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TO: Dan Flanagan

FAX NUMBER: 683-1337

FROM: Priscilla Barry

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Hi Dan,

Here is the letter to Dr. Rohkamm. I apologize that I can't quickly put my hands on his response.



E. R. ZUMWALT, JR.  
ADMIRAL, U.S. NAVY (RET.)

July 29, 1998

Dr.-Ing. Eckhard Rohkamm  
Chairman  
Thyssen Industrie AG  
AM Thygoenhaue 1  
4300 Essen  
Germany

Dear Dr Rohkamm:

Several years ago we had an opportunity to discuss your maglev situation here in the United States. I mentioned to you and Zoltan that an old friend, Dan Flanagan, here in Washington, D.C., had spent a considerable amount of professional time in the late '80s assisting Senator Moynihan in creating a political strategy for that technology here in the U.S. I had known Dan for many years, beginning in Vietnam, and thought his longstanding friendship with Senator Moynihan was a fortuitous event. Most recognized for his advocating the deregulation of electricity, transportation, and telecommunications in the United States, I do remember Senator Moynihan asking Dan for help in bringing forward a cohesive U.S. approach to maglev.

You will recall that all of us met here in Washington, D.C, at the Four Seasons Hotel to have Dan Flanagan brief us as to a U.S. maglev strategy. Winfried Haastert and Zoltan were in attendance. Dan's recommendations were very timely; and you retained his firm.

I had lunch with Dan Flanagan the other day, and he mentioned to me the impressive progress made since then, i.e., one billion dollars in funding for a maglev project here in the United States passed into law last month.

Dan also told me of your current plans to incorporate a new entity called Transrapid International in Germany which will take over from the current consortium of companies including, of course, Thyssen. I think it is a great idea! I also understand that there could be a similar organization as an American subsidiary established here in the U.S.

I am very impressed with the way Dan has convinced the Clinton Administration and the Congress as to the potential for maglev and their support now for the technology. The stewardship that he has brought to the process in convincing Congress of the merits is both unique and quite laudable.

Dr.-Ing. Eckhard Rohkamm  
July 29, 1998  
Page Two

If such an American subsidiary of Transrapid International is to be formed, I would like to suggest that Dan be considered for the senior executive position. He has excellent contacts throughout the United States and, as an Annapolis graduate, has been able to combine the engineering disciplines with the skills of economic and public policy.

Dan's leadership of the 1993 U.S. Infrastructure Investment Commission is notable as its innovative finance recommendations, sponsored by Senator Chafee, are also contained in the new transportation law (up to ten billion dollars in lending potential) which, as Dan explained to me, are very similar to the public/private partnership financing techniques being incorporated in the Hamburg-Berlin Project and could be used for maglev project financing here.

I know that Dan's old Annapolis roommate and our mutual friend, Admiral J. Paul Reason, Commander in Chief, U.S. Atlantic Fleet, visited your maglev facility in Germany and has commissioned research as to maglev technology application for aircraft carrier launch and recovery operations to replace the traditional steam catapults. I find the idea fascinating as the Navy is developing a new aircraft carrier design, the CVX class.

Hope all is well. we should visit one of the U.S. Navy aircraft carriers when you are in the U.S. and watch "flight operations." Perhaps Dan Flanagan, who had naval service on carriers, could join us.

Sincerely,

*E. R. Zumwalt, Jr.*

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*I hope to see you soon*

