

Mike Law Page 2

30 August, 1990

MEMO

TO: Members of the VHPA Executive Council

FROM: Greg Ross, President

RE: PAI'S bid for VHPA Membership Services for the year starting 1 October, 1990 and ending September 30, 1991.

Enclosed please find three proposals presented to us for membership services for the above referenced time frame by Performance Associates, Inc.

Each proposal is pretty much self explanatory. Should you have any questions on the proposals, please feel free to contact Alan Fry personally.

You will be receiving shortly, if you have not already, a cost analysis for the starting of our own office in New Orleans. This is being sent by Gary Slaughter.

This memo will serve as an agenda for the Sunday, September 9th, 7 AM Central conference call. Time permitting, walk on items will be allowed.

Phil Marshall will be making the arrangements for this call so if you will be at a phone number that is different than on the roster, please let Phil know what the new number is.

This will be a very important call, so I would ask all of you to plan on being available.