vangiang and Hungyen Town with disperse scale in households, if its plains are improved and have consumption market it will be increse manyhold area and output; soy-bean in Chaugiang alluvial plain for spring-summer crop. Myvan field for winter crop in and out of dike areas.

All most of Chaugiang and Myvan may expand many kind of essential oil foodstuff with the large scale such as basil., mint , pepermint-oil...

Breeding branch develop depend on profuse source of cereals for cattle, poultry and consumption market, the province has now flect of 300,000 pigs and 40,000 cows.

However, up-to-now most of Hungyen's agricultural produces, foodstuffs are used in form of fresh, primitive products and cursory processing simply. Processing of agricultural produces industry has not develop yet, limited scale, primitive equipments and backward technology, most of products are consumed in domestic as not high quality to meet the demand of international market.

As to lack of Investment Capital, high quality and productivity plants, advanced technical and fruits, vegetables and foodstuffs technology to process, consumption market is not settle therefore the province has not expand high quality fruits, vegetables and foodstuff manufacture to meet the need of the market and export.

In general agricultural produces, foodstuffs processing of Hungyen is limited, out of proportioned to resources potential and labour force at the present condition. The Province defines clearly this is a field which need take advantage of source of investment capitals in and out country, one of the main way speed up to develop eco-social of the province. Every local otherities calasses and others relevant of The Province will provide the best condition, preferential treatment and every assistances give to foreign investors who want to operate here./

INVESTMENT PROJECT

1. Name of project : Fruits processing project for export
2. Place of project implementation : Hung Yen Town Industrial Zone
3. Project Partners :
 Vietnam Partners : NACENTECH + HUNG YEN
 Foreign Partners : Being look for
4. Objectives of the project : Processing fruits and vegetables
5. Project implementation conditions : In the region is suitable for buying high quality fruits and convenient communications to consume.
6. Estimated investment capital : 8,000,000 USD
7. Type of investment : Join venture or 100% foreign owned capital.
8. Production Scale and Technical Requirement : 5,000 Tonnes products per year, advanced equipments may process high quality fruits standard for export.

INVESTMENT PROJECT

1. Name of project : Processing spices and foodstuff aromatic project.
2. Place of project implementation : HungYen Town (IZ).
3. Project Partners :
 Vietnam Partners : NACENTECH + HUNGYEN
 Foreign Partners : Being look for
4. Objectives of the project : Investment in growing and processing spices.
5. Project implementation conditions : In the region is suitable for growing and buying spices plants such as : onion, garlic, chilli, gingers, foodstuff essential oil, basil, citronella ... available in the region for export and consume in the country.
6. Estimated investment capital : 4,000,000 USD
7. Type of investment : Joint venture or 100% foreign owned capital.
8. Production Scale and Technical Requirement : 3,000 tonnes products per year, advanced equipments may process spices and foodstuff aromatic export-standard.

INVESTMENT PROJECT

1. Name of project : Foodstuff processing project.

2. Place of project implementation : Hungyen Town.

3. Project Partners :

Vietnam Partners : NACENTECH + HUNGYEN

Foreign Partners : Being look for

4. Objectives of the project : Processing porks, beef, chicken meat of location in form of frozen meat, pie, sausage for export and consume substitute import products in the country.

5. Project implementation conditions : In the region produces cattle and poultry with the large scale.

6. Estimated investment capital : 4,000,000 USD

7. Type of investment : Joint venture or 100% foreign owned capital.

8. Production Scale and Technical Requirement : 4,000 tonnes per year, Advanced equipments process foodstuff export-standard.

INVESTMENT PROJECT

1. Name of project : Growing and processing mushroom for export.

2. Place of project implementation : Hungyen Town.

3. Project Partners :

Vietnam Partners : NACENTECH + HUNGYEN

Foreign Partners : Being look for

4. Objectives of the project : Set up investment in high quality train of mushroom and technical for farmers to grow, buying and processing mushroom in form of tin for export.

5. Project implementation conditions : Resources of raw materials (straw, rice stubble) for growing and may produce with the large scale.

6. Estimated investment capital : 5,000,000 USD

7. Type of investment : Joint venture or 100% foreign owned capital.

8. Production Scale and Technical Requirement : 1,500 tonnes products per year, train of mushrom and advanced technical, modern equipments may process mushroom export-standard.

INVESTMENT PROJECT

1. Name of project : Growing flowers project for export.

2. Place of project implementation : MyVan district.

3. Project Partners :

Vietnam Partners : NACENTECH + HUNGYEN

Foreign Partners : Being look for

4. Objectives of the project : Set up farmers to grow flowers and buying for export.

5. Project implementation conditions : In the region is suitable for growing various kinds of flowers, convenient communications to consume.

6. Estimated investment capital : 3,000,000 USD

7. Type of investment : Joint venture or 100% foreign owned capital.

8. Production Scale and Technical Requirement : 1,500 tonnes products per year, train of flowers, high technical and advanced protection technology.

INVESTMENT PROJECT

1. Name of project : Potato processing project for export.

2. Place of project implementation : MyVan district.

3. Project Partners :

Vietnam Partners : NACENTECH + HUNGYEN

Foreign Partners : Being look for

4. Objectives of the project : Processing potatoes in form of flour, dry slice, for export.

5. Project implementation conditions : The region is suitable for growing potato with the large scale and convenient communications.

6. Estimated investment capital : 4,000,000 USD

7. Type of investment : Joint venture or 100% foreign owned capital.

8. Production Scale and Technical Requirement : 3,000 tonnes products per year, high technology and modern technical growing and processing potato export - standard.

INVESTMENT PROJECT

1. Name of project : Clean vegetables produce project.

2. Place of project implementation : ChauGiang district.

3. Project Partners :

Vietnam Partners : NACENTECH + HUNGYEN

Foreign Partners : Being look for

4. Objectives of the project : Orgnize to produce clean vegetables supply Cities and Industrial Zones.

5. Project implementation conditions : Have good conditions to produce clean vegetables, in the central of Industrial Zone and Cities of the North.

6. Estimated investment capital : 4,000,000 USD

7. Type of investment : Joint venture or 100% foreign owned capital.

8. Production Scale and Technical Requirement : 5,000 - 7,000 tonnes products per year, advanced technological process manufacture clean vegetables economic effects.

List of Major Projects for Foreign Investment 1997-2000

No	Name of Project	Location	Technical Number	Capital Million\$	Type of Investment	Expected Partner
TRANSPORTATION						
1	Road around Hanoi	Hanoi	59.3km highway 8 lanes	1700	BOT	USA, Japan
2	TanSonNhat Airport	HCMcity	13.5km long	210	BOT	Malaysia
3	HCMcity-Vungtau Highway	HCMcity to Vungtau	59km highway, 28-30 m wide, 4 and 8 lanes 200m and 1000 m bridges	314	BOT	South Korea
4	South ThangLong-HungVuong	Hanoi	6.7km highway, 60m wide	100	BOT	USA, Japan
5	NhaBe Port	HCM city	60ha area, 1,500m long port	130	Join-venture	West Europe Japan, Belgium
6	BinhDien Port	HCM city	20 ha	20	Join-venture	West Europe Japan
7	PhuMy Port	Baria - Vungtau	1.3 km long port, 80ha area	120	Join-venture	Japan
8	CaiMep Port	CaiMep - Vungtau	46-700m long port, 35-40 ha area	70	Join-venture	Belgium
9	ThuThiem Bridge	HCM city	2,300m Bridge	130-200	BOT	Germany
10	BinhPhuoc Bridge	HCM city	400 m long	20	BOT	Australia Germany
11	Plane Maintenance Center	HCM city	for AIRBUS, BOING ATR72	20		Australia
12	Public Transportation	Hanoi	Transportation	136	Join-venture	South Korea, Japan
TELECOMMUNICATION						
13	Light Cable along TruongSon mountain	along Truong Son	SDH	50		USA, Japan West Europe
14	Vietnamese Telecommunication Satellite			200		USA, Japan
15	Mobile phone net	whole Country	800,000dong/phone	900		USA, Japan West Europe
16	Pager net	whole Country	400,000 dong/pager	35		USA, Japan West Europe
17	Telecommunication equipment	Hanoi HCMcity	CDMA	20	Join-venture	USA
18	Infrastructure highTechnology	HCMcity				
19	HiepPhuoc Industry Center	HCMcity				
20	CatLai Industry center	HCMcity	1,200ha	200	Join-venture	Belgium

21	KimHoa Industry Center	VinhPhuc	100 ha	50	Join-venture	South Korea
22	SongCong Industry center	Thai Nguyen				
23	Phu Cat Industry center	HaTay				
24	Le Mon Industry center	ThanhHoa				
25	Nghi Son Industry center	ThanhHoa				
26	Vung Ang Industry center	Hatinh				
27	Highway9 Industry center	QuangTri				
28	BacChuLai Industry center	QuangNam				
29	QuangPhu Industry center	QuangNgai				
30	PhuTai Industry center	BinhDinh				
31	HoaHiep-TuyHoa Industry center	PhuYen				
32	PhanThet Industry center	BinhThuan				
33	HungPhu Industry center	Cantho				
34	DucHoa Industry center	LongAn				
35	MyTho Industry center	TienGiang				
36	Dongthap Industry center	DongThap				
CITY DEVELOPMENT PROJECTS						
37	Apartments new cities	Hanoi HCMcity HaiPhong			Join-venture	
38	WaterSupply	HCMcity	300,000m3/day-night	145.1	BOT	
39	Biographical waste	HCMcity	2000tons/ day	63	BOT	
40	Solid waste	DaNang	200,000tons/year	15	BOT	
41	Solid waste	ThuaThien Hue	200,000tons/year	15	BOT	
MINERAL EXPLOITATION						
42	Cupper	LaoCai	25000tons/year	135	Join-venture	Australia, Canada Holland, USA

43	Bausit, aluminium	TanGiai LamDong Daklak		600	Join-venture	Australia, Canada Holland, South Korea
PETROLEUM						
	1. Continue projects					
44	On-going mine			245		
45	DaiHung oil field			480		
46	ThanhLong oil field			300		
47	BP oil field			1200		
48	AEDC oil field			200		
49	PEDCO oil field			200		
50	RUBY oil field			300		
51	RangDong oil field			300		
	2. New projects					
52	Exporation and Exploitation new field			500-1000	Join-venture	
53	NamConson airpipe	South	400km pipe	400		West Europe USA
54	Oil refinery	Middle or North	6 million tons/ year	1500-2000	Join-venture	USA, Japan, West Europe
55	Petroleum Services	South	Port building Maintenance platform, oil ship	1000	Join-venture	USA
56	Air Turbo	ThaiBinh	600 MW			
57	PhuMy2-2 Power Plant	Baria - VungTau	600 MW	400	BOT	
58	PhuMy3 Power Plant	Baria - VungTau			BOT	
59	PhuMy4 Power Plant	Baria - VungTau	2x2x200 MW	650	BOT	USA, Germany England
60	Pleikrong Hydro Electric Plant	Pleiku	120MW	236	BOT	
61	DongNai Hydro Electric Plant	DongNai	200MW	248	BOT	
MECHANISM						
62	Car and Motobike equipment	Hanoi		80	Join-venture	Japan, Taiwan
63	Building Material	Haiphong	30,000tons/year	30	Join-venture or 100%foreign capital	
64	Building Tools	Hanoi or Quang Nam DaNang	10,000 tons/year	35	same	
65	Elevators	DongNai Baria	500 /year	10	same	
66	Concrete	DaNang	100 locations 1000 motors	80	same	

67	Electrical Motors	Hanoi		25	same	
68	Small Diezen	Hanoi	30,000 /year	15	same	
69	Hydro Diezen	HaiPhong	500 / year	30	same	USA Western Europe
70	Large mechanism	Haiphong		150	same	USA, Japan Western Europe
71	Shipbuilding	HaiPhong- Quang Ninh - Khanh Hoa	10,000DWT, 15,000 DWT, 30,000 DWT	60	same	Japan, Western Europe
72	KRAZ cars	Quang Ninh	1000 -1500 / year	12	same	
73	Standard goods		5 million tons/ year			
74	Ball ring		5 million rings/ year			
75	Mechanic machine		500-1000/ year			
76	Tractor	HCMcity	50HP, 80 HP, 170HP	30	same	Western Europe USA
ELECTRONIC AND ELECTRIC EQUIPMENT						
77	High qualified anti-electronic shock porcelain	HaiDuong	110-220-500 KV		Join-venture	Germany, Japan, USA
78	Electronic Health Care equipment			20	Join-venture	Western Europe USA
79	Magnetic materials and products	Hanoi HCMcity	5 million products /year	30	Join-venture	Japan, USA
80	Senser, PLC				Join-venture	
81	Compact Disc		3 million / year		Join-venture or 100% Foreign Capital	
82	Computer screen		2 million / year		Join-venture	
83	Computer parts		10,000 / year		Join-venture	
84	Optical discs	Hanoi HCMcity HaiPhong	3 million / year	15	Join-venture	Japan, USA
CHEMICAL FERTILIZERS						
85	PS	Baria Vungtau	30,000 tons/ year	15	Join-venture or 100%foreign capital	Japan, USA
86	PS	haiphong	30,000 tons/ year	26	Join-venture or 100%foreign capital	
87	PP2	Middle	260,00 tons/year	212	Join-venture or 100%foreign capital	Japan
88	PP2	DungQuat	100,000 tons/year	82-113	Join-venture or 100%foreign capital	

89	PE	Baria Vungtau	160,000 tons/year	330	Join-venture or 100%foreign capital	South Korea
90	PE	haiphong	300,000 tons/year	250	Join-venture or 100%foreign capital	USA
91	PVC		5,000 tons/ year		Join-venture or 100%foreign capital	Japan
92	BOPP	BienHoa	8,000 tons/year	21	Join-venture or 100%foreign capital	England
93	Synthetic material		5,000 tons/ year		Join-venture	
94	Styren Monome	QuangNga	210,000 tons/year	200	Join-venture	
95	Phosphorite	Laocai	30,000 tons/ year		Join-venture	Japan
96	Binding stick	Hatay	20,000 tons/year		Join-venture	
97	Phosphoric acid	Laocai	450,000 tons/ year	350	Join-venture	
98	Soda	Middle	200,00 tons/year		Join-venture	
99	Cracking Naphta	Middle	550,000 tons/year		Join-venture	
100	Fertilizer 1	Baria Vungtau	1,500 tons NH3/ day		Join-venture	with PhuMy3 with ThaiBinh
101	Fertilizer 2	ThaiBinh	1,350tons NH3/day		Join-venture	
102	DAP	QuangNinh	343750 tons/year	275	Join-venture	
103	Car tires	Danang		50	Join-venture	South Korea
104	Plastic parts of car		1000 tons/ year		Join-venture	
105	BR, SBR	Middle	4000 tons BR/year 50,000 tons SBR/year	190	Join-venture	
	STEER					
106	Steer plant	HaTinh	1 million tons/year	3000	Join-venture	Japan, USA
107	Special Steer plant	Hanoi	50,000 tons/year	100	Join-venture	Luxemburg
	BUILDING MATERIAL					
	A. SIMENT					
108	Special siment	Quang Ninh			Join-venture	South Korea, Sec
109	ThanhHa siment factory	Quang Binh	1.4 tons/year	350	Join-venture	Switzerland
110	ThanhMy siment factory	Quang nam	1.4 tons/year	250	Join-venture	
111	Tathiet siment factory	Song be	1.4 tons/year	250	Join-venture	
112	MyDuc Siment factory	Hatay	1.4 tons/year	240	Join-venture	
	B. OTHER MATERIALS					
113	Mineral fibre	Dongnai	5,000 tons/year	8	Join-venture	
114	Base-glass material	Qnam Danang Baria	10,000 tons/year	20	Join-venture	

115	Glass fibre	Thuathien Hue	10,000 tons/year	20	Join-venture	
116	Myxuan Keramzic factory	Baria	150,000 m3/year	25	Join-venture	
117	ThangBinh light concrete	Qnam Danang	90,000 m3/year	10	Join-venture	
	PAPER					
118	Kontum paper powder factory	Kontum	100,000 tons/year	150	Join-venture	Japan, Swiden
119	ThanhHoa paper factory	ThanhHoa	50,000 tons/year	75	Join-venture	Japan, Swiden
120	Upgrade, expand paper factories	Dongnai	40,000 tons/year	30	Join-venture	Japan, Swiden
	TEXTILE					
121	Upgrade 8/3 factory	Hanoi	Fabric: 30 million meters/year Fibre: 6,000 tons/year	65	Join-venture	
122	DongA textile factory	HCMcity		6.5	Join-venture	
	PHARMECY-HEALTH CARE EQUIPMENT					
123	Veterinary Vaccin	KhanhHoa		30	Join-venture	USA, Australia Canada
124	Pharmecy factory	Hanoi		25-30	Join-venture	
125	Antibiotic factory	Hanoi	500 tons/ year	50	Join-venture	
126	Pharmecy factory	Hanoi	501 tons/ year	20	Join-venture	
	AGRICULTURE					
127		GaiLai, DacLac, and some Middle provinces	10,000-20,000 tons/ project	25-50/ project	Join-venture or 100% foreign capital	
128	Coffee Manufacture	Northern area	10,000 tons/year	10	Join-venture or 100% foreign capital	
129	fruitand vegetable manufacture				Join-venture or 100% foreign capital	
130	Grow and process cotton	DongNai, Daklak, Ninh Thuan, Khanh Hoa, SongBe	30,000 tons products/ year/project	25/project	Join-venture or 100% foreign capital	USA, Japan
131	Cows raising and milk processing	SonLa, NinhBinh, Middle Provinces	2,000-3,000	10/project	Join-venture or 100% foreign capital	USA, Australia Canada

	AQUATIC PRODUCTS				Join-venture or 100% foreign capital	
132	Shrimp raising to export	MinhHai, TienGiang BenTre, TraVinh, Baria- Vungtau, SocTrang, CanTho, ThuaThien Hue	Shrimp: 2,000 ha Food producer:600 tons/year breed:10 million/year	7.9/ project	Join-venture or 100% foreign capital	
133	Invest, upgrade maintainace factory and fishingship service	HCMcity	60,000 m2	8.7	Join-venture or 100% foreign capital	Singapore
134	Building aquatic products exploitation center	Baria- Vungtau	gangway, stock house, fishingship construction	9.35	Join-venture or 100% foreign capital	Singapore
	TOURISM-SERVICES				Join-venture or 100% foreign capital	
135	Buiding General Commercial Ceter	HCMcity	14,000 m2	150	Join-venture or 100% foreign capital	HongKong
136	National Sport Union Area.	Hanoi	Building stadium, aquarious sport center ...total area 230 ha	188	Join-venture or 100% foreign capital	
137	Swiss Interchange	Hanoi		800	Join-venture or 100% foreign capital	Switzerland
138	Building entertain- ment centers	Hanoi	4 sectors	100	Join-venture or 100% foreign capital	
139	Cultural traverling center	DaNang	Building entertainment center, traditional culture center	250	Join-venture or 100% foreign capital	
140	Develop SonDao traveling and cultural-sport center	HaiPhong	Building 3-star hotel, village, 20 bed-room guest-house, sport competition areas, entertainment.	35	Join-venture or 100% foreign capital	
141	TanMy tourism center	ThuaThien Hue	3 to 5 star hotels, traveling services	200	Join-venture or 100% foreign capital	

142	Langco tourism center	ThuaThien Hue		750	Join-venture or 100% foreign capital	Japan
143	Danang tourism park	DaNang	70 ha land, 80 ha water surface	30	Join-venture or 100% foreign capital	
144	Mineral water exploitation and enviromental tourism development	DongNai	Mineral water: 10,000 liters/year customer: 20,000/year	10	Join-venture or 100% foreign capital	

List of Major Projects for Foreign Investment 1997-2000

No	Name of Project	Location	Technical Number	Capital Million\$	Type of Investment	Expected Partner
TRANSPORTATION						
1	Road around Hanoi	Hanoi	59.3km highway 8 lanes	1700	BOT	USA, Japan
2	TanSonNhat Airport	HCMcity	13.5km long	210	BOT	Malaysia
3	HCMcity-Vungtau Highway	HCMcity to Vungtau	59km highway, 28-30 m wide, 4 and 8 lanes 200m and 1000 m bridges	314	BOT	South Korea
4	South ThangLong-HungVuong	Hanoi	6.7km highway, 60m wide	100	BOT	USA, Japan
5	NhaBe Port	HCM city	60ha area, 1,500m long port	130	Join-venture	West Europe Japan, Belgium
6	BinhDien Port	HCM city	20 ha	20	Join-venture	West Europe Japan
7	PhuMy Port	Baria - Vungtau	1.3 km long port, 80ha area	120	Join-venture	Japan
8	CaiMep Port	CaiMep - Vungtau	46-700m long port, 35-40 ha area	70	Join-venture	Belgium
9	ThuThiem Bridge	HCM city	2,300m Bridge	130-200	BOT	Germany
10	BinhPhuoc Bridge	HCM city	400 m long	20	BOT	Australia Germany
11	Plane Maintenance Center	HCM city	for AIRBUS, BOING ATR72	20		Australia
12	Public Transportation	Hanoi	Transportation	136	Join-venture	South Korea, Japan
TELECOMMUNICATION						
13	Light Cable along TruongSon mountain	along Truong Son	SDH	50		USA, Japan West Europe
14	Vietnamese Telecommunication Satellite			200		USA, Japan
15	Mobile phone net	whole Country	800,000dong/phone	900		USA, Japan West Europe
16	Pager net	whole Country	400,000 dong/pager	35		USA, Japan West Europe
17	Telecommunication equipment	Hanoi HCMcity	CDMA	20	Join-venture	USA
18	Infrastructure highTechnology	HCMcity				
19	HiepPhuoc Industry Center	HCMcity				
20	CatLai Industry center	HCMcity	1,200ha	200	Join-venture	Belgium

21	KimHoa Industry Center	VinhPhuc	100 ha	50	Join-venture	South Korea
22	SongCong Industry center	Thai Nguyen				
23	Phu Cat Industry center	HaTay				
24	Le Mon Industry center	ThanhHoa				
25	Nghi Son Industry center	ThanhHoa				
26	Vung Ang Industry center	Hatinh				
27	Highway9 Industry center	QuangTri				
28	BacChuLai Industry center	QuangNam				
29	QuangPhu Industry center	QuangNgai				
30	PhuTai Industry center	BinhDinh				
31	HoaHiep-TuyHoa Industry center	PhuYen				
32	PhanThet Industry center	BinhThuan				
33	HungPhu Industry center	Cantho				
34	DucHoa Industry center	LongAn				
35	MyTho Industry center	TienGiang				
36	Dongthap Industry center	DongThap				
CITY DEVELOPMENT PROJECTS						
37	Apartments new cities	Hanoi HCMcity HaiPhong			Join-venture	
38	WaterSupply	HCMcity	300,000m3/day-night	145.1	BOT	
39	Biographical waste	HCMcity	2000tons/ day	63	BOT	
40	Solid waste	DaNang	200,000tons/year	15	BOT	
41	Solid waste	ThuaThien Hue	200,000tons/year	15	BOT	
MINERAL EXPLOITATION						
42	Cupper	LaoCai	25000tons/year	135	Join-venture	Australia, Canada Holland, USA

43	Bausit, aluminium	TanGiai LamDong Daklak		600	Join-venture	Australia, Canada Holland, South Korea
PETROLEUM						
	1. Continue projects					
44	On-going mine			245		
45	DaiHung oil field			480		
46	ThanhLong oil field			300		
47	BP oil field			1200		
48	AEDC oil field			200		
49	PEDCO oil field			200		
50	RUBY oil field			300		
51	RangDong oil field			300		
	2. New projects					
52	Exporation and Exploitation new field			500-1000	Join-venture	
53	NamConson airpipe	South	400km pipe	400		West Europe USA
54	Oil refinery	Middle or North	6 million tons/ year	1500-2000	Join-venture	USA, Japan, West Europe
55	Petroleum Services	South	Port building Maintenance platform, oil ship	1000	Join-venture	USA
56	Air Turbo	ThaiBinh	600 MW			
57	PhuMy2-2 Power Plant	Baria - VungTau	600 MW	400	BOT	
58	PhuMy3 Power Plant	Baria - VungTau			BOT	
59	PhuMy4 Power Plant	Baria - VungTau	2x2x200 MW	650	BOT	USA, Germany England
60	Pleikrong Hydro Electric Plant	Pleiku	120MW	236	BOT	
61	DongNai Hydro Electric Plant	DongNai	200MW	248	BOT	
MECHANISM						
62	Car and Motobike equipment	Hanoi		80	Join-venture	Japan, Taiwan
63	Building Material	Haiphong	30,000tons/year	30	Join-venture or 100%foreign capital	
64	Building Tools	Hanoi or Quang Nam DaNang	10,000 tons/year	35	same	
65	Elevators	DongNai Baria	500 /year	10	same	
66	Concrete	DaNang	100 locations 1000 motors	80	same	

67	Electrical Motors	Hanoi		25	same	
68	Small Diezen	Hanoi	30,000 /year	15	same	
69	Hydro Diezen	HaiPhong	500 / year	30	same	USA Western Europe
70	Large mechanism	Haiphong		150	same	USA,Japan Western Europe
71	Shipbuilding	HaiPhong- Quang Ninh - Khanh Hoa	10,000DWT, 15,000 DWT, 30,000 DWT	60	same	Japan, Western Europe
72	KRAZ cars	Quang Ninh	1000 -1500 / year	12	same	
73	Standard goods		5 million tons/ year			
74	Ball ring		5 million rings/ year			
75	Mechanic machine		500-1000/ year			
76	Tractor	HCMcity	50HP, 80 HP, 170HP	30	same	Western Europe USA
ELECTRONIC AND ELECTRIC EQUIPMENT						
77	High qualified anti-electronic shock porcelain	HaiDuong	110-220-500 KV		Join-venture	Germany, Japan, USA
78	Electronic Health Care equipment			20	Join-venture	Western Europe USA
79	Magnetic materials and products	Hanoi HCMcity	5 million products /year	30	Join-venture	Japan,USA
80	Senser, PLC				Join-venture	
81	Compact Disc		3 million / year		Join-venture or 100% Foreign Capital	
82	Computer screen		2 million / year		Join-venture	
83	Computer parts		10,000 / year		Join-venture	
84	Optical discs	Hanoi HCMcity HaiPhong	3 million / year	15	Join-venture	Japan,USA
CHEMICAL FERTILIZERS						
85	PS	Baria Vungtau	30,000 tons/ year	15	Join-venture or 100%foreign capital	Japan, USA
86	PS	haiphong	30,000 tons/ year	26	Join-venture or 100%foreign capital	
87	PP2	Middle	260,00 tons/year	212	Join-venture or 100%foreign capital	Japan
88	PP2	DungQuat	100,000 tons/year	82-113	Join-venture or 100%foreign capital	

89	PE	Baria Vungtau	160,000 tons/year	330	Join-venture or 100%foreign capital	South Korea
90	PE	haiphong	300,000 tons/year	250	Join-venture or 100%foreign capital	USA
91	PVC		5,000 tons/ year		Join-venture or 100%foreign capital	Japan
92	BOPP	BienHoa	8,000 tons/year	21	Join-venture or 100%foreign capital	England
93	Synthetic material		5,000 tons/ year		Join-venture	
94	Styren Monome	QuangNga	210,000 tons/year	200	Join-venture	
95	Phosphorite	Laocai	30,000 tons/ year		Join-venture	Japan
96	Binding stick	Hatay	20,000 tons/year		Join-venture	
97	Phosphoric acid	Laocai	450,000 tons/ year	350	Join-venture	
98	Soda	Middle	200,00 tons/year		Join-venture	
99	Cracking Naphta	Middle	550,000 tons/year		Join-venture	
100	Fertilizer 1	Baria Vungtau	1,500 tons NH3/ day		Join-venture	with PhuMy3 with ThaiBinh
101	Fertilizer 2	ThaiBinh	1,350tons NH3/day		Join-venture	
102	DAP	QuangNinh	343750 tons/year	275	Join-venture	
103	Car tires	Danang		50	Join-venture	South Korea
104	Plastic parts of car		1000 tons/ year		Join-venture	
105	BR, SBR	Middle	4000 tons BR/year 50,000 tons SBR/year	190	Join-venture	
	STEER					
106	Steer plant	HaTinh	1 million tons/year	3000	Join-venture	Japan, USA
107	Special Steer plant	Hanoi	50,000 tons/year	100	Join-venture	Luxemburg
	BUILDING MATERIAL					
	A. SIMENT					
108	Special siment	Quang Ninh			Join-venture	South Korea, Sec
109	ThanhHa siment factory	Quang Binh	1.4 tons/year	350	Join-venture	Switzerland
110	ThanhMy siment factory	Quang nam	1.4 tons/year	250	Join-venture	
111	Tathiet siment factory	Song be	1.4 tons/year	250	Join-venture	
112	MyDuc Siment factory	Hatay	1.4 tons/year	240	Join-venture	
	B. OTHER MATERIALS					
113	Mineral fibre	Dongnai	5,000 tons/year	8	Join-venture	
114	Base-glass material	Qnam Danang Baria	10,000 tons/year	20	Join-venture	

115	Glass fibre	Thuathien Hue	10,000 tons/year	20	Join-venture	
116	Myxuan Keramzic factory	Baria	150,000 m3/year	25	Join-venture	
117	ThangBinh light concrete	Qnam Danang	90,000 m3/year	10	Join-venture	
	PAPER					
118	Kontum paper powder factory	Kontum	100,000 tons/year	150	Join-venture	Japan, Swiden
119	ThanhHoa paper factory	ThanhHoa	50,000 tons/year	75	Join-venture	Japan, Swiden
120	Upgrade, expand paper factories	Dongnai	40,000 tons/year	30	Join-venture	Japan, Swiden
	TEXTILE					
121	Upgrade 8/3 factory	Hanoi	Fabric: 30 million meters/year Fibre: 6,000 tons/year	65	Join-venture	
122	DongA textile factory	HCMcity		6.5	Join-venture	
	PHARMECY-HEALTH CARE EQUIPMENT					
123	Veterinary Vaccin	KhanhHoa		30	Join-venture	USA, Australia Canada
124	Pharmacy factory	Hanoi		25-30	Join-venture	
125	Antibiotic factory	Hanoi	500 tons/ year	50	Join-venture	
126	Pharmacy factory	Hanoi	501 tons/ year	20	Join-venture	
	AGRICULTURE					
127		GaiLai, DacLac, and some Middle provinces	10,000-20,000 tons/ project	25-50/ project	Join-venture or 100% foreign capital	
128	Coffee Manufacture	Northern area	10,000 tons/year	10	Join-venture or 100% foreign capital	
129	fruitand vegetable manufacture				Join-venture or 100% foreign capital	
130	Grow and process cotton	DongNai, Daklak, Ninh Thuan, Khanh Hoa, SongBe	30,000 tons products/ year/project	25/project	Join-venture or 100% foreign capital	USA, Japan
131	Cows raising and milk processing	SonLa, NinhBinh, Middle Provinces	2,000-3,000	10/project	Join-venture or 100% foreign capital	USA, Australia Canada

	AQUATIC PRODUCTS				Join-venture or 100% foreign capital	
132	Shrimp raising to export	MinhHai, TienGiang BenTre, TraVinh, Baria-Vungtau, SocTrang, CanTho, ThuaThien Hue	Shrimp: 2,000 ha Food producer:600 tons/year breed:10 million/year	7.9/ project	Join-venture or 100% foreign capital	
133	Invest, upgrade maintainace factory and fishingship service	HCMcity	60,000 m2	8.7	Join-venture or 100% foreign capital	Singapore
134	Building aquatic products exploitation center	Baria-Vungtau	gangway, stock house, fishingship construction	9.35	Join-venture or 100% foreign capital	Singapore
	TOURISM-SERVICES				Join-venture or 100% foreign capital	
135	Buiding General Commercial Ceter	HCMcity	14,000 m2	150	Join-venture or 100% foreign capital	HongKong
136	National Sport Union Area.	Hanoi	Building stadium, aquarious sport center ...total area 230 ha	188	Join-venture or 100% foreign capital	
137	Swiss Interchange	Hanoi		800	Join-venture or 100% foreign capital	Switzerland
138	Building entertain-ment centers	Hanoi	4 sectors	100	Join-venture or 100% foreign capital	
139	Cultural traverling center	DaNang	Building entertainment center, traditional culture center	250	Join-venture or 100% foreign capital	
140	Develop SonDao traveling and cultural-sport center	HaiPhong	Building 3-star hotel, village, 20 bed-room guest-house, sport competition areas, entertainment.	35	Join-venture or 100% foreign capital	
141	TanMy tourism center	ThuaThien Hue	3 to 5 star hotels, traveling services	200	Join-venture or 100% foreign capital	

142	Langco tourism center	ThuaThien Hue		750	Join-venture or 100% foreign capital	Japan
143	Danang tourism park	DaNang	70 ha land, 80 ha water surface	30	Join-venture or 100% foreign capital	
144	Mineral water exploitation and enviromental tourism development	DongNai	Mineral water: 10,000 liters/year customer: 20,000/year	10	Join-venture or 100% foreign capital	

Joint Venture Contract

Base on Vietnam Foreign Investment Laws and other related law documents, the parties hereafter wish to carry out investment activities in the Republic Socialist Vietnam under the form of Joint Venture Contract of which content and domain are indicated in this contract.

A. Vietnam Party:

1. Company's name: KY HOA Commercial Tourism Company.
2. Authorized Representative: Mrs. Vo Thi Thuy
Position: Director.
3. Headquarters: # 12, 3rd February Street, District 10, Ho Chi Minh City.
 - Telephone: 8.655.333
 - Fax: (84.8) 8.655.333
4. Main business operations:
 - Tourism Service: travels, tourist transportation, tourist guides, entertainment and sports, advertising information and other tourism services.
 - Operate hotels, restaurants and discotheques.
 - Organize fairs and exhibitions.
 - Industrial articles goods trade and selling domestic and abroad products for other company.
5. License of Company Formation #07/QD-UB issued 05/18/1993
Registered at: Ho Chi Minh City Economic Referee Date: 05/28/1993
Register capital: 26,547,000,000 Vietnam Dongs
The company opens account at Industrial and Commercial Bank Branch #10, Ho Chi Minh City.
Account number: 710A.00561

B. Foreign Party:

1. Company name: LES GRABDES ATTRACTIONS MODERNERS
2. Authorized Representative:
Position:
3. Headquarters:
 - Telephone:
 - Fax:
4. Main business operations:
 -
 -
5. License of Company Formation:
Registered at: Date:
Register capital:
The company opens account at:
Account number:

The above mentioned parties agree to sign this contract of joint venture with the following counts and conditions:

Count 1: Joint Venture objectives

The joint venture objectives are to establish an outdoor entertainment and sport complex, which serves the public with the following equipment:

1. Grand Roue
2. Grand Huit
3. Merry Go round
4. Matter Horn

The above equipment has all been used with quality of more than 80%. The foreign partner guarantees that the quality confirmation for these game machines shall be made by international quality examination such as Bureau Veritas or SGS....

Count 2: Location

The location will be in the precinct of Ky Hoa's Park, #10A Le Hong Phong Street.

Count 3: Capital Contribution Responsibility

This indicates the responsibilities of each party in the capital contribution:

1. KY HOA Tourism and Commercial Co. contributes the right of using land; value accounts for 30% of the total joint venture's capital.
2. Les Grandes Attractions Modernes contributes to the following articles, which accounts for 70% of the total Joint Venture's capital.
 - Equipment value (as stated in count 1) : 1,500,000 USD.
 - Cost of foundation construction.
 - Cost of equipment transportation and installation.

Les Grandes Attractions Modernes' contribution value may vary during the cooperation period if the game models are no longer attractive to customers. The foreign partner will change new equipment or invest more games to expand the game models so that they are always up-to-date. Whenever there are any addition or modification of game models, the two parties should negotiate in advance and report to the Investment License Authority for examination and ratification.

In the case, Ky Hoa wished to develop new game on other free spaces of land, the foreign partner has the priority to join the project; if the foreign partner refuses to join Ky Hoa reserves the right to call for other partner.

During contract period, both parties agree to delegate Ky Hoa to get license to take out dated equipment from Ky Hoa to operate in other location with the permission of the Investment License Authority. The expenses shall be counted into operational expenses.

In the case, one party is unable to fulfil the duties as agreed upon, that party shall have to notify the other party officially the reasons and solutions 30 days prior. Actual and proper loss due to the delay or inability of fulfilling the duties of one party shall be compensated. Both parties shall negotiate the compensation cost. If both parties can not settle the problem, the judge department or referee specified at count 10 will make decision.

Count 4: Other responsibilities

4.1. Ky Hoa:

Other from capital contribution, Vietnam party has the following responsibilities:

- **Personnel:** Help recruit Vietnamese employees with highly trained skill.
- **Foreign Exchange:** Help the foreign party lilies with the appropriate Authority. The foreign party shall be allowed to use all ways in accordance to Vietnam Laws to balance the foreign exchange. The foreign party shall be allowed to transfer the shared profit in foreign currency to foreign countries as well as all stock holder's equity when the joint venture terminates its operation.
- Security outside the game model complex.
- Supply electricity and water for the complex.
- Record of revenue and draw balance sheet for shared dividends and retained earnings as in count 3.
- Recruit fares collectors and pay salary for these collectors during the contract period.
- Ky Hoa is responsible for appointing an accountant for the project. Salary of this accountant is counted into the total cost of the project.
- Supporting party B to import game equipment from overseas, all expenses are of side B's account.
- Represent both parties to propose the appropriate authorities for exemption or reduction from tax during the first two operational years.

4.2. Foreign partner's responsibilities:

- **Marketing:** Help Ky Hoa manage the services in the operational areas, introduce foreign tourists to visit the entertainment center.
- **Personnel:** Help the joint venture recruit and train managers, marketing personnel, accountants, and technicians.
- Foreign partner shall be responsible for managing the technology problems and training Vietnamese employees.
- Maintain constant and regular operation of equipment and games.
- Reconstruct and complete and operate the game complex according to the technical design with the agreement of side A. Completion for the whole complex shall be no later than 08/24/1998.
- Follow all operation regulation fixed by Vietnam party.
- Be responsible for all reparation if damaged and all the repair costs are at side B's account.
- Hire technicians to operate in game complex (List of employees should be approved by side A). Salary or other benefit for those employees will be at side B's expenses.
- Pay for import expenses (including transportation,...).

Count 5: Supervising mechanism

During contract period, both sides agree upon the following supervising mechanism:

- Ky Hoa shall be responsible for appointing accountant to record the project, this personnel's salary is counted into the total cost.

- Every Monday, both sides shall crosscheck the revenue to draw the balance for shared dividends. On the 25th of February, two sides shall draw the official balance sheet base on the month's revenue and the generated costs; base on the rate of shared dividends in count 3 to divide the profit.

Count 6: Contract duration

The contract duration is 05 years from the issuing date of investment license. Any change on the duration of the contract should be agreed by both side and reported to the investment license authority for ratification.

If one side wished to extend the contract duration longer than the agreed duration, that side shall have to notify its partner at least 60 months prior to the expiration date of the contract. If both sides agree to extend the contract relation, they have to submit the form to the investment license authority.

Count 7: Implementing progression

From the day of issuing license, the contract is carried out as the following schedule:

#	Article	Parties' responsibilities	Schedule
1	Sign the contract	Both sides	May 1998
2	Select location for installing equipment	Both sides	May 1998
3	Detailed design for the foundation and equipment	Foreign partner	May 1998
4	Get license	Both sides	May 1998 (60 days)
5	Clear location for construction	Vietnam	June 1998
6	Construct foundation	Foreign partner	June 1998
7	Equipment	Foreign partner	June 1998(60 days)
8	Installation	Foreign partner	August 1998
9	Training operator	Both sides	August 1998
10	Official operation	Both sides	September 1998

Count 8: Tax

1. Foreign partner fulfils tax paying and any financial responsibility according to the investment license. Profit taxes and transferred profit taxes are paid directly to Vietnamese government.
2. Ky Hoa partner fulfils tax paying and any financial responsibilities according to Law for Vietnamese enterprise and investment license. Ky Hoa partner also shall represent the joint venture to pay income tax for both sides.

Count 9: Cost and income distribution

Both sides agree these items are count to operational expense :

1. Electricity and water expense for the game complex.
2. Salaries for employees (to be decided by both sides)
 - Accountant for the project appointed by Ky Hoa side.

- Technical supervisor appointed by foreign side.
 - Cashier and game operator.
3. Advertising expense.
 4. Maintenance expense.
 5. Ticket printing expense.
 6. Both sides should agree other expenses.

Calculation for net profit:

Profit dividend = Revenue (from ticket selling) - Income tax - Net expenses

After fulfilling all financial duties to Vietnamese Government and setting up required reserve and other reserves, the remaining profit of both sides is divided according to count 3:

Ky Hoa side	: 30%
Les Grandes Attractions Modernes	: 70%

Profit tax of each side is paid according to count 8. Operation mechanism as well as scale and using regulation on reserves is divided by both sides in accordance to the laws' of the Republic Socialist of Vietnam.

Count 10: Dispute Solving

In case of any dispute between related sides during the contract implement, first both sides should try to arrange on the basis of negotiation and compromise. If within 60 days from the 1st negotiation date, the dispute still can not be solved, both sides may submit the case to the International Economic Referee Center of Vietnam. The decision of the International Economic Referee Center of Vietnam shall be final and both sides are bound to carry that decision.

Count 11: Expiration

The contract terminates its operation before expiration and/or ands in the following cases:

1. The contract duration as in the investment license is expired.
2. As proposed by one or both sides and approved by government authority.
When the joint venture can not continue operation due to severe loss but as to operate no less than 6 months, or one side violates the contract counts leading to severe economic loss and approved by planning and investment Bureau. In that case, foreign partner shall be allowed to re-export their equipment according to investment law.
3. Bankruptcy.
4. Unavoidable cases such as: natural calamity, war...that terminates the investment activities and those inevitabilities are the real cause. Both sides have tried to use every method to subdue the consequences but failed. In those cases, the depleted side should predict the consequences and inform the other side immediately about those incidents and send a report of methods and details of the incidents, conformed by local authority within 20 days.

Besides, both sides immediately report to the Bureau of Manning and Investment about all the applied methods (though failed).

Count 12: Liquidation

When the contract expires, both sides agree upon the liquidation of assets related to benefits and duties of both sides in the joint venture as following:

- All assets as game equipment of foreign side shall be shifted back to foreign side.
- Fixed assets such as buildings and foundation shall retain for Ky Hoa side.

Count 13:

Both sides shall carry out all other related counts that are specifically stated in this contract in accordance to Vietnamese law and investment license.

Count 14:

This contract can be modified, extended after agreement in writing by both sides and has to be ratified by investment license authority

Count 15:

This contract is valid from the date of issuing license.

Count 16:

This contract is signed on May 3rd, 1998 in Ho Chi Minh City including 4 original copies in Vietnamese and French. Both Vietnamese and French copies have the same legal value.

Foreign side

Vietnam side



Dong Nai Trade and Investment Promotion Mission to the USA
September 21 – October 8, 2005

Government Officials (15)

Name	Position	Organization
1. Mr. Tran Dinh Thanh	Secretary	DN Province Party Committee
2. Ms. Dang Thi Kim Nguyen	Vice Chair	DN Province People's Committee
3. Mr. Nguyen Bich Dat	Deputy Minister	Ministry of Planning & Investment
4. Ms. Tran Thi Minh Chau	Vice Chief	DN Province People's Committee Office
5. Mr. Vo Thanh Lap	Vice Chair	DN Industrial Zones Authority (DIZA)
6. Mr. Nguyen Van Khanh	Vice Director	DN Province Police
7. Mr. Tran Minh Phuc	Director	DN Planning & Investment Dept.
8. Mr. Le Van Danh	Director	DN Customs Dept.
9. Mr. Le Viet Hung	Director	DN Resources & Environment Dept.
10. Mr. Pham Van Sang	Director	DN Science & Technology Dept.
11. Mr. Vo Ngoc Chau	Vice Director	DIZA Telecoms Services Center
12. Mr. Tran Hong Ky	Vice Manager	MPI Dept of IZ and EPZ
13. Mr. Hoang Van Huan	Vice Manager	MPI Bureau of Foreign Investment
14. Mr. Nguyen Canh	Director	DN Construction Dept.
15. Mr. Pham Xuan Hoang An	Vice Manager	HCMC External Affairs Office, Pol/Econ
16. Mr. Pham Van Thanh	Reporter	Dong Nai Radio and Television

Companies (15)

Name	Position	Organization
1. Mr. Nguyen Van Vy	General Director	SONADEZI Corp.
2. Mr. Huynh Ngoc Phien	General Director	AMATA Corp.
3. Ms. Nguyen Thi Minh Nguyet	General Director	Songmay IZ Development Co.
4. Ms. Tran Khanh Nhu Nguyet Ha	Marketing Officer	Songmay IZ Development Co.
5. Mr. Pham Quang Sam	General Director	Loteco Company
6. Mr. Huynh Do	Director	No. 2 Civil & Industrial Construction Co
7. Ms. Nguyen Thu Huong	Director	Phuong Dong Construction Co.
8. Mr. Quach Van Duc	General Director	Tin Nghia Co., Ltd.
9. Ms. Nguyen Thi Bach Huong	Vice Gen'l Director	Tin Nghia Co., Ltd.
10. Mr. Luong Cong Thanh	CEO	Cong Thanh Trade & Transport Co.
11. Ms. Pham Thi Kim Anh	Financial Manager	Cong Thanh Trade & Transport Co.
12. Ms. Nguyen Thi Hong Thuy	Director	Minh Hiep Co., Ltd.
13. Ms. Nguyen Kim Thuy	CEO	Dinh Vang Co., Ltd.
14. Mr. Nguyen Thien Tuan	General Director	DIC Company, Ministry of Construction
15. Ms. Nguyen Thi Le Hong	General Director	Dong Nai Food Industry Corp.
16. Mr. Nguyen Thai Hoc		

U.S. Companies (9)

Name	Position	Organization
1. Mr. Huynh Buu Son	External Affairs	Pepsi Vietnam Co., Ltd.
2. Ms. Ha Truong Bich Tuy	General Director	OPV Pharmaceuticals Co., Ltd.
3. Mr. Ha Xuan Trung	Consultant	OPV Pharmaceuticals Co., Ltd.
4. Mr. Chanh Truong	GEO	Cargill Vietnam Co., Ltd.
5. Mr. Walter Blocker	General Director	GANNON Vietnam Co., Ltd.
6. Mr. Brad LaLonde	Managing Partner	Vietnam Partners LLP
7. Mr. C.L. (Lou) Sims	Director	AMATA Vietnam
8. Mr. Ken Rust	Project Engineer	PAE Pacific Architects & Engineers



July 11, 2005

Mr. VO Thanh Lap
Vice Chairman
DIZA Dong Nai Industrial Zones Authority
Lot 1 Bien Hoa 2 IZ
Bien Hoa City, DONG NAI Vietnam
Tel: +84-6-189-2910
Fax: +84-6-189-2379

Dear Mr. Lap:

RE: Dong Nai Province Investment and Trade Mission to USA
September 21 - October 8, 2005

Thank you for meeting with members of the Dong Nai Investment Committee of AmCham to report on the results of your advance planning mission in June and to discuss details for a Dong Nai Province Investment and Trade Mission to the USA between September 21 and October 8, 2005.

As we discussed, AmCham will be pleased to continue to cooperate with you in this effort by helping with business meeting arrangements in New York City (Sep 23), Chicago (Sep 29), and San Francisco (Oct 6). Based on the successful results of your Advance Mission, we are pleased to cooperate with organizers including Vietnam Partners LLP (Brad LaLonde) and the Mayor's Office Division for International Business in New York City (Elizabeth Daly), the Chicago World Trade Center (Amb Allan Lever) and the Chicagoland Chamber of Commerce in Chicago, and the Mayor's Office of International Trade and Commerce in San Francisco (Mark Chandler). It is our understanding that you will also have additional partners providing assistance for your business meetings and investment/trade seminars in Washington DC (Sep 27) and Minneapolis MN (Sep 30). In addition, I have spoken with representatives of the U.S. Overseas Private Investment Corporation (OPIC) and Trade & Development Agency (TDA), who have also expressed interest in participating in the Chicago event, which will be the main event.

I am pleased to invite the members on the attached list to participate in the Dong Nai Province Investment and Trade Mission to the USA.

The Dong Nai Investment Committee members and I look forward to meeting with you again as soon as possible to continue the planning for this important visit.

Sincerely,

Herbert A. Cochran
Executive Director

Enclosure: List of Invited Participants

(Dự thảo)

**LỊCH TRÌNH CÔNG TÁC
ĐOÀN XÚC TIẾN ĐẦU TƯ TỈNH ĐỒNG NAI TẠI MỸ
(THÁNG 9/2005)**

Ban Quản lý các KCN Đồng Nai dự thảo nội dung chương trình công tác xúc tiến đầu tư tại Mỹ vào tháng 9/2005 như sau:

I. Mục tiêu:

1. Giới thiệu Đồng Nai – Việt Nam cho các công ty Mỹ có khả năng đầu tư nhà máy công nghiệp hoặc cơ sở hạ tầng tại Việt Nam. Tập trung vào các cơ hội đầu tư tại Đồng Nai – Việt Nam. Ngoài việc giới thiệu chung các doanh nghiệp, kể cả doanh nghiệp vừa và nhỏ, tại mỗi địa điểm Đoàn đến thăm, xác định 01 hoặc 02 công ty lớn có quan tâm đến đầu tư – thương mại tại Việt Nam.

2. Tham quan một số cơ sở hạ tầng đô thị quan trọng, như các trung tâm hội nghị, sân bay, các hệ thống vận tải địa phương, để quan sát và tham khảo về thiết kế, xây dựng, tài chính, quản lý và điều hành...

II. Thành viên:

1. Phía Việt Nam:

- Cán bộ Nhà nước: gồm Bộ Kế hoạch – Đầu tư, Tỉnh ủy, UBND Tỉnh, Ban Quản lý các Khu công nghiệp, Sở Kế hoạch – Đầu tư và một số Sở, Ngành liên quan. Ngoài ra, có sự hỗ trợ của Đại Sứ quán, Tổng Lãnh Sự quán Việt Nam tại Mỹ.

- Các công ty: lãnh đạo các công ty kinh doanh cơ sở hạ tầng.

Dự kiến Đoàn khoảng 30 người.

2. Phía Mỹ:

- Các tổ chức hỗ trợ Đoàn: AMCHAM, Cargill, OPV, Gannon, Amata, Pepsi Co. và Trường Đại học George Town.

- Khách mời: doanh nghiệp thuộc các lĩnh vực công nghiệp phụ trợ, công nghiệp kỹ thuật cao, công nghiệp có giá trị gia tăng cao, cơ khí... trong đó có chủ ý Boeing, Intel và một số doanh nghiệp đặc thù cần kêu gọi đầu tư.

(Danh sách cụ thể sẽ được xác nhận lại sau)

Đã thay đổi Hãng Bay (China Airline nếu có thể bay sẽ không ghi transit ở Nhật -
hơn BVA)

III. Lịch trình: (18 ngày – 15 đêm).

Ngày	Giờ	Lịch trình	Ghi chú
Ngày 1 21/09 (Thứ 4)	21:30	TP.HCM – NHẬT BẢN - Đoàn đến tại sân bay Tân Sơn Nhất. - Đoàn làm thủ tục đáp chuyến bay đi Narita JL 750 (23:50 – 07:35 sáng hôm sau)	
Ngày 2 22/09 (Thứ 5)	08:00 10:00 12:00 15:00 15:30 18:00 19:30	NHẬT BẢN – NEW YORK - Đoàn đến sân bay quốc tế Narita, xe của hãng hàng không sẽ đón Đoàn về khách sạn nhận phòng nghỉ ngơi. - Xe đưa đoàn đi tham quan thành phố - Ăn trưa. - Xe đón đoàn ra sân bay - Đoàn làm thủ tục đáp chuyến bay đi New York JL 168 (17:55 – 17:30) - Đến New York, HDV địa phương đón và đưa đoàn đi ăn tối (Nhà hàng Phở Việt Nam) - Đoàn về khách sạn nhận phòng nghỉ ngơi.	
Ngày 3 23/09 (Thứ 6)	07:30 08:00 09:00 13:30 19:00	NEW YORK - Ăn sáng tại khách sạn. - Đoàn đến Trung tâm Hội nghị (kiểm tra hội trường chuẩn bị hội thảo) - Hội thảo - Xe đón đoàn từ Trung tâm Hội nghị và đưa đi tham quan Trung tâm Thương mại. - Đoàn đi ăn tối (Nhà hàng Việt Nam) và về khách sạn nghỉ ngơi.	- Địa điểm hội nghị: Dizzy Club, Lincoln Center (AMCHAM hỗ trợ) - Khách mời: Asia Society, Bà Elizabeth Daly (Văn phòng Thị trưởng về các vấn đề quốc tế và thương mại), Phòng Thương mại New York, Vietnam Partners LLC. Dự kiến khoảng 50 – 70 khách mời.
Ngày 4 24/09 (Thứ 7)	07:30 08:00 10:00 12:00	NEW YORK - Đoàn ăn sáng tại khách sạn. - Tham quan New York - Đi tàu ra đảo thăm tượng Nữ thần Tự Do - biểu tượng của thành phố New York. - Đoàn ăn trưa (Nhà hàng Trung Hoa Kam	

			<p>Taylor Made (riêng AMCHAM mời khoảng 25-40 công ty)</p> <p>Dự kiến khoảng 100 khách mời.</p> <p>- Đơn vị phối hợp: Đại sứ Quán</p>
<p>Ngày 10 30/9 (Thứ 6)</p>	<p>07:30</p> <p>08:30</p> <p>11:00</p> <p>14:00</p>	<p>MINNEAPOLIS</p> <ul style="list-style-type: none"> - Đoàn dùng điểm tâm sáng tại khách sạn - Đoàn đi tham quan Công ty Cargill (15407 McGinty Road West, Minneapolis) - Đoàn tham gia tiếp xúc một số nhà đầu tư (nhóm nhỏ) và tiệc do Công ty Cargill tổ chức. - Chiều tham quan du lịch trên hồ. 	<ul style="list-style-type: none"> - Địa điểm: Công ty Cargill tổ chức - Khách mời: dự kiến khoảng 10 - 20 khách mời.
<p>Ngày 11 01/10 (Thứ 7)</p>	<p>07:30</p> <p>11:00</p> <p>13:30</p> <p>18:30</p>	<p>MINNEAPOLIS - LAS VEGAS</p> <ul style="list-style-type: none"> - Đoàn dùng điểm tâm sáng tại khách sạn. - Đoàn ra sân bay đáp chuyến bay đi Las Vegas NW (09:10-10:35) – một thành phố giải trí lớn nhất nước Mỹ và Thế giới với các sông bài và khu vui chơi giải trí siêu hiện đại. - Đến Las Vegas, HDV đón và đưa đoàn đi ăn trưa Buffet (<i>International Buffet</i>) - Xe đưa đoàn về khách sạn nhận phòng. - Tham quan Las Vegas về đêm và tham dự các chương trình giải trí đặc biệt ngoài trời như Viking show, fountain show, núi lửa, lighting show. - Tham quan các sông bài và khách sạn MGM, Venice Venice, Ceasar Palace. - <i>Ăn tối đặc biệt với Buffet hải sản và hơn 1.000 món tự chọn khách sạn Rio 5*.</i> - Tự do dạo chơi và về khách sạn nghỉ ngơi. 	
<p>Ngày 12 02/10 (CN)</p>	<p>07:30</p> <p>09:00</p> <p>12:30</p>	<p>LAS VEGAS - LOS ANGELES</p> <ul style="list-style-type: none"> - Đoàn dùng điểm tâm sáng tại khách sạn. - Xe đưa đoàn trở về Los Angeles, Trên đường đi ghé mua sắm tại Shopping Outlet Barstow. - Ăn trưa với các món bò hoặc là gà nướng (<i>Nhà hàng Sizzleir</i>) 	

	19:00	<ul style="list-style-type: none"> - Đến Los Angeles, đoàn đi thăm Khu cộng đồng người Việt lớn nhất tại hải ngoại: thăm quận Cam, thăm Little Saigon... - Đoàn đi ăn tối với bò bảy món (<i>Nhà hàng Việt Nam House</i>). - Đoàn về khách sạn nhận phòng nghỉ ngơi. 	
Ngày 13 03/10 (Thứ 2)	07:30 12:30 18:30	<p style="text-align: center;">LOS ANGELES</p> <ul style="list-style-type: none"> - Đoàn dùng điểm tâm sáng tại khách sạn. Buổi sáng tham quan Universal Studio - phim trường nổi tiếng của vùng Hollywood, nơi hầu hết các bộ phim hành động ăn khách được thực hiện. - Ăn trưa <i>fastfood</i> tại <i>Hollywood</i>. - Xem các chương trình biểu diễn đặc sắc của Thế giới điện ảnh: cao bồi, khoa học giả tưởng, thế giới đại dương, những pha xảo thuật nổi tiếng... - Sau bữa tối (<i>Nhà hàng Thái - Hot Thai</i>) tham quan khu China Theatre (Mann) ở đại lộ Hollywood và đi dạo trên đại lộ Hollywood - “con đường danh vọng” nơi lưu lại những vết tích của các siêu sao trên Thế giới. Khu Beverly Hill, tham quan mua sắm tại Rodeo Drive, nơi các siêu sao Hollywood đến mua sắm. - Đoàn về khách sạn nghỉ ngơi. 	
Ngày 14 04/10 (Thứ 3)	07:30 09:00 17:00 19:30	<p style="text-align: center;">LOS ANGELES - SAN FRANCISCO</p> <ul style="list-style-type: none"> - Đoàn dùng điểm tâm sáng tại khách sạn. - Đoàn trả phòng và đi đường bộ đến San Francisco. - HDV đón đoàn và đưa đoàn đi ăn tối buffet (<i>Nhà hàng Trung Hoa - Moonstar</i>). - Về khách sạn nhận phòng. Nghỉ ngơi. 	
Ngày 15 05/10 (Thứ 4)	07:30 09:00	<p style="text-align: center;">SAN FRANCISCO</p> <ul style="list-style-type: none"> - Đoàn dùng điểm tâm sáng với các món Phở, hủ tiếu (<i>Nhà hàng Vietnam II</i>). - Đoàn đi tham quan thành phố: Quảng Trường Mỹ (Union Square), trung tâm tài chính của San Francisco. Ở đây, Quý khách sẽ có dịp chiêm ngưỡng toà nhà Transamerica Pyramid 853 feet cao nhất 	

	13:30 16:00 19:00	<i>Chueh)</i> - Đoàn đi tham quan Ban Quản lý Cảng New York New Jersey - Đoàn đi thăm khu phố tài chính nổi tiếng Thế giới (Wall Street), trụ sở của Liên Hợp Quốc (United Nation), quảng trường Rocker Fewler, WTC (cũ) - Tham quan tòa thị chính, đại lộ số 5, tham quan khu thương mại Times Square, Empire State Building - Ăn tối buffet (<i>Nhà hàng Trung Hoa Hudson Buffet</i>). Nghỉ ngơi.	
4	Ngày 5 25/09 (CN)	NEW YORK – WASHINGTON DC 07:30 - Điềm tâm sáng tại khách sạn. 08:30 - Khởi hành đi Washington DC bằng xe, trên đường đi ghé ngang Philadelphia, - Tham quan chuông tự do, tòa thị sảnh, quảng trường. 12:00 - Ăn trưa (<i>Nhà hàng Trung Hoa - Szechuan China Royal</i>). Tiếp tục đi DC. 13:00 - Đến DC, đoàn tham quan 17:00 - Ăn tối (<i>Nhà hàng Việt nam - Royal</i>), về nhận phòng khách sạn. Nghỉ ngơi.	
	Ngày 6 26/09 (Thứ 2)	WASHINGTON D.C 07:30 - Đoàn dùng điểm tâm sáng tại khách sạn. 08:30 - Đoàn tham quan xưởng đúc tiền Dollar Mỹ, thăm viếng Nhà Trắng (White House), Tối Cao Pháp Viện (Supreme Court) và Quốc Hội (Congress House). 12:00 - Ăn trưa (<i>Nhà hàng Trung Hoa – Mark Duck</i>) 14:00 - Xe đưa Đoàn đi thăm Đại Sứ quán, Tham tán 15:00 - Đoàn ghé thăm trường Đại Học George Town và kiểm tra hội trường. 16:00 - Tiếp tục tham quan các đền đài kỷ niệm: đài tưởng niệm chiến tranh Việt Nam – bức tường có ghi tên 50.000 binh lính và sĩ quan tử trận trong chiến tranh Việt nam, đài tưởng niệm chiến tranh Hàn Quốc, thăm nhà tưởng niệm của các tổng thống Mỹ như: Abraham Lincon, Washington, Jefferson,	

	18:30	Kennedy... - Ăn tối (<i>Nhà hàng Thái – Thai Room</i>) và về khách sạn nghỉ ngơi.	
Ngày 7 27/09 (Thứ 3)	07:30 08:00 19:00	WASHINGTON DC – CHICAGO - Đoàn dùng điểm tâm sáng tại khách sạn. Làm thủ tục trả phòng. - Xe đưa Đoàn đến Trường Đại học George Town để tham gia hội thảo (lúc 9h) - Xe đưa đoàn ra sân bay đáp chuyến bay chiều đi Chicago bằng hàng không American Airlines. - HDV địa phương đón đoàn và đưa đoàn đi ăn tối (<i>Nhà hàng Việt Nam – Như Hoa Cafe</i>) - Về khách sạn nhận phòng nghỉ ngơi.	- Địa điểm hội nghị: Đại học George Town - Khách mời: Đại học George Town, một số giáo sư... (cung cấp chi tiết sau) Dự kiến khoảng 50 khách mời. - Tiệc trưa: buffet nhà hàng Nam Việt tại hội trường, sau hội thảo
Ngày 8 28/09 (Thứ 4)	07:30 09:00 12:00 19:00	CHICAGO - Đoàn dùng điểm tâm sáng tại khách sạn - Xe đưa đoàn đi tham quan thành phố, đoàn tham quan Ban Quản lý đường bộ Chicago, sân bay quốc tế O'Hare. - Đoàn ăn trưa với các món ăn Tây - Đoàn ăn tối (<i>Nhà hàng Trung Hoa – Ever Green</i>), về khách sạn nghỉ ngơi.	
Ngày 9 29/9 (Thứ 5)	07:30 08:00 11:00 18:00 19:00	CHICAGO – MINNEAPOLIS - Đoàn dùng điểm tâm sáng tại khách sạn - Xe đưa đoàn đi tham dự Hội thảo chính thức về xúc tiến đầu tư tỉnh Đồng Nai do AMCHAM, Đại sứ Quán Việt Nam, UBND tỉnh Đồng Nai...cùng tổ chức (lúc 9 h) - Ăn trưa. <u>Chiều:</u> Đoàn ra sân bay đáp chuyến bay đi Minneapolis. AA3900 (14:30-16:10) - Ăn tối. - Xe đưa đoàn về khách sạn nhận phòng nghỉ ngơi.	- Địa điểm hội nghị: The Chicago Club, 81 East Van Buren Chicago, IL do Ms. Emily Brinkmoeller Giám đốc World Trade Center Chicago phối hợp hỗ trợ. - Khách mời: Đại sứ Quán, Chicago Convention and Visitors Bureau, Amway, Legget & Platt, United Airlines, Boeing và các nhà cung cấp cho Boeing (Boeing mời),

Phát cấp hợp, không
 có tiền giao
 lại đũa lại

901 - 40386 - 8828
901 - 382 - 5584(-1) Missy

	12:00 13:30 19:00	<p>San Francisco. Tiếp tục tham quan Trung tâm hành chánh.</p> <ul style="list-style-type: none"> - Ăn trưa (<i>Nhà hàng Hunan Home</i>). - Đoàn thăm Trung tâm Hội nghị (kiểm tra hội trường để chuẩn bị hội thảo), tham quan và mua sắm quà lưu niệm tại quảng trường Ghirardelli, tham quan Bảo tàng quốc gia Maritime (tại Fisherman'Wharf), Cầu công vàng, Công viên công vàng, khu Fine Art... - Đoàn ăn tối với cơm Việt nam: canh chua, cá kho tộ (<i>Nhà hàng Việt Nam</i>). - Về khách sạn nghỉ ngơi 	
Ngày 16 06/10 (Thứ 5)	07:30 08:30	<p>SAN FRANCISCO</p> <ul style="list-style-type: none"> - Đoàn dùng điểm tâm sáng với Cơm tấm hoặc Phở (<i>Nhà hàng Việt Nam</i>). - Hội thảo xúc tiến đầu tư. - Về khách sạn nghỉ ngơi. 	- Khách mời: Tổng Lãnh sự, Phòng Thương mại San Francisco, Intel, Bay Area Council (các công ty hàng đầu từ tất cả các thành phố tại SF Bay Area), United Airlines, Asia Society... Danh sách cụ thể cung cấp sau
Ngày 17 07/10 (Thứ 6)	07:30 08:00	<p>SAN FRANCISCO – VIỆT NAM</p> <ul style="list-style-type: none"> - Đoàn dùng điểm tâm sáng tại khách sạn. Làm thủ tục trả phòng. - Ra sân bay đáp chuyến bay về Nhật Bản (12:15 – 15:35) 	
Ngày 18 08/10 (Thứ 7)		<p>VIỆT NAM</p> <ul style="list-style-type: none"> - Đoàn đến sân bay Narita lúc 15:40. - Đoàn nối tiếp chuyến bay về Tp. HCM (18:00 – 22:00) - Đến Sân bay Tân Sơn Nhất. Chia tay Quý khách. Kết thúc chuyến đi 	

Tuyến bay:

- Vé máy bay như chương trình của hãng hàng không American Airlines:
Tp.HCM – New York, Washington DC – Chicago, Chicago – Minneapolis,
Minneapolis – Las Vegas, San Francisco – Tp.HCM
- Dự kiến Khách sạn: Hệ thống khách sạn Marriott

Day màu hồng

10/02 → 10/03
Las Vegas →

- Hướng dẫn viên: gồm 1 hoặc 2 HDV Việt Nam theo đoàn từ Việt Nam.
- Hành lý quá cước (mỗi khách được gửi 2 kiện hành lý x 32kg, ngoài số trên sẽ trả 105 USD cho kiện phụ trội không tính trọng lượng)

Nhờ AMCHAM hỗ trợ:

- Một số chi phí hội thảo, gặp gỡ các đối tác, Các bữa tiệc theo như chương trình (4 bữa)
- Phòng vấn cấp visa

Lưu ý:

Do chuyến bay hãng American Airlines bay quá cảnh Nhật Bản và đến New York lúc 17:30 ngày 22/9/2005 (Thứ 5), trong khi đó theo kế hoạch dự kiến tổ chức Hội thảo tại New York vào buổi trưa ngày 23/9/2005 (Thứ 6). Như vậy, thời gian chuẩn bị không được nhiều. Đề nghị Đoàn lưu ý tập trung công việc trước và ngay khi đến New York.

15 - 70 10/1
70 Las Vegas 2/01



Mr. Tran Dinh Thanh
Chairman of Dongnai Province People's Council
Mdm. Dang Thi Kim Nguyen
Vice Chairwoman of Dongnai Province People's Committee
Cordially invite you to

***Trade & Investment Opportunities
in Dongnai Province, Vietnam***

featuring

Mr. Nguyen Ngoc Phuc, Deputy Minister of MPI
Mr. Tran Dinh Thanh, Chairman of Dongnai Province People's Council



Friday, September 30, 2005

Cargill, Inc
Auditorium A and B
15407 McGinty Rd. W
Wayzata, MN 55391

11:00 a.m.-12:00 p.m. Meeting and Presentations
12:00 p.m. Lunch meeting

Please RSVP to Elizabeth Conlon at
TEL: 952-742-4204 or
EMAIL: Elizabeth_conlon@cargill.com

Purpose of Meeting:

This program is meant to introduce Dongnai Province, Vietnam to Minnesota firms that may be interested in doing business in Dongnai and with Dongnai firms. During the program the Dongnai delegation will highlight the many opportunities available in the province and will also outline specific potential projects. The delegation will have representatives from both the Dongnai government and the business sector. The average GDP growth in Dongnai has increased from 11.5% in 2001 to 13.8% in the first quarter of 2005. This number shows the large growth potential available to businesses in Dongnai.



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Fw: [Fwd: Invitation to meet Dong Nai Province Officials] [Inbox](#)

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— Original Message —

From: David Andersen

To: Larry M. Flanagan

Sent: Saturday, September 10, 2005 6:30 PM

Subject: [Fwd: Invitation to meet Dong Nai Province Officials]

>

>

>

No virus found in this outgoing message.
Checked by AVG Anti-Virus.
Version: 7.0.344 / Virus Database: 267.10.18/90 -
Release Date: 9/5/2005

Dear Colleagues,

On September 30th, you are cordially invited to join visiting officials from Dong Nai Province, Vietnam for a luncheon at Cargill Headquarters in Wayzata. An invitation with full details is attached.

The Minnesota Trade Office is pleased to partner with Cargill in welcoming the delegation to Minnesota. The Dong Nai Province officials are visiting several US states to promote new business relationships as part of their long term growth and development



Variable Enterprises <variable.enterprises@gmail.com>

From Larry Flanagan

Herb Cochran <herb.cochran@amchamvietnam.com>

Thu, Sep 8, 2005 at 1:13 PM

To: variable.enterprises@gmail.com

Dear Larry,

Here is a link that will provide information about the Dong Nai mission itinerary.

<http://www.amchamvietnam.com/event?search=1&type=&excerpt=1&limit=0&q=DONG>

I'll be updating information there.

Hope you can make it to one or more of the seminars

Best regards,
Herb

Herb Cochran
Executive Director

AmCham Vietnam - HCM City Chapter**New World Hotel, Suite 323****76 Le Lai Street, District 1****T: +84 8 824 3562****F: +84 8 824 3572****E: herb.cochran@amchamvietnam.com or amcham@hcm.vnn.vn****W: <http://www.amchamvietnam.com>**

From: Variable Enterprises <variable.enterprises@gmail.com>**Reply-To:** <variable.enterprises@gmail.com>**Date:** Thu, 8 Sep 2005 09:21:58 -0500**To:** <amcham@hcm.vnn.vn>**Subject:** From Larry Flanagan

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 - [Article II Objectives](#)
 - [Article III Membership](#)
 - [Article IV Meetings](#)
 - [Article V Officers](#)
 - [Article VI Chapter Board of Governors](#)
 - [Article VII Audit](#)
 - [Article VII Dissolution](#)
 - [Article IX Chapter By-Laws](#)
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Fri, September 23rd, 2005

Dong Nai Trade & Investment Seminar (New York)

When: Fri, September 23rd, 2005 8:00 am to 11:00 am

U.S. Chamber of Commerce, Dong Nai Province People's Committee, and AmCham Seminar on Trade & Investment Opportunities in Dong Nai Province, Vietnam.

Thu, September 29th, 2005

Dong Nai Trade & Investment Seminar (Chicago)

[REGISTER ONLINE](#)

When: Thu, September 29th, 2005 8:00 am to 12:00 pm

AmCham and Dong Nai Investment Seminar and Briefing in Chicago.

Thu, October 6th, 2005

Dong Nai Trade & Investment Seminar (San Francisco)

[REGISTER ONLINE](#)

When: Thu, October 6th, 2005 8:00 am to 12:00 pm

AmCham and Dong Nai Investment Seminar and Briefing in San Francisco.

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