

*W. W. W.*  
October 29, 1959

VAN DINH THO.....

Report on Visit to  
Diamond Alkali Company  
(September 21 and September 30, 1959)

Diamond Alkali Company is in the business of making chemicals for industry and agriculture. It started back in 1910. A group of businessmen pooled their resources to establish a new chemical company primarily for the purpose of producing soda ash for ash-makers. Many sites for the new venture were considered with Painesville, Ohio -- on Lake Erie -- being finally selected as ideal with respect to both raw materials and markets.

The first products were Soda Ash and Caustic Soda both basic alkalies. As the company developed, other alkalies, as well as related products, were gradually added to the line. Today the list of products is well over one hundred. Instead of one plant there are now fifteen reaching from the Atlantic to the Pacific. And total annual sales are approximately \$125,000,000 a year.

Diamond Chemicals are composed of 14 major products or product groups.

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|-------------------------|-------------------------------|
| 1. Soda Ash             | 8. Chromates                  |
| 2. Caustic Soda         | 9. Specialty chemicals        |
| 3. Chlorine             | 10. Organic chemicals         |
| 4. Chlorinated Methanes | 11. Plastics                  |
| 5. Bicarbonate of Soda  | 12. Agricultural chemicals    |
| 6. Sodium Silicates     | 13. Cement                    |
| 7. Calcium Carbonates   | 14. Coke and coke by-products |