

# VIETNAM HELICOPTER PILOTS ASSOCIATION

## TRIAL BALANCE

TO DATE ENDING - NOVEMBER 30, 1987

| ACCOUNT | DESCRIPTION                     | DEBIT               | CREDIT              |
|---------|---------------------------------|---------------------|---------------------|
| 100     | Cash - Checking Account         | \$ 6,461.14         |                     |
| 101     | Cash - Savings Account          | 40,384.49           |                     |
| 102     | Interest Earned                 |                     | \$ 1,797.16         |
| 103     | Lifetime Memberships            |                     | 11,100.00           |
| 104     | New Memberships                 |                     | 11,540.00           |
| 105     | Membership Renewals             |                     | 30,380.00           |
| 106     | Subscriptions                   |                     | 144.00              |
| 107     | Admart                          |                     | 160.00              |
| 108     | Merchandise - Watches           |                     | 1,259.35            |
| 110a    | Reunion/Registration Fees       |                     | 6,571.00            |
| 111a    | Reunion/Function Fees           |                     | 16,420.00           |
| 115     | Postage Income                  |                     | 15.50               |
| 116     | Merchandise - Stickers          |                     | 41.00               |
| 117     | Merchandise - Mugs              |                     | 36.00               |
| 117a    | Merchandise - Reunion Mug Sales |                     | 956.00              |
| 118     | Back Newsletter Set Sales       |                     | 30.00               |
| 119     | Directory Sales                 |                     | 50.00               |
| 120a    | Arizona Chapter Dues            |                     | 21.00               |
| 197     | Memorial - Mat Sandlin          |                     | 2,160.00            |
| 198     | Suspense Account                |                     | 2,695.00            |
| 199     | Miscellaneous Income            |                     | 467.74              |
| 200     | Fund Balance                    |                     | 22,371.65           |
| 300     | Management Fees                 | 20,999.97           |                     |
| 301     | Membership Promo Expense        | 1,328.05            |                     |
| 302     | Telephone Expense               | 32.19               |                     |
| 304     | Solicitation                    | 56.00               |                     |
| 305a    | Reunion Expense                 | 28,972.04           |                     |
| 307     | Meeting Expense                 | 440.02              |                     |
| 308     | Merchandise Expense - Watches   | 915.88              |                     |
| 309     | Postage Expense                 | 43.33               |                     |
| 310     | Data Base Expense               | 104.00              |                     |
| 311     | Directory Printing Expense      | 7,300.00            |                     |
| 313     | VHPA Memorabilia Expense        | 264.00              |                     |
| 399     | Miscellaneous Expense           | 914.29              |                     |
|         |                                 | <u>\$108,215.40</u> | <u>\$108,215.40</u> |

# VIETNAM HELICOPTER PILOTS ASSOCIATION

## TRIAL BALANCE

TO DATE ENDING - DECEMBER 31, 1987

| ACCOUNT | DESCRIPTION                     | DEBIT        | CREDIT       |
|---------|---------------------------------|--------------|--------------|
| 100     | Cash - Checking Account         | \$ 9,568.41  | \$           |
| 101     | Cash - Savings Account          | 16,498.83    |              |
| 101a    | Certificate of Life Members     | 25,095.42    |              |
| 101b    | Certificate of Memorial Fund    | 2,220.22     |              |
| 102     | Interest Earned                 |              | 1,927.14     |
| 103     | Life Time Members               |              | 1,470.00     |
| 104     | New Members                     |              | 12,760.00    |
| 105     | Renewals                        |              | 36,351.40    |
| 106     | Subscriptions                   |              | 192.00       |
| 107     | Admart                          |              | 160.00       |
| 108     | Merchandise - Watches           |              | 1,259.35     |
| 110a    | Reunion - Long Beach            |              | 6,571.00     |
| 111a    | Reunion Functions - Long Beach  |              | 1,642.00     |
| 115     | Postage Income                  |              | 15.50        |
| 116     | Merchandise - Stickers          |              | 46.00        |
| 117     | Merchandise - Mugs              |              | 38.75        |
| 117a    | Merchandise - Mugs              |              | 956.00       |
| 118     | Back Newsletter Sets            |              | 90.00        |
| 119     | Membership Directory Sales      |              | 124.00       |
| 120a    | Arizona Chapter Dues            |              | 21.00        |
| 197     | Memorial - Mat Sandlin          |              | 2,160.00     |
| 198     | Suspense Account                |              | 2,695.00     |
| 199     | Miscellaneous Account           |              | 467.74       |
| 200     | Fund Balance                    |              | 22,371.65    |
| 300     | Management Fees                 | 23,333.30    |              |
| 301     | Member Promotion Expense        | 1,430.05     |              |
| 302     | Telephone Expense               | 193.09       |              |
| 304     | Solicitation                    | 56.00        |              |
| 305a    | Reunion Expense - Long Beach    | 28,972.04    |              |
| 307     | Meeting Expense                 | 440.02       |              |
| 308     | Merchandise - Watches           | 915.88       |              |
| 309     | Postage Expense                 | 117.47       |              |
| 310     | Data Base Expense               | 104.00       |              |
| 311     | Directory Printing Expense      | 7,300.00     |              |
| 311a    | Newsletter Set Printing Expense | 1,895.00     |              |
| 313     | VHPA Memorabilia                | 264.00       |              |
| 399     | Miscellaneous Expense           | 922.80       |              |
|         |                                 | \$119,326.53 | \$119,326.53 |