

Vientiane

PROJECTION FOR REMAINDER OF FISCAL YEAR 72

<u>Item</u>	<u>Total</u> <u>1st Three Quarters</u>	<u>Projection</u> <u>4th Quarter</u>	<u>Projection</u> <u>FY72</u>
<u>Income:</u>			
A. Earned income:			
Tuition fees			
1/ Kip income from student fees.....	38,978.20	1,148.00	40,126.20
Dollar income from contracts.....	39,717.37	13,100.00	52,817.37
2/ Less tuition refunds.....	(2,166.90)		(2,166.90)
Sale of books.....	5,281.63	500.00	5,781.63
Other teaching income.....	8,803.15	200.00	9,003.15
Income from activities.....	1,292.77	400.00	1,692.77
Membership fees.....	120.95	40.00	160.95
Gain on exchange.....	138.00	6.00	144.00
Miscellaneous earned income.....	55.00		55.00
B. Grants and donations			
Miscellaneous grant income.....	7,904.00		7,904.00
Grant IA646-78.....	38,254.00	26,624.00	64,878.00
Less transfers to Savannakhet.....	-(9,172.06)	-(594.61)	-(9,766.67)
3/ Less transfers to Luang Prabang.....	-(11,850.00)	-(7,650.00)	-(19,500.00)
TOTAL INCOME.....	117,356.11	33,773.39	151,129.50
<u>Expenses:</u>			
A. Department of Courses			
4/ Staff salaries, courses.....	13,143.32	5,000.00	18,143.32
5/ Teachers' salaries.....	57,357.43	14,922.00	72,279.43
6/ Book purchases.....	2,963.43	1,200.00	4,163.43

7/	Depreciation, teaching F&E	173.00	86.90	260.70
	Other teaching expenses	8,185.12	200.00	3,385.12
	<b>Total, teaching expenses</b>	<b>75,923.10</b>	<b>21,408.90</b>	<b>98,232.30</b>

8. Department of Activities

	Staff salaries, activities	2,123.23	600.00	2,723.23
8/	<u>Friendship magazine</u>	1,921.35	2,070.00	3,991.35
9/	Other publicity and printing	291.80	200.00	491.80
	Purchase of activities supplies	486.65	150.00	636.65
	Reading room purchases	403.21	150.00	553.21
7/	Depreciation, activities F&E	526.30	313.15	939.45
	Other activities expenses	715.50	350.00	1,095.58
	<b>Total, activities expenses</b>	<b>5,598.12</b>	<b>3,833.15</b>	<b>10,431.27</b>

9. Administrative expenses

	Office salaries	3,056.18	3,000.00	11,056.48
	Service salaries	2,523.86	1,800.00	6,423.86
	Repairs and maintenance, building	219.23	80.00	299.23
	Utilities	3,455.20	1,300.00	4,755.28
	Purchase of admin supplies	1,483.17	400.00	1,883.17
	Postage and freight	88.35	40.00	128.35
	Gas and oil for motor vehicles	397.26	100.00	497.26
	Repair and maintenance, vehicles	137.08	50.00	187.08
	Local transportation	180.88	80.00	260.88
7/	Depreciation, admin F&E	342.80	116.30	1,338.90
8/	Other administrative expenses	261.18	700.00	1,661.48

Tax on motor vehicle	100		7 09
Inter-city transportation	10 92		12 92
Miscellaneous services	853.13		953.13
Capital expenditures		20,000.00	
Total Admin. Exp.	1,064.05	17,996.30	39,465.11
Total Expenses	1,064.05	43,238.35	44,302.40
Surplus or Deficit	1,064.05	43,164.96	+3,000.82

- 1/ Fourth quarter projection ...
- 2/ Total ... first time ... under US Embassy ... S-455-6-723 (payment of post ... contracts), Fourth quarter projection does not ... because the Embassy has advised the contract will be ...
- 3/ Fourth quarter transfer ...
- 4/ Fourth quarter projection ... payment for this ... to materials preparation for ...
- 5/ Fourth quarter projection ... May and June. See document #6. It does not include ... language program instructors. See note 2 above.
- 6/ Fourth quarter projection ... for summer ... of which approximately \$400 will ... through sales revenue in first quarter, 1973.
- 7/ A ... equal to total ... items will be taken from accumulated teaching ... in a separate account.
- 8/ Fourth quarter projection ... material preparation of two and printing of three ... each plus 2500 copies of the special supplement ... provided at no cost by the USIS Special Projects Office.
- 9/ Fourth quarter projection ... six ... of monthly activities calendar ... and information ... calendar for May, June, and July.
- 10/ Fourth quarter projection ... training and ... to ... Director of ... to ... to ... to acquire ...