



E. R. ZUMWALT, JR.
ADMIRAL, U.S. NAVY (RET.)

November 10, 1997

Mr. Edward H. Crane, III
President & CEO
CATO Institute
1000 Massachusetts Avenue, NW
Washington, DC 20001

Dear Mr. Crane:

I attach the resume of a superb professional who is highly competent to perform in a wide range of responsibilities.

He has just become available after five years of good professional work in the Middle East.

I strongly recommend him for consideration for positions requiring the highest qualities of judgment, integrity, and professional competence.

Sincerely,

E. R. Zumwalt, Jr.
Admiral, USN (Ret.)

1000 Wilson Boulevard, Suite 3105
Arlington, VA 22209-3901

Tel: (703) 527-5380
Fax: (703) 528-5795

Enclosure

bcc: D. Woodbury



E. R. ZUMWALT, JR.
ADMIRAL, U.S. NAVY (RET.)

November 10, 1997

Mr. Michael C. Kerby
Vice President
Raytheon Company
1215 Jefferson Davis Highway, #1500
Arlington, VA 22202

Dear Mr. Kerby:

I attach the resume of a superb professional who is highly competent to perform in a wide range of responsibilities.

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ADMIRAL, U.S. NAVY (RET)

November 10, 1997

Mr. W. D. Merritt
Vice President
Hughes Aircraft Company
1100 Wilson Boulevard, #2000
Arlington, VA 22209

Dear Mr. Merritt:

I attach the resume of a superb professional who is highly competent to perform in a wide range of responsibilities.

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I strongly recommend him for consideration for positions requiring the highest qualities of judgment, integrity, and professional competence.

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ADMIRAL, U.S. NAVY (RET.)

November 10, 1997

Admiral William A. Owens, USN (Ret.)
SAIC
10260 Campus Point Drive
Building C
San Diego, CA 92121

Dear Bill:

I attach the resume of a superb professional who is highly competent to perform in a wide range of responsibilities.

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November 10, 1997

ADM James D. Watkins, USN (Ret.)
President
Consortium for Oceanographic Research and Education
1755 Massachusetts Avenue, NW, Suite 800
Washington, DC 20036-2102

Dear Jim:

I attach the resume of a superb professional who is highly competent to perform in a wide range of responsibilities.

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ADMIRAL, U.S. NAVY (RET.)

November 10, 1997

Mr. Michael H. Armacost
President
Brookings Institution
1775 Massachusetts Avenue, NW
Washington, DC 20036

Dear Mr. Armacost:

I attach the resume of a superb professional who is highly competent to perform in a wide range of responsibilities.

He has just become available after five years of good professional work in the Middle East.

I strongly recommend him for consideration for positions requiring the highest qualities of judgment, integrity, and professional competence.

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ADMIRAL, U.S. NAVY (RET.)

November 10, 1997

Mr. Phillip Odeen
President
BDM International, Inc.
1501 BDM Way
McLean, VA 22102

Dear Phil:

I attach the resume of a superb professional who is highly competent to perform in a wide range of responsibilities.

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ADMIRAL, U.S. NAVY (RET.)

November 10, 1997

Mr. Edwin J. Feulner, Jr.
President
Heritage Foundation
214 Massachusetts Avenue, NE
Washington, DC 20002

Dear Mr. Feulner:

I attach the resume of a superb professional who is highly competent to perform in a wide range of responsibilities.

He has just become available after five years of good professional work in the Middle East.

I strongly recommend him for consideration for positions requiring the highest qualities of judgment, integrity, and professional competence.

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E. R. ZUMWALT, JR.
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May 5, 1997

Mr. Charles W.B. Wardell III
Senior Partner
Nordeman Grimm, Inc.
717 Fifth Avenue, 26th Floor
New York, NY 10022

Dear Chuck:

I attach the resume of a superb professional who is highly competent to perform in a wide range of responsibilities.

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This guy really has it!





E. R. ZUMWALT, JR.
ADMIRAL, U.S. NAVY (RET.)

May 5, 1997

The Honorable George Tenet
Director
Central Intelligence Agency
Washington, DC 20505

George
Dear Mr. Tenet:

I attach the resume of a superb professional who is highly competent to perform in a wide range of responsibilities.

He has just become available after five years of good professional work in the Middle East.

I strongly recommend him for consideration for positions requiring the highest qualities of judgment, integrity, and professional competence.

Sincerely,

Bill

E. R. Zumwalt, Jr.
Admiral, USN (Ret.)

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Very
His Middle East experience
is superb
Bill



E. R. ZUMWALT, JR.
ADMIRAL, U.S. NAVY (RET.)

May 5, 1997

Mr. Norman R. Augustine
Chairman & CEO
Lockheed Martin Corporation
6801 Rockledge Drive, Mail 200-4
Bethesda, MD 20817

Dear Norm:

I attach the resume of a superb professional who is highly competent to perform in a wide range of responsibilities.

He has just become available after five years of good professional work in the Middle East.

I strongly recommend him for consideration for positions requiring the highest qualities of judgment, integrity, and professional competence.

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Norm
His Middle East
contacts are of the best



E. R. ZUMWALT, JR.
ADMIRAL, U.S. NAVY (RET.)

May 5, 1997

Mr. Michael Dingman
Lyford Cay
P. O. Box N-7776
Nassau,
BAHAMAS

Dear Michael:

I attach the resume of a superb professional who is highly competent to perform in a wide range of responsibilities.

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mt
This fellow is of the highest caliber



E. R. ZUMWALT, JR.
ADMIRAL, U.S. NAVY (RET.)

May 5, 1997

The Honorable John F. Kerry
421 Russell Senate Office Building
Washington, DC 20510

John
Dear Senator Kerry:

I attach the resume of a superb professional who is highly competent to perform in a wide range of responsibilities.

He has just become available after five years of good professional work in the Middle East.

I strongly recommend him for consideration for positions requiring the highest qualities of judgment, integrity, and professional competence.

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John
Had to great as a
senior staffer





E. R. ZUMWALT, JR.
ADMIRAL, U.S. NAVY (RET.)

May 5, 1997

The Honorable Robert Kerrey
141 Hart Senate Office building
Washington, DC 20510

Dear ^{Bob} Senator Kerrey:

I attach the resume of a superb professional who is highly competent to perform in a wide range of responsibilities.

He has just become available after five years of good professional work in the Middle East.

I strongly recommend him for consideration for positions requiring the highest qualities of judgment, integrity, and professional competence.

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Bob
Had to go as a
senior staffer.



E. R. ZUMWALT, JR.
ADMIRAL, U.S. NAVY (RET.)

May 5, 1997

The Honorable Daniel Patrick Moynihan
464 Russell Senate Office Building
Washington, DC 20510

Dear Senator Moynihan:

I attach the resume of a superb professional who is highly competent to perform in a wide range of responsibilities.

He has just become available after five years of good professional work in the Middle East.

I strongly recommend him for consideration for positions requiring the highest qualities of judgment, integrity, and professional competence.

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senior staffer



E. R. ZUMWALT, JR.
ADMIRAL, U.S. NAVY (RET.)

May 5, 1997

The Honorable John W. Warner
225 Russell Senate Office Building
Washington, DC 20510

Dear John:

I attach the resume of a superb professional who is highly competent to perform in a wide range of responsibilities.

He has just become available after five years of good professional work in the Middle East.

I strongly recommend him for consideration for positions requiring the highest qualities of judgment, integrity, and professional competence.

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senior staffer



E. R. ZUMWALT, JR.
ADMIRAL, U.S. NAVY (RET.)

May 5, 1997

Mr. Alan Merton
President
George Mason University
4400 University Drive
Fairfax, VA 22030

Dear Mr. Merton:

I attach the resume of a superb professional who is highly competent to perform in a wide range of responsibilities.

He has just become available after five years of good professional work in the Middle East.

I strongly recommend him for consideration for positions requiring the highest qualities of judgment, integrity, and professional competence.

In addition to being highly qualified for any administrative position, he has an outstanding competence as a teacher.

Sincerely,

E. R. Zumwalt, Jr.
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E. R. ZUMWALT, JR.
ADMIRAL, U.S. NAVY (RET)

May 5, 1997

Dr. Benjamin Lander
President
American University
4400 Massachusetts Avenue, NW
Washington, DC 20016

Dear Dr. Lander:

I attach the resume of a superb professional who is highly competent to perform in a wide range of responsibilities.

He has just become available after five years of good professional work in the Middle East.

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E. R. ZUMWALT, JR.
ADMIRAL, U.S. NAVY (RET.)

May 5, 1997

The Honorable John H. Chafee
567 Dirksen Senate Office Building
Washington, DC 20510

John
Dear Senator Chafee:

I attach the resume of a superb professional who is highly competent to perform in a wide range of responsibilities.

He has just become available after five years of good professional work in the Middle East.

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He'd be great as a
senior staffer





E. R. ZUMWALT, JR.
ADMIRAL, U.S. NAVY (RET.)

May 5, 1997

Stephan M. Minikes, Esq.
Reid & Priest
Market Square, 8th Floor
701 Pennsylvania Avenue, NW
Washington, DC 20004

Dear Steve:

I attach a copy of the updated resume from Dave Woodbury who is now available for new things.

His background would be terrific for a senior position on the staff of a committee or a congressman or a senator.

With your wide range of contacts there, could you give me some help in steering Dave.

All best wishes.

Sincerely,

E. R. Zumwalt, Jr.
Admiral, USN (Ret.)

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Arlington, VA 22209-3901

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Enclosure

October 8, 1997

CATO Institute
Heritage Foundation
Phil Oden
Brookings ceo
CIS
Watkins
Admiral Bill Owens SAIC
Hughes CEO
Raytheon CEO

DAVID E. WOODBURY

SUMMARY: Results and people oriented professional with a sustained achievement record managing diverse operations involving strategic planning, organizational development and international training programs within both the Private and Public Sectors. Leadership, managerial, and interpersonal skills consistently ranked in top 1% based on a sustained record of accomplishing complex tasks on time, on or below budget, reflecting the highest standards of professional excellence.

EXPERIENCE: PRIVATE SECTOR

- Area Site Manager/Senior Team Leader, Booz/Allen & Hamilton Inc. Over five years as Booz/Allen's senior representative in Jubail, Saudi Arabia. Principal responsibilities involved direct support of the United States Navy's In-Kingdom advisory mission to the Royal Saudi Naval Forces (RSNF). Served as the principal advisor to both senior RSNF and U.S. Navy representatives concerning a broad continuum of tasks. Developed and delivered executive level training programs keyed to mid-grade and senior Royal Saudi Naval Officers to prepare them for higher leadership and management assignments. Collateral assignment as Area Site Manager included oversight responsibility for the life support and related administrative services for a deployed employee base of between 20 to 60 professionals.
- As the Principal Advisor to Royal Saudi Naval Forces Schools Command, Jubail, Saudi Arabia, responsible for overall coordination and oversight of Jubail based tactical, personnel, and administrative management training, including curriculum development, instruction, and training of senior and mid-grade RSNF officers to assume executive level leadership and management roles within their navy.
 - Over 2,500 pages of instructional material written, approved and delivered.
 - Authored and presented a comprehensive officer professional development plan — Ensign to Flag Rank. Approved in concept but not yet funded by the RSNF leadership.
 - Efforts commended by RSNF principals ... "your fingerprints are all over our Navy..."
 - Promoted to Senior Associate (Level IV) in January, 1996.
 - March, 1997 Annual Performance Appraisal — "...an exceptional manager of resources. His organizational, management, and leadership skills are unmatched in his peer group. No professional challenge has been too difficult for him..."

PUBLIC SECTOR — UNITED STATES NAVY

- Twenty-two years executive level management experience directing diverse, goal oriented organizations employing as many as 5,000 people. Experience included four successful sea commands, and 12 years major staff experience in positions requiring proven leadership and managerial skills in Human Resource development, R&D, long range planning and program implementation.
- Extensive experience developing and delivering formal presentations to high government officials, including congressional staffs and their principals.

- **Commander, Destroyer Squadron 2.** Managed day to day high tempo operations involving 14 ships and over 5,000 personnel. Responsibilities included coordination of ship repair and maintenance, unit training, inspection, and personnel retention initiatives. Improved organizational productivity by 15%. Implemented cost-savings initiatives reducing repair parts procurement costs by several million dollars. Personnel retention increased. Readiness objectives consistently achieved.
- **Chief of Staff, Commander Carrier Group 8.** Managed and directed a 60 member professional staff during both planning and implementation phases of forward deployed operations. Performance consistently praised as the standard by which others should be measured.
- **Commander, Destroyer Squadron 26.** Planned and implemented forward deployed operations involving as many as 20 ships. Responsibilities included tactics development and evaluation, R&D program assessments, and coordination of high tempo operations in support of national objectives. Performance described as "best in the fleet".
- **Deputy Director, Surface Warfare Division, Pentagon.** Led and managed 45 member professional staff with responsibilities for program planning, budget development and implementation, including R&D, new ship construction, weapons procurement, and career professional development initiatives. Authored and presented the operational concept supporting the fleet introduction of the TOMAHAWK cruise missile system leading to Congressional funding authorization and successful employment during the Gulf War.
- **Commissioning Commanding Officer, USS ARTHUR W. RADFORD (DD-968).** Hand picked to introduce this new ship into fleet service. All objectives met on time and budget, leading to the ship's successful maiden deployment during my tour.
- **Personal Aide to the Chief of Naval Operations, Pentagon.**
- **Commanding Officer, USS CHARLES BERRY (DE-1035).** Planned and directed highly classified forward deployed operations in support of national objectives. Professional excellence rewarded by promotion three years ahead of contemporaries.

EDUCATION:

- Master of Science in International Affairs, George Washington University.
- Bachelor of Arts in Psychology, Colby College, Waterville, Maine.
- National War College, Washington, D.C.
- Naval War College, Newport, Rhode Island.

PERSONAL:

- Recipient of seven professional awards for outstanding military service and five successive performance based salary increases during current employment with Booz·Allen & Hamilton.
- Results and goal oriented professional. Exceptional communicative skills.
- Willing to travel and/or relocate.