

MICHAEL J. BROKOVICH [REDACTED]  
[REDACTED]

## DIRECTOR LEGISLATIVE AFFAIRS

<b>SUMMARY</b>	Nineteen years of documented success in Washington based government affairs, congressional relations and financial management. Comprehensive knowledge of Department of Defense and congressional programming, planning, and budgeting and acquisition processes. Extensive interaction with Members of Congress, their staffs, and high level corporate management.
<b>CONGRESSIONAL RELATIONS</b>	Directed government affairs for major electronics corporation for eleven years serving as principal lobbyist for five years. Developed and executed strategy to generate congressional support for key programs resulting in 93% success rate. Applied technical expertise and documented professional experience to work issues of importance to the corporation with professional and personal staff and Members of Congress. Monitored progress of legislation and disseminated critical information in a timely manner to provide maximum response time.
	Directed Army liaison with Congressional Appropriations Committees for three years. Developed strategy for annual presentation of total Army budget. Managed eleven member staff. Extensive interface with Members of Congress, their staffs, and top Army leadership. counseled and advised senior Army leaders based upon comprehensive knowledge of dynamics within the Congress and of the congressional budget process. Resulted in approval of 97% of budget request.
	Conducted workshops and presented lectures on congressional activities at corporate, agency, and professional association meetings.
<b>FINANCIAL MANAGEMENT</b>	Ten years of financial management experience with two years of responsibility for long range planning, budget formulation and execution, auditing, accounting, payroll and management review for a major organization. Supervised a staff of 228 people and managed an annual operating budget of \$255 million. Designed an internal control system that increased overall efficiency by 7% and improved employee productivity and morale.
<b>EDUCATION</b>	MBA, University of Alabama