

Year-to-Date Accounts Receivable Summary

Year-to-date sales.....	24,881.96	
Current A/R balance.....	12,702.66	
Current open credits.....	311.29	
Current finance charges.....	0.00	

Net A/R balance.....	12,391.37	
Deposits held on account.....	321.32	
Aging information:		
Current.....	893.72	7.0%
1 - 90.....	7,056.94	55.6%
91 - 180.....	35.00	0.3%
181 - 270.....	31.00	0.2%
Over 270.....	4,686.00	36.9%

Month-to-Date Accounts Receivable Summary

Monthly beginning balance.....	12,948.86
Sales.....	6,030.00
+ Miscellaneous charges.....	0.00
- Discount.....	0.00
+ Freight charges.....	46.00
+ Sales tax.....	13.56

Invoice total.....	6,089.56
Credit total.....	50.00
Debit total.....	0.00
Payments received + prepaid invoices....	7,264.87
Early payment discounts.....	0.00
Finance charges.....	0.00
Cash refunds.....	0.00
Write offs.....	0.00
Voided invoices.....	399.29
Open credits applied.....	125.00
Deposits applied.....	5,072.84

Month-to-Date Sales Account Summary

No	Description	Amount
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1	DUES	120.00
2	DONATIONS	49.50
3	SALES - OUT OF STATE	524.00
5	LIFE MEMBERSHIP	900.00
7	SCHOLARSHIP FUND	125.00
50	REGISTRATION FEES	1,680.00
51	FOOD & BANQUET FEES	2,631.50

Sales History

February 1994.....	4,096.19
January 1994.....	3,035.50
December 1993.....	0.00
November 1993.....	653.93
October 1993.....	940.93
September 1993.....	324.00
August 1993.....	742.35
July 1993.....	105.00
June 1993.....	183.00
May 1993.....	564.00
April 1993.....	84.00
March 1993.....	522.00

Month-to-Date Sales Tax Summary

ID	Description	Total Sales	Taxable	Collected
CA	CALIF SALES TAX	350.00	114.03	8.27
LAX	LA COUNTY TRANS TX	64.50	0.00	0.00

Quarter-to-Date Sales Tax Summary

ID	Description	Total Sales	Taxable	Collected
CA	CALIF SALES TAX	1,245.51	377.07	27.34
LAX	LA COUNTY TRANS TX	64.50	0.00	0.00
SMF	SACRAMENTO CTY TT	151.00	151.00	0.76

Year-to-Date Sales Tax Summary

ID	Description	Total Sales	Taxable	Collected
CA	CALIF SALES TAX	1,245.51	377.07	27.34
LAX	LA COUNTY TRANS TX	64.50	0.00	0.00
SMF	SACRAMENTO CTY TT	151.00	151.00	0.76

Customer highlight, based on Yearly Sales

ID	Customer name	Yearly Sales	% of Total	Net Balance
HOWELL	Melvin Howell	609.00	2.4%	0.00
SAPP	Charles S. Sapp	571.00	2.3%	0.00
SAVAGE	Jimmy R. 'EVIL' Savage	453.50	1.8%	0.00
JONES	James A. Jones	445.00	1.8%	0.00
ELLERBEE	Archie M. Ellerbee	414.00	1.7%	0.00
DUFF	Bob Duff	407.00	1.6%	0.00
BOYLES	James Boyles	379.50	1.5%	0.00
HUCKABAY	Daniel R. Huckabay	320.00	1.3%	13.45
BARNES	Bud Barnes	258.00	1.0%	0.00
L'HEUREUX	Leon n L'Heureux	240.22	1.0%	240.22
CONKLIN	Thomas Conklin	233.50	0.9%	133.50
CALVERT	Dan Calvert	227.21	0.9%	0.00
OLBY	Tom Olby	218.00	0.9%	12.00
PERINOVIC	Jim Perinovic	193.00	0.8%	0.00
WALUDA	Barry Waluda	182.00	0.7%	0.00
JOENKS	Eugene W. Joenks	181.00	0.7%	0.00
DIAL	Jan Dial	170.00	0.7%	0.00
STEDMAN	Don Stedman	168.35	0.7%	-58.29
PETROVICH	Jim Petrovich	166.00	0.7%	0.00
HAYES3	Thomas Hayes	164.50	0.7%	0.00

Customer highlight, based on Monthly Sales

ID	Customer name	Monthly Sales	% of Total	Net Balance
=====	=====	=====	=====	=====
JONES	James A. Jones	425.00	7.0%	0.00
ELLERBEE	Archie M. Ellerbee	394.00	6.5%	0.00
BOYLES	James Boyles	359.50	5.9%	0.00
L'HEUREUX	Leon n L'Heureux	240.22	3.9%	240.22
OLBY	Tom Olby	198.00	3.3%	12.00
JOENKS	Eugene W. Joenks	181.00	3.0%	0.00
WALUDA	Barry Waluda	162.00	2.7%	0.00
WATTERS	Paul Watters	144.50	2.4%	144.50
CONKLIN	Thomas Conklin	133.50	2.2%	133.50
CEKOVICH	Thomas E. Cekovich	129.00	2.1%	0.00
ELY	Gary L. Ely	126.34	2.1%	0.00
PELLERITO	Ron Pellerito	115.00	1.9%	45.00
HAGLER	R.R. "HAP" Hagler	112.50	1.8%	0.00
CATLING	James N. Catling, Jr.	109.00	1.8%	0.00
MIZE	Terry Mize	109.00	1.8%	0.00
ISIMINGER	Paul E. Isiminger	109.00	1.8%	0.00
SMALE	David K. Smale	109.00	1.8%	0.00
STANGER	Richard S. Stanger	109.00	1.8%	129.00
ABBOTT	Rick Abbott	109.00	1.8%	20.00
FRAZIER1	David Frazier	109.00	1.8%	0.00

Customer highlight, based on Current Balance

ID	Customer name	Net Balance	Open Credits	Yearly Sales
=====	=====	=====	=====	=====
L'HEUREUX	Leon n L'Heureux	240.22	0.00	240.22
WATTERS	Paul Watters	144.50	0.00	144.50
GOODWIN	Sam Goodwin	140.00	0.00	20.00
CONKLIN	Thomas Conklin	133.50	0.00	233.50
STANGER	Richard S. Stanger	129.00	0.00	129.00
HAMMER	Richard L. Hammer	95.00	0.00	115.00
GEORGE	Russ George	57.50	0.00	77.50
HUK	James Huk	46.00	0.00	20.00
PELLERITO	Ron Pellerito	45.00	0.00	115.00
ALLEN	Clayton Allen	40.00	0.00	20.00
BEVELOT	Tony Bevelot	40.00	0.00	20.00
BLACK	H. David Black	40.00	0.00	55.00
BLAIR	Richard Blair	40.00	0.00	20.00
BLAKE	John Blake	40.00	0.00	20.00
BOHN	Paul Bohn	40.00	0.00	20.00
BOWER	Dave Bower	40.00	0.00	20.00
BROFER	Duane R. Brofer	40.00	0.00	20.00
BROOKS	Mike Brooks	40.00	0.00	20.00
BROWN	John Brown	40.00	0.00	20.00
ANDERSON1	Harley Anderson	40.00	0.00	20.00

Customer highlight, based on Account Delinquency

ID	Customer name	Avg Delinq	Net Balance	Yearly Sales
=====	=====	=====	=====	=====
GOODWIN	Sam Goodwin	1,562.00	140.00	20.00
BELL	Dwayne Bell	322.00	40.00	20.00
BEACH	Calvin Beach	322.00	40.00	20.00
BARNES,BUTCH	Bill Barnes	322.00	40.00	20.00
BASSETT	Clynton Bassett	322.00	40.00	20.00
ANDERSON	Dennis Anderson	322.00	40.00	20.00
BARTIMEO	A. Bartimeo	322.00	40.00	20.00
ANDERSON1	Harley Anderson	322.00	40.00	20.00
BAUER	David J (Zeke) Bauer	322.00	40.00	20.00
ARRINGTON	Paul Arrington	322.00	40.00	20.00
BEVELOT	Tony Bevelot	322.00	40.00	20.00
BLACK	H. David Black	322.00	40.00	55.00
BLAIR	Richard Blair	322.00	40.00	20.00
BLAKE	John Blake	322.00	40.00	20.00
BOHN	Paul Bohn	322.00	40.00	20.00
BOWER	Dave Bower	322.00	40.00	20.00
BROFER	Duane R. Brofer	322.00	40.00	20.00
BROOKS	Mike Brooks	322.00	40.00	20.00
BROWN	John Brown	322.00	40.00	20.00
ALLEN	Clayton Allen	322.00	40.00	20.00

Customer highlight, based on Deposit Amounts

ID	Customer name	Deposits	Net Balance	Yearly Sales
=====	=====	=====	=====	=====
OMOHUNDRO	Chuck Omohundro	60.00	0.00	20.00
PICCOLO	James Piccolo	51.00	0.00	77.50
KEENAN	Natele Estelle Keenan	45.82	0.00	0.00
WOOD	Jaimie A. Wood	44.50	0.00	0.00
JOHNSON	Dan Johnson	35.00	0.00	100.00
HARRIS JL JR	John L. Harris, Jr.	20.00	0.00	121.00
PETROVICH	Jim Petrovich	18.00	0.00	166.00
GRANLUND	Dwight T. Granlund	15.00	0.00	84.50
HARPOLE	John M. Harpole	10.00	0.00	83.00
FOSTER2	Frank Foster	9.00	0.00	20.00
YOUNG	Robert A. Young	5.00	0.00	20.00
SLUNAKER	Dennis Slunaker	5.00	0.00	20.00
TABOR	James D. Tabor	3.00	0.00	35.00