

**INCOMING TELEGRAM**

*Department of State*

*Amst*

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42-48

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AT

Action

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FROM: Canberra

**FILE**

SS

TO: Secretary of State

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NO: 53, July 23, noon

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USIA

Reference: Department Circular telegram 77 and London  
EMBTEL 2.

INR

CIA

NSA

AGR

In keeping cooperative spirit Menzies-Kennedy joint  
communique, Embassy believes highly important Weslerman  
discussions end on positive note and avoid impasse over  
preferences. Australia's willingness bargain over latter  
indicated Minister Trade's statement preferences not  
"immutable" but Australia insisting on compensation for  
their abandonment.

COM

CEA

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TRSY

RMR

Department's suggestion for lowered CXT on processed foods  
represents desirable step soften Australian charge US  
seeking "unrequited benefits" however, lowered CXT tariffs  
alone likely have only limited appeal because GOA convinced  
preferential advantage essential to compete US canned fruit.

London's suggestion "negotiating credit" offer to Australians  
in future tariff negotiations highly commendable this  
connection as form compensation to counter "unrequited benefits"  
charge. US reassurances on prospective wool negotiations  
could also be helpful this connection.

Taken together these steps would help preserve currently  
favorable atmosphere toward US as consequence Menzies stress  
on Washington understanding and sympathy for Australia's  
concern over UK entry CM.

BATTLE

AA1/6 Note: Advance copy to SS-0 7-23-62. PPM.

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E.O. 11652, SEC. 5(a), 5(b), 5(c) AND 11

*State*  
*MLM*  
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The John F. Kennedy National Security Files.  
Asia and the Pacific: National Security Files, 1961-1963