

Among Transway's transportation activities, the domestic surface freight forwarders reported significantly higher revenues and profits for both the quarter and the full year, tonnage volume rising 5 percent for the quarter and 9 percent for the year. Transway's Miami-based trailership service and Waterman Steamship Corporation, a dry cargo ocean operation 50-percent owned by Transway, each reported record revenues and profits. Waterman operates 16 conventional freighters and three Lighter-Aboard-Ship (LASH) vessels.

In its Product Sales activities, Transway's trailer manufacturing subsidiary almost doubled revenues compared to 1975 and set a new profit record. As of December 31, 1976, the company had a \$18 million backlog of trailer orders compared to \$8 million the same date in 1975. The wholesale plumbing supply company, based in Phoenix, Arizona, reported lower profits in 1976 due, primarily, to the continued slump in construction activities in the Southwest.

The liquefied petroleum gas subsidiary also reported a decrease in profits for the year. As previously announced, the substantial increase in the cost of LPG resulting from the nationalization of foreign oil interests by the Government of Venezuela, effective January 1, 1976, had a negative impact on this company's earnings.

The cruise vessel operation reported a substantial net loss for the year. In December 1976, the cruise vessel subsidiary entered into a time charter with a large Canadian wholesaler which is marketing the vessel this winter through air/sea programs from major Canadian cities for 7- and 14-day cruises in the Caribbean. In the summer of 1977, 7-day air/sea cruises will be provided from Vancouver to Alaska, the vessel returning to the Caribbean in the fall. Results to date indicate a profitable operation.