

1-20-89
JAN 20 1989

COMMANDER DESTROYER SQUADRON TWO

13 January 1989

Admiral E. R. Zumwalt, Jr., USN (Ret.)
1500 Wilson Boulevard
Arlington, Virginia 22209

Dear "Boss":

Your letter of the 10th greeted me when I returned home last evening after one of those typically challenging days a Squadron Commander goes through with his ships. It really boosted my morale, as only you could do. I have never been very good at asking for personal favors but in fact had begun a letter to you requesting permission to use your name as one of my personal references. Just as when I was your Aide, you're still a dozen or so steps ahead of me.

Earlier this week I did in fact submit my retirement request to be effective on 1 October 1989. I concurrently requested thirty days terminal leave which means the detailers should have my relief here sometime in August. Martha and I still own our home in Springfield, Virginia and, although our future plans are anything but firm, I think I will use my retirement orders when received to move Martha back to Springfield next July, when our current tenants lease expires. Whether we end up settling there or re-renting the home, it gives me flexibility in making what ever repairs may be required without suffering the negative cash flow which would otherwise occur if we remained in Norfolk with no tenant in the house. Things haven't changed a lot -- as a soon to be retired Navy Captain, I have a few medals, a few close friendships, and lots of fond memories but not a lot of "net worth".

I'm working on my "civilianized" resume. Bought a "how to do it" book a few months ago and wrote my version which I will turn over to a professional resume service this weekend. Four sea commands,

over ten years in what I thought were pretty challenging and responsible jobs in Washington, the Naval and National War Colleges, an MS Degree in Political Science and Chief of Staff to a Carrier Group Commander takes less time to "tell" than "do". And, having been fairly visible within my profession since 1972 when I first walked into your office, I think I am still the "anonymous naval officer" to most.

Boss, thanks for your offer. I will forward my resume just as soon as I can get it off the press. I can't begin to tell you how much your letter meant to me. I really have loved the Navy but it's time to move on and I'm ready to refocus my energies. Wish I could tell you what I wanted to do but then, I don't really know what "needs doing".

Martha joins me in sending our fondest best wishes to you for a great new year.

Very respectfully,


D. E. Woodbury

P.S. Next month I may take eight ships to sea for training with USS DEWEY as my flagship. I'll be "gentle" with your ship.

MAR 6 1989

DAVID E. WOODBURY

1 March 1989

Admiral E. R. Zumwalt, Jr., USN (Ret.)
1500 Wilson Boulevard
Arlington, Virginia 22209

Dear "Boss"

As a follow on to your letter of 10 February, I have enclosed a copy of my "civilianized" resume. It took longer to produce than I originally thought and in the process, I re-learned a fundamental truth -- do not assume a professional resume service employs people who can write!

I have tried to highlight what I believe are honest strengths including the ability to achieve complex and diverse objectives using a common sense management approach and a leadership style which freely elicits the best efforts from people. Both qualities have served me well over the years and I assume are attributes actively sought within the private sector. I have thrived on responsibility and readily accept the accountability which accompanies it.

With regard to my future professional objectives, I seek employment as a "bonafide civilian" in as responsible a position as my qualifications may permit. I would like to begin a new career in the private sector that is not simply an extension of this one in mirror image perspective -- I do not want to be just another retired Navy Captain trying to "work the Pentagon" from the Beltway, trading on personal and professional friendships within the building to obtain consulting contracts. Perhaps that is an unrealistic goal, given my background, but I would really like to be employed for my abilities and potential rather than because I am a retired Navy Captain. As in this career, the job is key. While Martha and I enjoy Washington immensely, and own a home there, moving to another area to accept a responsible position is not an issue. I hope to find employment within an organization that permits me to continue to learn and grow and offers upward mobility.

Admiral, I truly appreciate your continued interest and support. I may be in Washington the latter half of March to sit the Commander selection board. The system is trying to find TAD funds to support out of town participation and may opt to draw board members from in town to save money. If I come to town, I will call your office to see if there is a convenient time I might call on you. Again, thank you for your continued interest.

Very respectfully,





E. R. ZUMWALT, JR.
ADMIRAL, U. S. NAVY (RET.)

8 March 1989

Captain David F. Woodbury

Dear Dave:

Your resume is the most impressively done that I have read of any Naval officer.

Since it will not duplicate nearly as impressively, could you send me 20 copies and I will undertake to fling them around in appropriate places.

All the best to you and your family from all the Zumwalts.

Sincerely,

E. R. Zumwalt, Jr.

1500 Wilson Boulevard
Arlington, Virginia 22209
703/841-8960

DAVID E. WOODBURY

MAR 11 1989

10 March 1989

Dear "Boss":

Thank you for your note of the 8th and the encouraging words concerning the resume package. Having never put one of these together before, I really was not certain whether it was good, bad or indifferent. I must confess, I have never before worked so hard on a single document.

I have enclosed 10 copies of the resume with this note. Another 10 have been mailed separately to avoid damage.

It turns out I have been excused from sitting the Commander Selection Board. They needed an "Amphibious Flag Officer" to balance out the CRUDES participation. Accordingly, I'll continue to focus on my ships and embarkation in DEWEY next month.

Again, thank you for your assistance, support and encouragement.

Very respectfully,



Non-Attorneys:

Mr. Maurice Greenberg
President
American International Group, Inc.
70 Pine Street
New York, New York 10270

Dear Hank:

Mr. Michael D. Dingman
The Henley Group, Inc.
11255 N. Torrey Pines Road
La Jolla, CA 92037

Dear Michael:

Mr. James C. Cotting
Navistar International Corporation
401 North Michigan Avenue
Chicago, IL 60611

Dear Jim:

Mr. R. David Anacker
American Building Maintenance Industries
333 Fell Street
San Francisco, CA 94102

Dear Dave:

Mr. Ezra Harel
D.E.H. Holdings, Ltd.
25 East Spring Valley Avenue
Maywood, New Jersey 07607

Dear Ezra:

Mr. J. Landis Martin
NL Industries, Inc.
3000 N. Belt East
Houston, TX 77032

Dear Lanny:

Mr. Wayne Stemmer
Unicorp American Corporation
99 Park Avenue
New York, New York 10016

Dear Wayne:

Mr. George Mann
Chairman
Unicorp Canada Corporation
Unicorp Building
21 St. Clair Ave. E.
Toronto, Ontario M4T 2T7
CANADA

Dear George:

Mr. J. Willard Marriott
Marriott Corporation
Marriott Drive
Washington, D.C. 20058

Dear Bill:

Mr. Joe L. Allbritton
Chairman and Chief Executive Officer
Riggs National Bank
800 17th Street, N.W.
Washington, D.C. 20006

Dear Joe:

Attorneys:

Stephan M. Minikes, Esq.
Reid & Priest
1111 19th Street, N.W.
Washington, D.C. 20036

Dear Steve:

Richard Berryman, Esq.
Fried, Frank, Harris, Shriver & Jacobson
1001 Pennsylvania Avenue, N.W.
Washington, D.C. 20004

Dear Dick:

Ronald A. Orner, Esq.
Orner and Wasserman, Ltd.
Attorneys at Law
33 North LaSalle Street - 31st Floor
Chicago, IL 60602

Dear Ron:

David Young, Esq.

Dear David:

Ronald C. Barush
Skadden, Arps, Slate, Meagher & Flom
1440 New York Avenue, N.W.
Washington, D.C. 20005-2107

Dear Ron:

Larry B. Grimes, Esq.
McGuire Woods Battle & Boothe
1627 I Street, N.W.
Washington, D.C. 20006

Dear Larry:

Charles Vogel, Esq.
Godfrey & Kahn, S.C.
780 North Water Street
Milwaukee, WI 53202

Dear Chuck:

MAR 30 1989

DAVID E. WOODBURY

2

28 March 1989

Admiral E. R. Zumwalt, Jr., USN (Ret.)
1500 Wilson Boulevard
Arlington, Virginia 22209

Dear "Boss":

Martha just called me at work following a most pleasant conversation with your secretary to let me know you needed ten additional copies of my resume. They are enclosed, again with my sincere appreciation for your continued interest and support. *EL TB*

I'm off next week to embark in DEWEY as both OCE and OTC for an eleven ship training exercise in the Caribbean, including a brief port visit in St. Thomas, USVI on the 14th to 16th. Should be back in Norfolk about the 21st. This will be my last period at sea in all likelihood. What better ship to spend it in!

My relief has been "unofficially" named. His timing will support a late August relief so at least a few of the pieces of the puzzle are falling into place.

Again, thank you for the assistance in getting my resume distributed. As always, Martha joins me in sending our very best wishes to you and the family.

Very respectfully,

David

Attached letter sent to the following people:

Elmer Johnson, Esq.
Kirkland & Ellis
Chicago, Illinois

Maurice Greenberg
American International Group, Inc.
New York

Stephan M. Minikes, Esq.
Reid & Priest
Washington, D.C.

Michael D. Dingman
The Henley Group, Inc.
La Jolla, California

Richard Berryman, Esq.
Fried, Frank, Harris, Shriver & Jacobson
Washington, D.C.

James C. Cotting
Navistar International Corporation
Chicago, Illinois

Ronald A. Orner, Esq.
Orner and Wasserman, Ltd.
Chicago, Illinois

R. David Anacker
American Building Maintenance Industries
San Francisco, California

David Young, Esq.
Los Angeles, California

Ezra Harel
D.E.H. Holdings, Ltd.
Maywood, New Jersey

Ronald C. Barush, Esq.
Skadden, Arps, Slate, Meagher & Flom
Washington, D.C.

J. Landis Martin
NL Industries, Inc.
Houston, Texas

Larry B. Grimes, Esq.
McGuire Woods Battle & Boothe
Washington, D.C.

Wayne Stemmer
Unicorp American Corporation
New York

Charles Vogel, Esq.
Godfrey & Kahn, S.C.
Milwaukee, Wisconsin

George Mann
Unicorp Canada Corporation
Toronto

Robert Strauss, Esq.
Akin, Gump, Strauss, Hauer & Feld
Washington, D.C.

J. Willard Marriott
Marriott Corporation
Washington, D.C.

Lloyd Cutler
Wilmer, Cutler & Pickering
Washington, D.C.

Joe L. Albritton
Riggs National Bank
Washington, D.C.

James Robinson
American Express Company
New York

Frederic V. Malek
The Carlyle Group
Washington, D.C.

P.A.J. Gardiner
Dalgety, Inc.
San Mateo, CA



E. R. ZUMWALT, JR.
ADMIRAL, U. S. NAVY (RET.)

3 April 1989

Ronald C. Barush
Skadden, Arps, Slate, Meagher & Flom
1440 New York Avenue, N.W.
Washington, D.C. 20005-2107

Dear Ron:

I attach the resume of one of the most competent Naval officers with whom I have ever associated, Captain David E. Woodbury, USN. Dave has superb qualifications in the field of Business Administration. He is a magnificent manager and leader. He has wide ranging knowledge of international relations and global economics. Dave has many international contacts as well.

I can most strongly recommend him for any position as a manager or administrative officer where a keen sense of responsibilities and acumen are required. I think he would be particularly effective as an administrative manager of a law firm.

All best wishes.

Sincerely,

E. R. Zumwalt, Jr.

1500 Wilson Boulevard
Arlington, Virginia 22209
703/841-8960

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ADMIRAL, U. S. NAVY (RET.)

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780 North Water Street
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McGuire Woods Battle & Boothe
1627 I Street, N.W.
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Mr. Michael D. Dingman
The Henley Group, Inc.
11255 N. Torrey Pines Road
La Jolla, CA 92037


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President
American International Group, Inc.
70 Pine Street
New York, New York 10270

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Navistar International Corporation
401 North Michigan Avenue
Chicago, IL 60611

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D.E.H. Holdings, Ltd.
25 East Spring Valley Avenue
Maywood, New Jersey 07607


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NL Industries, Inc.
3000 N. Belt East
Houston, TX 77032

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Mr. Wayne Stemmer
Unicorp American Corporation
99 Park Avenue
New York, New York 10016

Dear Wayne:

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E. R. ZUMWALT, JR.
ADMIRAL, U. S. NAVY (RET.)

3 April 1989

Mr. George Mann, Chairman
Unicorp Canada Corporation
21 St. Clair Ave. E.
Toronto, Ontario M4T 2T7
CANADA

Dear George:

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Arlington, Virginia 22209
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ADMIRAL, U. S. NAVY (RET.)

3 April 1989

Mr. James Robinson
Chief Executive Officer and Chairman
American Express Co., Inc.
American Express Tower C
200 Vessey Street
New York, New York 10285

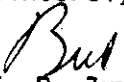
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Arlington, Virginia 22209
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E. R. ZUMWALT, JR.
ADMIRAL, U. S. NAVY (RET.)

3 April 1989

Mr. Frederic V. Malek
The Carlyle Group
1001 Pennsylvania Ave., N.W., Suite 220
Washington, D.C. 20004

Dear Fred:

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ADMIRAL, U. S. NAVY (RET.)

3 April 1989

Richard Berryman, Esq.
Fried, Frank, Harris, Shriver & Jacobson
1001 Pennsylvania Avenue, N.W.
Washington, D.C. 20004

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ADMIRAL, U. S. NAVY (RET.)

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Ronald A. Orner, Esq.
Orner and Wasserman, Ltd.
33 North LaSalle Street - 31st Floor
Chicago, Illinois 60602

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3 April 1989

Elmer Johnson, Esq.
Partner
Kirkland & Ellis
200 East Randolph Drive
Chicago, IL 60601

Dear Elmer:

I attach the resume of one of the most competent Naval officers with whom I have ever associated, Captain David E. Woodbury, USN. Dave has superb qualifications in the field of Business Administration. He is a magnificent manager and leader. He has wide ranging knowledge of international relations and global economics. Dave has many international contacts as well.

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E. R. ZUMWALT, JR.
ADMIRAL, U. S. NAVY (RET.)

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Mr. J. Willard Marriott
Marriott Corporation
Marriott Drive
Washington, D.C. 20058

Dear Bill:

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ADMIRAL, U. S. NAVY (RET.)

3 April 1989

Lloyd Cutler, Esq.
Wilmer, Cutler & Pickering
2445 M Street, N.W.
Washington, D.C. 20037

Dear Lloyd:

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Stephan M. Minikes, Esq.
Reid & Priest
1111 19th Street, N.W.
Washington, D.C. 20036

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1333 New Hampshire Avenue, N.W.
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1500 Wilson Boulevard
Arlington, Virginia 22209
703/841-8960

Attachment

bc. Captain David E. Woodbury, USN - See attached list for individuals who received the above letter



E. R. ZUMWALT, JR.
ADMIRAL, U. S. NAVY (RET.)

3 April 1989

David Young, Esq.

Dear David:

I attach the resume of one of the most competent Naval officers with whom I have ever associated, Captain David E. Woodbury, USN. Dave has superb qualifications in the field of Business Administration. He is a magnificent manager and leader. He has wide ranging knowledge of international relations and global economics. Dave has many international contacts as well.

I can most strongly recommend him for any position as a manager or administrative officer where a keen sense of responsibilities and acumen are required. I think he would be particularly effective as an administrative manager of a law firm.

All best wishes.

Sincerely,

E. R. Zumwalt, Jr.

1500 Wilson Boulevard
Arlington, Virginia 22209
703/841/8960

Attachment



E. R. ZUMWALT, JR.
ADMIRAL, U. S. NAVY (RET.)

4 April 1989

Mr. P. A. J. Gardiner
President and Chief Executive Officer
Dalgety, Inc.
P.O. Box 5919
San Mateo, CA 94402

Dear Peter:

I attach the resume of one of the most competent Naval officers with whom I have ever associated, Captain David E. Woodbury, USN. Dave has superb qualifications in the field of Business Administration. He is a magnificent manager and leader. He has wide ranging knowledge of international relations and global economics. Dave has many international contacts as well.

I can most strongly recommend him for any position as a manager or administrative officer where a keen sense of responsibilities and acumen are required.

All best wishes.

Sincerely,

E. R. Zumwalt, Jr.
1500 Wilson Boulevard
Arlington, Virginia 22209
703/841-8960

Attachment

APR 7 1989

AKIN, GUMP, STRAUSS, HAUER & FELD

ATTORNEYS AT LAW

A PARTNERSHIP INCLUDING PROFESSIONAL CORPORATIONS

1333 NEW HAMPSHIRE AVENUE, N.W.

SUITE 400

WASHINGTON, D.C. 20036

(202) 887-4000

FAX (202) 887-4288

4100 FIRST CITY CENTER
1700 PACIFIC AVENUE
DALLAS, TEXAS 75201-4618
(214) 969-2800

1500 INTERFIRST PLAZA
300 CONVENT STREET
SAN ANTONIO, TEXAS 78205
(512) 270-0800

2100 ONE CONGRESS PLAZA
111 CONGRESS AVENUE
AUSTIN, TEXAS 78701
(512) 499-6200

3200 REPUBLICBANK CENTER
700 LOUISIANA STREET
HOUSTON, TEXAS 77002
(713) 221-0101

WRITER'S DIRECT DIAL NUMBER (202) 887-4190

April 5, 1989

cc
1-210-894
4-10-89

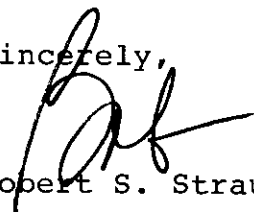
Admiral E. R. Zumwalt, Jr., USN (Ret.)
1500 Wilson Boulevard
Arlington, VA 22209

Dear Bud:

Thanks so much for your letter with respect to Captain Woodbury. Unhappily, we have in place an Administrative Officer who is a lawyer and partner in the firm, and have concluded this is the best way to operate this firm.

I wish him well. If I can be of any help, please let me know.

Sincerely,



Robert S. Strauss

April 11, 1989

APR 14 1989

E. R. Zumwalt, Jr.
Admiral, U. S. Navy (Ret.)
1500 Wilson Boulevard
Arlington, VA 22209

CC 4-17-89
David Woodbury
Jimmie F

Dear *Bud,*

I received your notes regarding David Woodbury and Jimmie Finkelstein and their resumes. I have contacted our consultant PR company who have major connections in this field throughout the country and have asked that I be informed of any possible avenues. I will then revert to you.

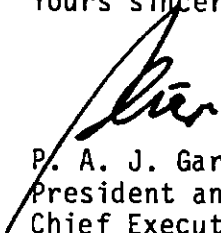
I agree with you that David Woodbury has most impressive qualifications and I note that he is available in October 1989. I will investigate the possibilities within our own organization and if any of my business colleagues require someone of this nature I will not hesitate to let them have a copy of his resume. Again, I will revert to you.

It was good seeing you in San Francisco recently and I hope that the recent surge of activity in ABM has not increased your blood pressure too much!

I look forward to seeing you in the not too distant future.

Kindest regards.

Yours sincerely,


P. A. J. Gardiner
President and
Chief Executive Officer

jif

DAVID E. WOODBURY

APR 26 1989

TW

23 April 1989

Admiral E. R. Zumwalt, Jr., USN (Ret.)
1500 Wilson Boulevard
Arlington, Virginia 22209

Dear "Boss":

I left DEWEY in the capable hands of her current Commanding Officer last Wednesday and flew back to Norfolk from San Juan, Puerto Rico. I was not aware of the explosion in USS IOWA until arriving back here. The remainder of last week was fairly hectic -- assumed duties as SOPA Hampton Roads Area on arrival and we've been fairly busy in a supporting role, preparing for IOWA's return ever since. What a tragic event. The ship returns to port this afternoon at 1700 and, since for the moment, I still have a bit of idle time, thought I'd provide you a little feedback on resume responses in addition to that you have already furnished.

Mr. David Young, Esq. called twice while I was at sea. I returned his call last Thursday and had a most pleasant conversation with him. He is delightful to talk to. Apparently he is in the process of expanding his law practice and is exploring the feasibility of hiring an office manager. He wanted to know if my travels might bring me to the Los Angeles area in the near term. I told him that was doubtful but should they, I would contact him. He may be coming east within the month. If so, I agreed to try to meet him on this coast and that's the way we left things. We did not discuss income requirements, etc. (nor did I think it was appropriate to do so) but my impression was that he is looking for an administrator, possibly even part time.

Mr. J. Landis Martin's personal secretary called me Friday. Mr Martin would like to meet me and I have to close that loop on Monday after IOWA's memorial service. I will and will let you know what, if anything develops.

In other areas, I thought you might like to see what your ship looks like today and have enclosed a few photos. Sorry they are not in color but we're a "low budget" operation currently. DEWEY was a super flagship -- had two direct missile hits during one phase of our exercise, did well during Naval Gunfire Support re-qualification and was a pleasure to embark in. Your legacy lives on.....

Again, "Boss", thanks for the assistance. I truly appreciate your efforts. Martha joins me in sending our fondest wishes to you and the family.

Very respectfully,

David E. Woodbury



Marriott Corporation
International Headquarters

Marriott Drive
Washington, D. C. 20058

J. Willard Marriott, Jr.
Chairman of the Board
and President

MAY 1 1989

April 26, 1989

Admiral E. R. Zumwalt, Jr. USN (Ret.)
1500 Wilson Boulevard
Arlington, Virginia 22209

Dear Bud:

Thank you for your letter of April 3 and for the resume of Captain David Woodbury. I appreciate your personal recommendation.

I'm forwarding your letter and David's resume to the Senior Vice President of Human Resources, Clifford Ehrlich. Cliff will be in touch with him shortly.

Once again, you are very thoughtful to think of us.

Best personal regards,

J.W. Marriott, Jr.

cc: Clifford J. Ehrlich



E. R. ZUMWALT, JR.
ADMIRAL, U. S. NAVY (RET.)

1 May 1989

Captain David E. Woodbury, USN

Dear Dave:

Many thanks for sending me the pictures of my beloved DEWEY.

I am visiting with Lanny Martin tomorrow and will hit it another lick with him and let you know if anything comes of it. Meanwhile, be sure to follow up because I think there is good potential there.

All best wishes.

Sincerely,

Bud

E. R. Zumwalt, Jr.

1500 Wilson Boulevard
Arlington, Virginia 22209
703/841-8960



E. R. ZUMWALT, JR.
ADMIRAL, U. S. NAVY (RET.)

3 May 1989

Captain David Woodbury, USN

Dear Dave:

I met with Lanny Martin at the NL board meeting yesterday in Dallas. He raised the subject of having met with you. He said he was very impressed and was still thinking through where and how he might use you.

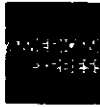
I put in another plug for your capability and flexibility of assignment.

I hope it works.

Sincerely,

E. R. Zumwalt, Jr.

1500 Wilson Boulevard
Arlington, Virginia 22209
703/841-8960



AMERICAN EXPRESS COMPANY
AMERICAN EXPRESS TOWER, WORLD FINANCIAL CENTER, NEW YORK, N.Y. 10285-5100

JAMES D. ROBINSON, III
CHAIRMAN

MAY 3 1989

April 27, 1989

*cc
Done
5-3-89*

Dear Bud:

Thanks for your letter of April 3. I circulated Captain Woodbury's resume to several of my senior colleagues in the Company and I'm afraid we just don't have anything suitable to his talents and experience at this time.

I appreciate your bringing him to our attention as we're always on the lookout for good people. We'll certainly keep him in mind if something appropriate materializes.

Best wishes.

Sincerely,

A handwritten signature in black ink, appearing to be "E. R. Zumwalt, Jr.", written in a cursive style.

E. R. Zumwalt, Jr.
Admiral, U.S. Navy (Ret.)
1500 Wilson Boulevard
Arlington, VA 22209

The Riggs National Bank
of

Washington, D. C. 20004

HUMAN RESOURCES DIVISION

1120 VERMONT AVENUE, N. W.

MAY 4 1989

JOSEPH J. AVIS
SENIOR VICE PRESIDENT

(202) 835-6275

May 1, 1989

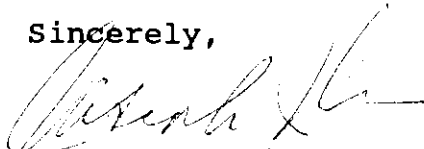
Admiral E. R. Zumwalt, Jr.
1500 Wilson Boulevard
Arlington, VA 22209

Dear Admiral Zumwalt:

Thank you for your recent letter referring David E. Woodbury as a candidate for employment at Riggs. Although we do not have a specific job opening at this time, we are planning to invite Mr. Woodbury to visit us in the near future.

We appreciate your interest in Riggs.

Sincerely,



Joseph J. Avis

kmb

Handwritten: JJ
5/5/89



Marriott Corporation
International Headquarters

Marriott Drive
Washington, D.C. 20058
301/380-9000

MAY 10 1989

May 3, 1989

2


Captain David Woodbury

Dear Captain Woodbury:

J. W. Marriott, Jr. recently received a copy of your resume from Admiral E. R. Zumwalt, Jr. Admiral Zumwalt indicated that you might be interested in employment opportunities with the Marriott Corporation.

At the present time, we do not have any positions suitable for your consideration. Most of the executive level positions are filled by internal promotions. Nonetheless, we do go outside Marriott from time to time to fill positions requiring skills not commonly found within our organization. In the event a position does develop requiring an individual with your fine background and experience, I will feel free to contact you.

Very truly yours,



Clifford J. Ehrlich
Senior Vice President
Human Resources

CJE/nj

cc: J. W. Marriott, Jr.
E. R. Zumwalt, Jr.

DAVID E. WOODBURY

MAY 11 1989

9 May 1989

Admiral E. R. Zumwalt, Jr., USN (Ret.)
1500 Wilson Boulevard
Arlington, Virginia 22209

Dear "Boss":

I returned home last evening following my interviews with the American International Group, Inc. to find the response from Mr. Marriott and Mr. Avis (from Briggs) waiting for me. I guess I should not be surprised but you amaze me, nevertheless, with what you can get done. When you "fling a resume around" the results seem to be consistently positive. Thank you.

My interviews with Mr. Barry Mimmich and Mr. Axel Froidman at AIG yesterday went well, I think. Mimmich is the Director, Staffing and Management Resources; Froidman is his boss. Both were most pleasant. Both were "Vietnam protesters" as well -- it is facinating to me what comes out in an interview sometimes. No commitments but Froidman mentioned that he thought Mr. Greenberg was looking at hiring some sort of a personal assistant for which I might be considered -- something like an EA. I will follow up with a letter to both.

I will also follow up with a letter to Lanny Martin who I really liked. He struck me as both extremely bright, honest and straight forward. If he can develop an employment opportunity, I think it would challenging and enjoyable to work for him.

In other areas, I was saddened to learn of Jack Whittet's death when I returned home last evening. Will write Helen a note today. Wish there were something else Martha and I might do.

Again "Boss". thanks for the continuing assistance. Will keep you informed as events continue to unfold. And, should some Washington interviews materialize, will see if your schedule can accommodate a visit as well.

Very respectfully,

David

2

MAY 12 1989

GODFREY & KAHN, S. C.

ATTORNEYS AT LAW

780 NORTH WATER STREET

MILWAUKEE, WISCONSIN 53202-3590

(414) 273-3500

TELECOPIER (414) 273-5198

TELEX 510-600-5585

DUDLEY J. GODFREY, JR.
GERALD J. KAHN
JOHN M. BYERS
JOSEPH M. BERNSTEIN
WILLIAM H. ALVERSON
ANDREW R. LAURITZEN
WILLIAM H. LEVIT, JR.
GEORGE F. ROTH
PETER M. SOMMERHAUSER
WILLIAM B. GRAVES
HENRY E. FULDNER
TERRENCE K. KNUDSEN
MICHAEL ASH
STEPHEN L. CMERNOF
CHARLES G. VOGEL
RICHARD S. MARCUS
HELGE KRIST LEE
JON F. CHAIT
RICHARD J. BLISS
KENNETH C. HUNT
HOWARD A. SCHOENFELD
ARMIN K. TAUS
ARTMUR J. HARRINGTON
JOHN L. BEARD
MICHAEL J. DWYER
MARK E. SOSTARICH
ROBERT L. KAMHOLZ, JR.
STEPHEN R. LUNDEEN
DEBRA SADOW KOENIG
THOMAS A. MYERS

JAMES N. PHILLIPS
PAMELA E. BARKER
JAMES A. SHERIFF
JOHN A. DICKENS
BRADDEN C. BACKER
JOHN R. PETERSON
MICHAEL B. APFELD
JOHN F. GAEBLER
MARY E. ST. VILLE
MARK L. KOCZELA
KRISTI E. LESWING
JANE C. SCHLICHT
DENNIS F. TOMORSKY
ELIZABETH GAMSKY RICH
JOHN C. GSCHWIND
CHRISTOPHER B. NOYES
CYNTHIA RENNER WAGNER
R. JEFFREY KRILL
MARTHA A. ANDERSON
JOHN C. VITEK
ANDREW A. ZIEGLER
KEVIN S. DITTMAR
MARK T. EHRMANN
PAUL A. LUCEY
CATHY BELLEHUMEUR
STEPHEN J. SHENKENBERG
JOHN L. KIRTLEY
FAYE PATZNER
PATRICIA BUDKE
SUE CADY SMYTH
KATHERINE M. RONDEAU

JANE B. PLATTEN
DANIEL J. EASTMAN
ROBERT C. RISCH, JR.
MARTHA S. KLINKER
DANIEL D. SEIBEL
J. GARDNER GOVAN
KEVIN M. JERECZEK
WILLIAM E. DUFFIN

OF COUNSEL
NATHAN SCHAPIRO
ROGER T. LAMBERT
JAMES G. SCHWEITZER
MICHAEL P. WAXMAN

GREEN BAY OFFICE
333 MAIN STREET
P.O. BOX 13067
GREEN BAY, WI 54307-3067
(414) 432-9300

BENJAMIN W. LAIRD
ERIC H. HALVORSON
RONALD T. PFEIFER
JOSEPH M. NICKS
WINSTON A. OSTROW
ANTHONY M. KARABON
WILLIAM J. PLUMMER
MARK ANDREW GREEN

May 9, 1989

Admiral E.R. Zumwalt, Jr.
c/o System Plannings
1500 Wilson Blvd.
Arlington, VA 22209

Dear Bud:

Thank you for sending a resume of Captain David E. Woodbury. I have shared your letter and the copy of Captain Woodbury's resume with our Managing Partner and Management Committee.

*Cl
baw
5-10-89*

I look forward to seeing you on May 12th at the AMB director and shareholder meeting.

Very truly yours,

GODFREY & KAHN, S.C.

Charles G. Vogel

CGV/scb

SKADDEN, ARPS, SLATE, MEAGHER & FLOM

1440 NEW YORK AVENUE, N.W.
WASHINGTON, D.C. 20005-2107
(202) 371-7000

MAY 23 1989

TELEX: 904343
SKARSLAW-WASH
TELECOPIER:
(202) 393-5780
DIRECT DIAL
(202) 371-

BOSTON
CHICAGO
LONDON
LOS ANGELES
NEW YORK
SAN FRANCISCO
TOKYO
WILMINGTON

May 19, 1989

David E. Woodbury

2

Dear Mr. Woodbury:

Thank you for the interest you have expressed in Skadden, Arps. Unfortunately, at the present time, we cannot offer you a position with us. However, we are going to keep your resume in our files for a period of six months with the hope that we will be able to contact you in the future.

Sincerely,



Barbara Perry
Office Administrator

NL INDUSTRIES, INC.
EXECUTIVE OFFICE

J. LANDIS MARTIN
PRESIDENT
AND
CHIEF EXECUTIVE OFFICER

June 9, 1989

Capt. David E. Woodbury

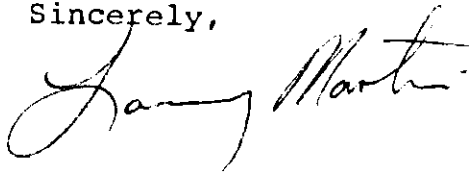
Dear Dave:

Thank you for taking the time to meet me recently in New York.

I have given the matter of your employment some consideration and have reluctantly concluded that we have no position available at this time that would provide the challenge you are looking for.

I wish you every success with your future endeavors.

Sincerely,



bcc: Bud Zumwalt

NL INDUSTRIES, INC.
EXECUTIVE OFFICE

J. LANDIS MARTIN
PRESIDENT
AND
CHIEF EXECUTIVE OFFICER

JUN 19 1989

June 9, 1989

Z

Capt. David E. Woodbury

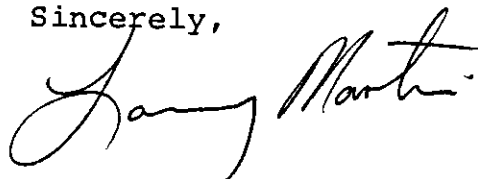
Dear Dave:

Thank you for taking the time to meet me recently in New York.

I have given the matter of your employment some consideration and have reluctantly concluded that we have no position available at this time that would provide the challenge you are looking for.

I wish you every success with your future endeavors.

Sincerely,



DAVID E. WOODBURY

JUN 19 1989

June 15, 1989

Admiral E. R. Zumwalt, Jr., USN (Ret.)
1500 Wilson Boulevard
Arlington, Virginia 22209

Dear "Boss":

When we last talked, I promised you copies of a few follow up letters I have written. They are enclosed. I wrote Lanny Martin, as you suggested, but haven't heard anything back, either pro or con. And, perhaps it's still too early. The letter to Mr. Ehrlich at Marriott I wrote just on principle and the one to Steve Minikes I recently mailed just because I really appreciated his finding the typographical error I missed in the resume. That error has been corrected. I have also had a call back from the interviews with the American International Group. Axel Freudmann (VP for human resources), called to inquire whether or not I had any formal education in mechanical engineering. (I do not.) Freudmann is still looking for a slot for me, was not optimistic, but promised to call either way. I am still frustrated by the perception to date that, given my current level of responsibility, I'll get "bored" in the private sector. It was a concern I sensed during my interview with Lanny Martin as well as with the folks at AIG. I don't know what I can do to counter that notion.

In other areas, I did call Mr. Derecktor in Newport. Our conversation was very brief but did produce a tentative appointment for the week of 5 June when I was coincidentally scheduled to be in Boston, visiting one of my ships in overhaul. I had to cancel when I received short notice tasking to conduct a 16"/50 gun safety stand down in USS IOWA prior to her deployment last week. For the moment, I'm "on hold" with Mr. Derecktor while I sort out possible travel dates. Quite honestly, the more I have thought about Derecktor, Newport, and the pro's and con's you outlined, the more I believe it would be a "bad detail", even were a position offered. Too many "con's" -- the Derecktor persona, family involvement in the business, limited upward mobility, etc. I don't want to get you cross threaded with one of your clients but for now, I think staying "on hold" with Derecktor is probably a reasonable course of action for me. Frankly, I'm still hoping I'll hear something positive from Lanny Martin.

As always, I truly appreciate your interest and assistance. Martha joins me in sending our very best wishes to you and the family. We've marked next year's reunion on our calendar.

Very respectfully,


David E. Woodbury

JUN 21 1989

DAVID E. WOODBURY

June 19, 1989

Admiral E. R. Zumwalt, Jr., USN (Ret.)
1500 Wilson Boulevard
Arlington, Virginia 22209

Dear "Boss":

I received the enclosed letter from Lanny Martin over the weekend and just thought I ought to share it with you. Naturally, I was disappointed but I understand the problem.....somedays peanuts.....somedays, shells.

In other areas, I mailed off a copy of my corrected resume to the University of Washington in Seattle this morning. I saw an ad in the National Business Employment Weekly yesterday calling for a Director of Personnel Services at the University. According to the ad, the Director is responsible for "personnel activities for the University's support staff of 12,000 non-academic employees including temporary and permanent staff employment, wage and salary administration, labor relations, staff training and development. The Department consists of 130 full time equivalent staff....." Salary range is in the \$50-70K area. I suggested my minimum was in the \$65-70K range which is what I make now. It seemed like an interesting job.

I thought I'd also fire off a few resumes to selected Executive Placement agencies with offices in the Washington, D.C. area. Should I get any interest, Washington is far easier to get to quickly. I've been doing some research concerning "head hunters".

All else goes well. I'm currently up to my ears in planning for decommissioning INSURVs. I lose COONTZ and FARRAGUT by 2 October and the rest aren't far behind. DEWEY is scheduled for summer '90.

As always, Martha joins me in sending our best wishes to you and the family.

Very respectfully,

David

Frb