

100 W. Van Buren  
Rockville, Md. 20850  
12 July 1971

Mr. Ogden Williams  
AID  
Washington, D.C.

Dear Mr. Williams:

This is a job-seeking letter. I am completely aware of AID's current freeze and reductions; but I think my special qualifications may be of interest to AID and specifically to you.

You may recall me as the manager of much of ARPA's "soft science" research in Vietnam. This included the several refugee studies which Human Sciences Research did under ARPA contract.

I have just returned from two and a half years with ARPA in Bangkok. Frankly I would like to find something more timely and relevant to do than continue in ARPA's dwindling overseas research program.

Timely and relevant certainly describes the drug problem which you are now tackling. This area also intersects many of my interests in Southeast Asia. In particular, I have been interested in the hill tribes, and have managed several ARPA research efforts dealing with them. For example, I ran the modest effort which produced the "Meo Handbook," which I trust is accessible to you.

Should you be interested in following up, you can reach me (when I am not using up my long-accumulated leave) at 11-43015. I enclose a brief resume.

Sincerely yours,



Garry L. Quinn

GARRY L. QUINN

Contact: c/o Bruns  
100 N. Van Buren  
Rockville, Md. 20850

Born Boston, Mass. 27 August 1935  
Married - 3 children age 11-10-8

OBJECTIVE: Challenging position in:

- Management of innovative, socially relevant programs, or
- Planning, analysis, research and evaluation of such programs.

SPECIAL EXPERIENCE IN

- The control of advanced technology;
- The application of social and behavioral science to public policy;
- Highly diverse program areas.

EDUCATION

Mass. Inst. of Tech. - S.B., Physics, 1956  
- S.B., Political Science, 1957  
Stanford University - Public Affairs Fellow, 1965-6

HONORS

Fellow of the National Institute of Public Affairs

PROFESSIONAL ASSOCIATIONS

American Society for Public Administration  
Society for the Psychological Study of Social Issues  
Institute for Strategic Studies  
Association for Asian Studies

SIGNIFICANT EXPERIENCE

January, 1969, - Present: Program Analyst, Advanced Research Projects Agency (ARPA) Research & Development Center - Thailand. Program management, research. In charge of applying behavioral and social sciences to problems of security and development in Thailand. Manage studies on the insurgents and their appeals, on rural youth and leadership, on relationships between development and security, on Royal Thai Government communication with villagers. Member, U.S. Mission Psychological Operations Committee. Manage contractor research on Program Impact Evaluation which has achieved technical advances. Have developed a 15-man Thai social research team to point of viability in Thai bureaucracy. Have achieved competence in Thai language, spoken and written.

July, 1966 - January, 1969: Program Manager, Overseas Defense Research, ARPA. Program management, research. Started off with responsibility for introducing behavioral and social sciences into Pentagon research on problems of civil violence and internal war. Despite substantial change of fields, within first year built well-regarded \$4 million program on the psychological roots of conflict as well as such application as psychological warfare and "Pacification." Later became disillusioned with "big" social science, more interested in evaluating impact of social action programs, and in the people of affected countries. For 6 months as Acting Group Leader of Internal Security Systems Group, responsible for entire \$10 million/year R&D program on internal security systems for developing countries.

March, 1962 - August, 1965: Staff Assistant, Arms Control, Office of the Assistant Secretary of Defense (ISA). Policy planning; program analysis. Initially Special Assistant to then Dep. Asst. Secretary John McNaughton. Later assigned policy planning, program evaluation and analysis responsibility for Secretary of Defense in various broad areas of arms control and disarmament policy, such as:

- Atomic Energy: Prepared basic strategic studies in final pre-treaty review of nuclear test ban policy. Continued work on non-Proliferation, fissionable materials production controls, etc.

- Strategic Arms Limitation: Prepared basic policy papers accepted as U.S. negotiating position, with full analytic backup.

- War by Accident, Miscalculation or Failure of Communication: Project officer for the "hot line."

- Unilateral Arms Control: Wrote most of McNaughton's Ann Arbor speech quoted in The McNamara Strategy (pp. 138ff.).

June, 1959 - March, 1962: Safeguards Policy analyst, Div. of International Affairs, US Atomic Energy Commission (AEC). Policy planning; program analysis. One of small staff which developed, "sold" and administered U.S. and International Atomic Energy Agency systems for safeguarding peaceful uses of atomic energy against diversion to military use. Wrote Commission papers, U.S. positions in IAEA, etc. Carried out international inspections. Developed plan to submit certain U.S. facilities to control which broke deadlock in final negotiation of IAEA system.

July, 1958 - June, 1959: Reactor Physicist, Hanford Operations Office, AEC. Assisted in staff supervision of contractors' production, R&D and engineering activities associated with plutonium production reactors.

July, 1957 - June, 1958: Junior Management Intern, Div. of Production, AEC. Performed work assignments within all operating branches of the Production Division.

REFERENCES

Dr. Henry S. Rowen, President  
The RAND Corporation  
1700 Main Street

Dr. S. Rains Wallace, Chairman  
Department of Psychology  
The Ohio State University  
Columbus, Ohio

Mr. Arthur W. Barber  
Institute for Politics and Planning  
Washington, D.C.

Adm. E.R. Zumwalt Jr., USN  
Chief of Naval Operations  
Washington D.C. 20350

Prof. Eric Hutchinson  
Department of Chemistry  
Stanford University  
Stanford, Calif. 94305

11 May 1971